

Polish Business Mission
to
Bulgaria
Sofia

16-19 May, 2017



Trade and Investment
Promotion Section
Embassy of the Republic of Poland
in Sofia

LIST OF PARTICIPANTS

POLISH CHAMBER OF COMMERCE

Mr Witold Karczewski

Vice President

POLISH CHAMBER OF COMMERCE

Foreign Relations Department

Mrs Anna Derbin

Project Manager

ATTIS BROKER Ltd.

Mr Marcin Pawlak

Advisor of the Board

CIECH SARZYNA SA

Mr Stanisław Kostyra

Director of Plastics Sales

Mr Zbigniew Ciołczyk

Key Account Manager

CONTRACTUS Ltd.

Mr Witold Karczewski

President

EKOL LOGISTICS Ltd.

Mr Mariusz Jurynec

Senior Sales Representative

EWA-BIS Ltd.

Mr Wojciech Janowicz

Business Development Manager

FAMOR SA

Mr Maciej Bartkowiak

Commercial Director

Mr Krzysztof Kierna

Deputy Head of Project Department

JAZON Ltd.

Mr Jan Zadykowicz

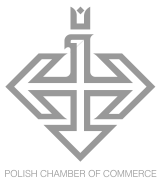
President

STEC RALLY AUTO MOTO SPORT POLAND Ltd.

Mr Zbigniew Stec

President

POLISH CHAMBER OF COMMERCE



Mr Witold Karczewski
Vice President
Leader of the Business Delegation

The Polish Chamber of Commerce is the main economic self-governing organization in Poland.

The Polish Chamber of Commerce is composed of over 150 chambers and economic associations.

The representation of the interest of Polish enterprises vis a vis the state authorities, foreign organizations and entities is the main objective of the Chamber.

The other principal objective is the promotion of the Polish economy abroad.

The Chamber acts as an economic lobby which manages legislative, economic and financial activity in order to create the optimum conditions for the enterprises operating in Poland.

The basic goal of the Chamber is to facilitate the incorporation of the Polish economy and Polish companies into the mainstream of international cooperation.

Mr Witold Karczewski is also the President of Chamber of Commerce and Industry in Białystok.

In November 2016 he was appointed to the position of Honorary Consul of the Republic of Bulgaria in Białystok. The newly opened consulate run by three voivodeships: Podlaskie, Warmińsko-Mazurskie and Lubelskie.

POLISH CHAMBER OF COMMERCE
Trębacka Str 4, 00-074 Warsaw, Poland
tel. +48 22 6303600
fax: +4822 8274673
e-mail: kig@kig.pl
www.kig.en

POLISH CHAMBER OF COMMERCE

Foreign Relations Department



Mrs Anna Derbin
Project Manager



Foreign Relations Department of the Polish Chamber of Commerce conducts activity related to the internationalization of Polish enterprises and promotion of Polish export.

Agreements concluded with partner organizations abroad and contacts with numerous international business organizations allow us to provide active support for Polish enterprises by offering them various forms of promotion and finding foreign partners.

The main duties of the Foreign Relations Department include:

- Organization of Polish trade missions abroad
- Arranging participation of Polish enterprises in the international fairs and exhibitions abroad
- Arranging visits of foreign business representatives to Poland in the cooperation with foreign partners
- Providing information and training for Polish companies
- Organization of international seminars and conferences on development of the Polish economy and foreign trade relations.

The Foreign Relations Department cooperates with bilateral organizations and commercial chambers in the area of promotional activity on particular markets.

POLISH CHAMBER OF COMMERCE **Foreign Relations Department**

Trębacka Str 4, 00-074 Warsaw, Poland
tel. +48 22 6303643
fax: +48 22 6309915
e-mail: aderbin@kig.pl
www.kig.en

ATTIS BROKER Ltd.



ATTIS
BROKER

Mr Marcin Pawlak
Advisor of the Board

Attis Broker Sp. z o.o. has been holding the insurance broker license for over a dozen years. Our business license No. 1215/03 was granted by the Commission of Supervision of Insurance and Retirement Funds, the then supervising agency of the financial market.

Since the beginning, our activities have been based on active participation in the development and economic changes in Poland, not only on copying the existing obsolete solutions. The experience gained allows us to meet the expectations of even the most demanding Clients looking for effective insurance solutions and innovative concepts.

The developing insurance market in Poland, and the dynamically changing conditions make the solutions that are optimum in the given year, become less attractive in the subsequent years. Thus, as a professional insurance broker, we concentrate on looking for new solutions for our Clients, to optimize the previous ones.

ATTIS BROKER Sp. z o. o.

ul. Ogrodowa 58, 00-876 Warszawa, Poland

tel. +48 22 5202333

e-mail: marcin.pawlak@attis.pl

www.attis.pl

CIECH SARZYNA SA



Mr Stanisław Kostyra
Director of Plastics Sales



Mr Zbigniew Ciołczyk
Key Account Manager



Ciech Sarzyna S.A. is the leading manufacturer of plastics in Poland with more than 70 years of experience. We have several installations for production:

- epoxy resins under the Epidian brand and hardeners,
- unsaturated resins and polyester gelcoats under the brand Polimal,
- saturated polyester resins for the production of powder paints,
- Phenol-formaldehyde resins.

Our products are applicable in many branches of economy and in particular in:

- automotive and transport as unsaturated flame retardant polyester resins complying with EN 45-545 (railway, tram, bus), resins for the manufacture of abrasives and abrasives,
- shipbuilding - for the construction of composites / we have the appropriate certificates and approvals,
- wind energy - composites, bricks, fillers, glues, moldings,
- building industry - for the manufacture of bathtubs, shower trays, washbasins, sinks, polymer concrete pipes, drainage ditches, drainage wells, colored epoxy floors,
- mining - for the production of adhesive loads,
- road engineering / adhesives, polymer concrete, etc
- paint and varnish industry and many others.

The quality of our products is confirmed by ISO 9001-2008, ISO PN-N-18001-2004; ISO 14001: 2004

CIECH SARZYNA SA

37-310 Nowa Sarzyna; ul. Chemików 1, Poland
tel. +48 695 802 147

e-mail: zbigniew.ciolczyk@ciechgroup.com

e-mail: sprzedaz.sarzyna@ciechgroup.com

<http://ciechgroup.com/grupa-ciech/spolki-grupy-ciech/ciech-sarzyna>

CONTRACTUS Ltd.



Mr Witold Karczewski
President

Contractus Ltd. is the one of the largest commercial and service companies in Poland serving the entire agricultural industry. For almost 30 years of existence, it has established itself in this field both in Poland and abroad. The company is present on the markets of the former Soviet Union, Western Europe, Africa, Asia, North and South America, and the quality of its offer is confirmed by numerous awards, certificates and decorations earned at home and abroad. This is primarily possible thanks to the excellent organization of reliability in dealing with business partners and the competencies of an ambitious crew who care about the quality of the offer and open both to the needs of customers and the innovation of products and technical solutions.

Our offer is focused on:

- deliveries of meat (pork, beef and poultry),
- deliveries of milk and milk products (whole milk, skimmed milk, instant, demineralized and regular whey powder and different kind of cheese),
- supplies of agricultural machinery and equipment,
- designing and supplying complete slaughter equipment in accordance with the expectations of customers,
- design and delivery of silos for the storage of cereals, rice and maize and the supply of drying and cleaning services,
- design and delivery of feed mills and mills for grain and maize.

In addition, we offer all types of agricultural machinery for soil cultivation, forage harvesting (among others, forage harvesters), livestock and meat processing machinery and others according to customer needs. In our offer we also improve cattle herds with the development of insemination and embryo transfer technologies based on our many years of experience and close cooperation with leading Polish companies in this field. We are in the process of implementing projects involving, among other things, embryo transfer and insemination. We also cover the whole chain in terms of milking, storage (milk coolers), transport (specialized cisterns) and milk processing. We also build liquid nitrogen plants, laboratories for the dairy and veterinary industry, and a number of other farming related issues, depending on customer needs.

We combine the extensive experience, knowledge, innovation and reliability of our suppliers with the expectations of land-related people - our farmers, our customers. Our machines meet the needs of all types of farms, both small and large commodity farms.

We invite you to cooperate !!!

CONTRACTUS Sp. z o.o.

Kresowa 58 Street, 16-100 Sokółka, Poland

tel. +48 85 7487010, +48 85 7487012

email: bialystok@contractus.pl

www.contractus.pl

EKOL LOGISTICS Ltd.



Mr Mariusz Jurynec
Senior Sales Representative

Ekol Poland provides a wide range of services focusing on its own intermodal solution. Keep going to develop its business for offer best services to its customers, including Iranian customers and Iranian carrier. Ekol will also be providing domestic and international road transportation for any scale of shipments, as well as rail, air and sea freight in addition to combined solutions.

EKOL LOGISTICS Sp. z o.o.
Winogrody 18; 61-663 Poznań, Poland
tel. +48 663298021
e-mail: karolina.bereska@ekol.com
www.ekol.com

EWA-BIS Ltd.



Mr Wojciech Janowicz
Business Development Manager

Ewa Bis Group was founded in 1987 by Mr Marek Marzec. The company belongs to Ewa Bis Group which operates with over 25 countries in several business areas.

The export of fresh and frozen fruit and vegetables is the main direction of our business.

Our offer includes also products like: FMCG, NFC juices, concentrates (both conventional and ecological products).

We sell in Poland and all over EU, in the Eastern European market as well as overseas to Africa, Asia and North America. In the year 2016 we supplied more than 30,000 tons of apples. We know that the Client's time is of the essence, therefore we do our best to be quick and efficient when it comes to handling and responding to the needs of our Clients.

We know what the power of quality is, this is why our team consists of experienced professionals, and our work is all about delivering high-quality fruit and vegetables to the Client's warehouse at the end of the day.

We implemented IFS standards and we care about FOOD SAFETY, which is why we implemented IFS standards and majority of our producers hold GlobalGAP certificates and Integrated Production Certificates. Providing exceptional attention to growing conditions and optimal protection against diseases and pests, we get the highest quality fruit.

Global expansion pushed company to develop new services and satisfy other client's needs. The natural step was to enlarge the products range of FMCG products.

In our offer you will find a wide selection of sweets, beverages, cosmetics, household chemicals. They are represented by the most popular and respected global brands such as: Procter and Gamble, Henkel, Unilever, Mars, Mondelez, Nestle, Ferrero, Red Bull, Coca Cola and many others. We reach our customers every day, regardless of their location. We are open for a dialogue and every kind of cooperation. Each client we treat individually, preparing a tailored offer that meets their requirements and expectations. We are helping clients who are looking for a reliable source of high-quality products. Our main goal is to build long-term relations.

We cooperate with large retail chains, distributors, as well as intermediaries. We are focused on reliable service, that's why we provide services like: labeling, repackaging, mixing pallets, cargo manual and trucks.

PPH „EWA-BIS” sp. z o.o.

02-233 Warszawa; ul. Serwituty 25, Polandtel. +48 668005030

e-mail: adriana.rudnicka@ewabis.com.pl

www.ewabis.com.pl

FAMOR SA



Mr Maciej Bartkowiak
Commercial Director



Mr Krzysztof Kierna
Deputy Head of Project
Department



FAMOR S.A. is well known Polish manufacturer of complete range of equipment for vessels to home and foreign markets for over 60 years.

FAMOR Product Portfolio:

- Marine switchboards
 - main
 - emergency
 - auxiliary switchboards (starters, lighting panels, distribution boxes, etc.)
- Control consoles
 - bridge
 - Control columns for deck equipment
- Lighting equipment (fluorescent, incandescent, LED)
- Searchlight and floodlight (halogen, sodium, metal-halide, xenon)
- Signalling devices.

Our company has obtained management certificates ISO9001, ISO 14001, PN-N 18001 and AQAP 2110. We have well experienced Design Office ready to provide you technical support.

FAMOR SA

ul. Kaszubska 25 85-048 Bydgoszcz, Poland
tel. +48 52 3668269
mob. +48 606 780 039
fax: +48 52 3668272
e-mail: mbartkowiak@famor.pl
www.famor.pl

JAZON Ltd.



Mr Jan Zadykowicz
President

JAZON Sp. z o.o. is a leading Polish manufacturer of tools and equipment for road construction and paving.

Highly specialized team and modern manufacturing capabilities ensure the highest quality of JAZON branded tools and equipment, valued for functionality as well as ergonomics.

All products have the quality certificates and in majority are protected for innovative solutions by patents. The equipment is being used on every Polish construction site as well as in Lithuania, Belarus, Germany, Norway.

JAZON Sp. z o.o. has been working in the metal industry for over 33 years. The company is also a leading manufacturer of machinery and components, participating in large investment projects in the area of manufacturing processes automation.

JAZON offers its customers machines with a wide range of technological advancement, providing comprehensive technical support and service.

ISO 9001 and OHSAS 18001 certified.

We are seeking to settle business partnership in areas of distribution of our products and equipment.

JAZON Sp. z o.o.

ul. Wysockiego 164A, 15-167 Białystok, Poland

tel. +48 85 6544620

e-mail: jazon@jazon.com.pl

www: <http://jazon.com.pl/>

STEC RALLY AUTO MOTO SPORT POLAND Ltd.



Mr Zbigniew Stec
President

Stec Rally Art is professional rally team which builds, prepares and services rally cars such as Mitsubishi Lancer Evolution, Ford Fiesta Proto and R5 group cars.

We prepares rally cars for events all over the world inter alia: World Rally Championship, European Rally Chamioship, and Polish Rally Championship.

We oparate on Rally market since 1998. The founder of the company is Zbigniew Stec, well nown businessman and rally driver, having a long experience in preparing Mitsubishi Rally Cars.

STEC RALLY AUTO MOTO SPORT POLAND Sp. z o.o.

Wodna 5, 23-250 Urzędów, Poland

tel. +48 667459555

e-mail: biuro@stecralliart.pl

www.stecralliart.pl

