



Form
A3/E

APPLICATION FORM

13 – 17 February 2013



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ZAGREB HOLDING Ltd
Subsidiary ZAGREB FAIR, Avenija Dubrovnik 15
10020 Zagreb, Croatia – OIB: 85584865987-024

TO BE FILLED IN BY THE EXHIBITOR:

**Registration deadline:
14 January 2013**

Name of the company: _____ Street: _____

Post code: _____ City: _____ Country: _____

Contact person: _____ Phone: _____ Fax: _____

E-mail: _____ www: _____

ACTIVITY :

- | | |
|--|--|
| <input type="checkbox"/> Tourist offices and associations | <input type="checkbox"/> Booking and telecommunications systems |
| <input type="checkbox"/> Travel agencies/tour operators | <input type="checkbox"/> Finances, consulting and education |
| <input type="checkbox"/> Accommodation | <input type="checkbox"/> Media and publications |
| <input type="checkbox"/> Transport companies | <input type="checkbox"/> Other |

2. We herewith irrevocably order according to the General Conditions of Participation (form B 1 – see overleaf) the following:

- | | | |
|--|---|--|
| <input type="checkbox"/> Code 0001) – pavilion space - NON-ARRANGED | _____ m ² , (minimum order 12 m ²) | 54,00 € / m² |
| The price includes: electricity lump sum, obligatory catalogue entry, registration fee, cost of compensation for the assembly and dismantling period | | |
| <input type="checkbox"/> Code 0071) – pavilion space - ARRANGED | _____ m ² , (minimum order 12 m ²) | 82,00 € / m² |
| The price includes: non-arranged exhibition space (code 0001) standard arrangement, Octanorm construction in accordance to the norm | | |
| <input type="checkbox"/> Code 0011) – OPEN-AIR space – NON-ARRANGED | _____ m ² , (minimum order 30 m ²) | 36,00 € / m² |
| The price includes: obligatory catalogue entry, registration fee | | |
| <input type="checkbox"/> Code 0063) – Stand arrangement according to the project (minimum order 30 m ²) | | the price related to the cost specification |

3. ORDER FORM FOR ADDITIONAL TECHNICAL SERVICES: (please tick)

Main connection without the switchboard, 220/380V

- | | | | | |
|--|---|---|------------|---------|
| <input type="checkbox"/> 0303) up to 5 kW | <input type="checkbox"/> 0304) up to 10 kW | <input type="checkbox"/> 0305) up to 30 kW | _____ pcs. | 88,00 € |
|--|---|---|------------|---------|

Main connection with the switchboard, 220/380V

- | | | | |
|--|---|------------|----------|
| <input type="checkbox"/> 0307) up to 5 kW | <input type="checkbox"/> 0308) up to 10 kW | _____ pcs. | 145,00 € |
| <input type="checkbox"/> 0309) up to 30 kW | | _____ pcs. | 175,00 € |
| <input type="checkbox"/> 0401)* Direct telephone line | | _____ pcs. | 20,00 € |
| <input type="checkbox"/> 0411)* ADSL link - WIFI | | _____ pcs. | 34,00 € |

* Telephone charges will be calculated according to the invoice of the supplier (T-Com) along with the calculation of the Zagreb Fair handling charges.)

- | | | |
|--|------------|---------|
| <input type="checkbox"/> 0501) Connection of water supply and drainage (own sink or water heater) | _____ pcs. | 83,00 € |
| <input type="checkbox"/> 0498) Connection of water supply and drainage (coffee or ice machine) | _____ pcs. | 55,00 € |
| <input type="checkbox"/> 0502) Hire of a sink | _____ pcs. | 28,00 € |
| <input type="checkbox"/> 0503) Hire of a sink and water-heater | _____ pcs. | 55,00 € |
| <input type="checkbox"/> 0280) Refrigerator | _____ pcs. | 46,00 € |

The prices reported in this price list do not contain the VAT.

Zagreb Fair reserves the right to alter the prices for the current year, in case of essential changes in legal provisions.

4. EXHIBITION PROGRAMME: Along with the Application form you are required to fill in and enclose the forms B5 and B5A for the catalogue entry.

If you exhibit products of several companies you are obliged to list the names of the firms and countries they come from. They will be listed in the Catalogue free of charge (from B5/A).

5. By signing this application form – contract we accept the conditions stated in the form B1, which is the component part of this application form – contract. We also declare to have provided accurate, complete and genuine data with our own consent, aimed at exhibition space negotiating and rental at Zagreb Fair events, which cannot be used for other purposes, but only for the purpose they had been collected for.

Personal data protection, control, collecting, processing and use is regulated by the provisions of the Law on Personal Data Protection (published in the Official Gazette No. 103/2003).

Place and date

Stamp and signature of the exhibitor

1. Organizer

All fairs are organized by the Zagreb Holding Ltd - Subsidiary: Zagreb Fair
Avenija Dubrovnik 15, 10020 Zagreb, (below: ZF).

2. Application and confirmation of participation

To participate in the fairs, exhibitors enter into a written contract with ZF to lease space (below, the Application). Pursuant to applications received, ZF will assign the exhibition space. ZF may, if required by the lay-out of the fair, assign up to 10% more or less area than that applied for.

If an exhibitor informs ZF of his intention to withdraw his application at the latest 30 days before the beginning of the fair, and if ZF accepts this, the exhibitor will be invoiced only 50% of the contractual value of the unarranged exhibition area. No cancellation 30 days and fewer before the beginning of the fair can be accepted by ZF and the applicant will be invoiced for the space ordered and for all the services carried out until that time.

If special circumstances require it, ZF has the right to withdraw a confirmed and assign a different exhibition area even after the confirmation about the space that has been assigned has been issued. If for objective reasons the time and space of the holding of the fair have to be changed, the application for participation will hold good for the new dates as well. An exhibitor has no right to cancel or to make any other demands, and in particular has no right to seek any payment of damages from ZF.

The closing date for application is the deadline marked on the exhibiting application form (Form A3). The deadline for ordering other services is the deadline given in the order forms. ZF cannot accept any cancellation of technical services 8 days or fewer prior the beginning of the fair.

3. Terms and conditions of payment

For any services ordered ZF will render an invoice to the exhibitor. If the exhibitor does not pay the invoice by the latest on the eighth day before the beginning of the event, he will not be able to exhibit. After the ending of the fair, ZF will deliver to the exhibitor a statement for the services that the exhibitor has ordered during the fair. For each day of delay in the payment of the invoice we shall charge the legal penalty interest. If the exhibitor has any complaints about any part of the invoice, the part about which there are no complaints should still be paid according to our terms and conditions. Any complaints about an invoice must be supplied within a period of 10 days of the day of rendering the invoice. Subsequent complaints will not be considered. In certain conditions, foreign exhibitors have the right to a return on VAT.

4. Special provisions

The right to approve of the performance of any kind of activity in the premises of ZF (arranging stands, catering, sales, forwarding, recording and photographing and the like) belongs exclusively to ZF. It shall be considered that, for the reception of information, the undertaking of services, the approval of orders in the name of the exhibitor, the person who happens to be found at the stall is the authorized person, with the proviso that in the orders or receipts, the name, surname and the number of the personal identity document of that person is entered.

Any advertising activity on ZF premises can be organized in accord with the regulations of the Republic of Croatia. Any advertising that hinders other exhibitors or any visitors is not allowed, as is not any form of political propaganda. For any advertising campaigns carried on outside the exhibition area of the exhibitor, the special approval of ZF is required. The use at a stand of any electronic equipment that produces a level of noise in excess of 65 dB is forbidden. Playing music in the exhibition area is subject to the Authors' Rights Law and ZF will not assume any material liabilities for obligations arising therefrom.

The organization of press conferences **must** be announced in advance to the competent ZF division.

5. Exhibition space - non-arranged

Non-arranged exhibition space implies the demarcated ground plan area in a pavilion or in the open air, without any connections or hook-ups. The area is marked out by ZF and the exhibitor shall bind himself to respect the area so marked. Every begun square metre shall be charged for as one square metre. An individual exhibitor cannot sublet or assign the assigned exhibition space to a third party exhibitor without the consent of ZF. An exhibitor shall take over a stand after ZF issues him a permit for work. If the exhibitor does not start to arrange the exhibition space at the latest 36 hours before the opening of the fair, it will be considered that the space has not been occupied, and ZF shall have the right to dispose of this exhibition space or to arrange it at the expense of the exhibitor.

Preparation and clearing away the exhibition space must be begun in line with the time stated in the INSTRUCTIONS FOR EXHIBITORS. At the request of an exhibitor, ZF can approve the arranging of the exhibition space even earlier, with the proviso that special costs will be charged for. Clearing away the exhibition space can start after the official close of the fair. An exhibitor is bound to bring the exhibition space into its original condition within the given period. If the exhibitor does not do so, ZF will clear away and store the material at the expense of the exhibitor.

6. Arranged exhibition and advertising space

Arranged exhibition space implies space that is minimally equipped with carpeting and partition walls of the

greatest permitted height, up to 250 cm (including captions and signs), separated from neighbouring stands.

The advertising space implies any area outside the exhibition space, and that exceeding the permitted height of 250 cm, on condition that it does not hinder the other exhibitors and that the technical division of ZF has given its permission. Advertising space is charged for in line with the currently valid ZF price list.

7. Permit for the construction of exhibition space

A permit for the construction of exhibition space is issued after an inspection of the plan. The plan implies a sketch or some other planning documentation, technically drawn up and authenticated and adjusted with the Regulations about the arrangement of exhibition space. A plan is submitted for approval to the technical divisions of ZF at the latest 30 days before the beginning of the fair.

8. Other technical information

- a) All hook ups and connections are installed exclusively by ZF.
- b) The consumption of electricity is charged for with a standing charge per square metre of pavilion exhibition space, in the open air by square metre of the facility put up on it, or according to the meter installed in the exhibition space.
- c) An exhibitor must allow the passage of pipes and other installations necessary for the technical and decorative arrangement of the pavilion or the exhibition space of another exhibitor. If the exhibitor or authorised contractor of the works starts to arrange an exhibition or advertising space without a permit, ZF will forbid any further works, and/or remove the part that has been done at the expense of the exhibitor.
- d) The greatest load on the floor in the ground floor can be 10 tons per square metre, and upstairs and in the gallery 0.5 ton per square metre. Fixing to, hanging from and gluing to walls, ceilings and floors is not permitted.
- e) Works on the arranging of exhibition and advertising space have to be finished the day before the opening of the fair, at the latest by 12,00 hours. If this period is not adhered to, ZF is authorised to confide the works to some other contractor at the expense of the exhibitor.
- f) Complaints because of any shortcomings there might be in the exhibition space or the stand must be communicated to ZF in writing after the stand is accepted, or at the latest by 12,00 hours on the last day of the preparation. It will not be possible to consider any subsequent complaints.
- g) The exhibitor is bound to remove and take any dangerous or harmful waste, in line with the Environment Protection Law, to a dump determined for it. The exhibitor shall be liable for all damage produced by harmful or dangerous waste.
- h) The term exhibitor shall be understood also to mean the persons who work for and at the behest of the exhibitor.

9. Other fair services

- a) **Guarding and insurance.** The exhibitors can order the guarding of their exhibition space. ZF cannot accept liability for any failure to insure exhibits and other assets, but the amount of any damage must be borne entirely by the exhibitor. In the event of there being any damage (theft, injury and so on) the exhibitor is bound to report the same damage to the appropriate police station in the shortest possible period.
- b) **Exhibitor IDs** - Exhibitor IDs are good from the first day of the preparation of the fair to the last day of clearing away. The number of appropriate IDs depends on the size of the space leased. For a stand up to 20 square metres in size or an open air site of up to 50 square metres - 4 IDs, and for each subsequent 20 square metres or 50 square metres respectively, one more ID.
- c) **Regulation of sales** - Direct sales of exhibits or samples are not allowed except in premises particularly determined for this. Exhibitors are bound to prepare all the documentation necessary in line with the statutory regulations that the appropriate inspectorial services might require.
- d) **Exhibitor catalogue** - Entry into the catalogue is obligatory. An exhibitor must supply ZF with data for entry into the catalogue 60 days before the beginning of the Fair (Forms B5 and B5A). If the exhibitor does not deliver them, ZF will put into the catalogue the basic data from the participant's application form. It is the advertiser that is responsible for the contents of catalogue entries and the contents of adverts and for any damage that arises because of inappropriate copy, and ZF is unable to accept responsibility for any inaccuracies or incompleteness there might be in the catalogue.

CONCLUDING PROVISIONS

ZF issues special INSTRUCTIONS FOR EXHIBITORS for each fair separately, which, as well as the GENERAL TERMS AND CONDITIONS are binding upon each exhibitor and co-exhibitor.

The place where payment is to be made shall be Zagreb.

In the event of a dispute between an exhibitor and ZF, the parties shall submit to the judgement of the court of jurisdiction in Zagreb.