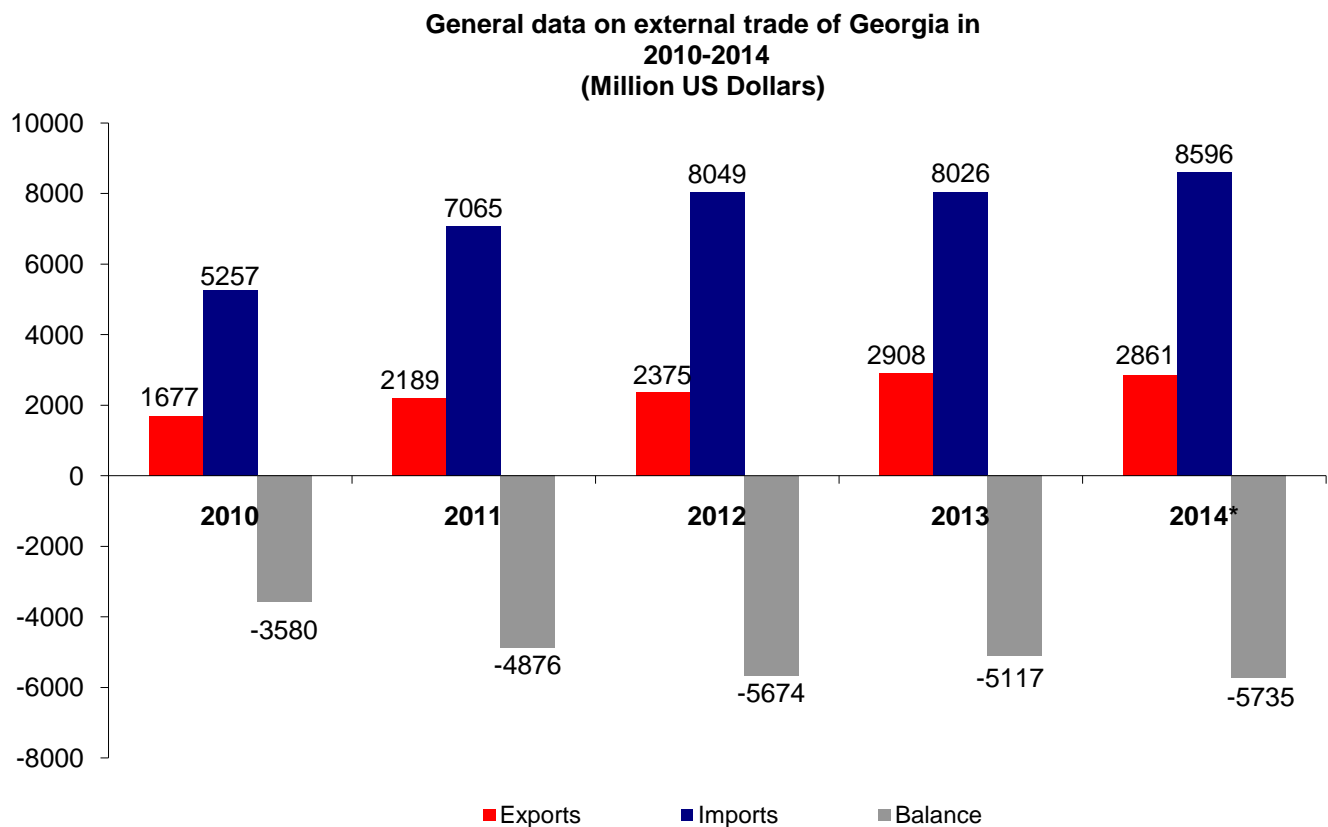


21.01.2015

External Trade of Georgia in 2014 (Preliminary)

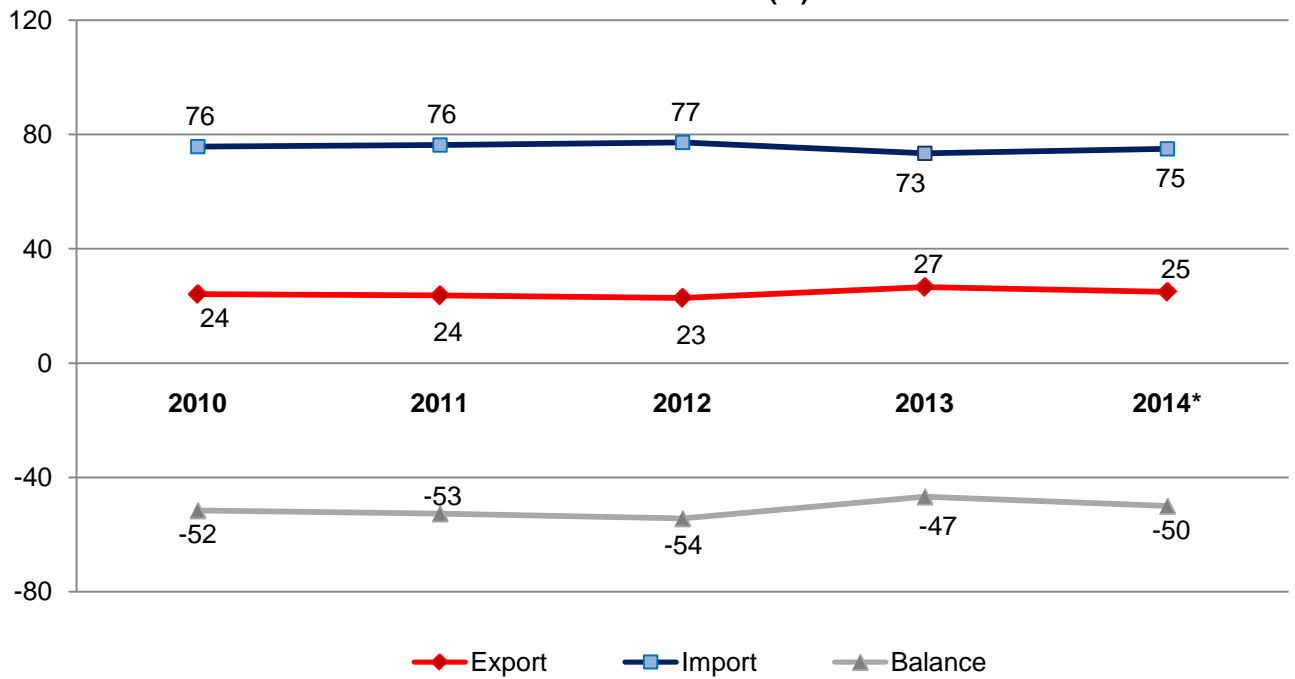
In 2014 preliminary external merchandise trade (excluding non-organized trade) in Georgia amounted to USD 11457 million (preliminary data), 5 percent higher year-on-year. The exports equaled USD 2861 million (2 percent lower), while the imports stood at USD 8596 million (7 percent higher). The negative trade balance was USD 5735 million in 2014 and its share in external trade turnover constituted 50 percent.

The charts below reflect basic trends of the external trade of Georgia for 2010-2014:



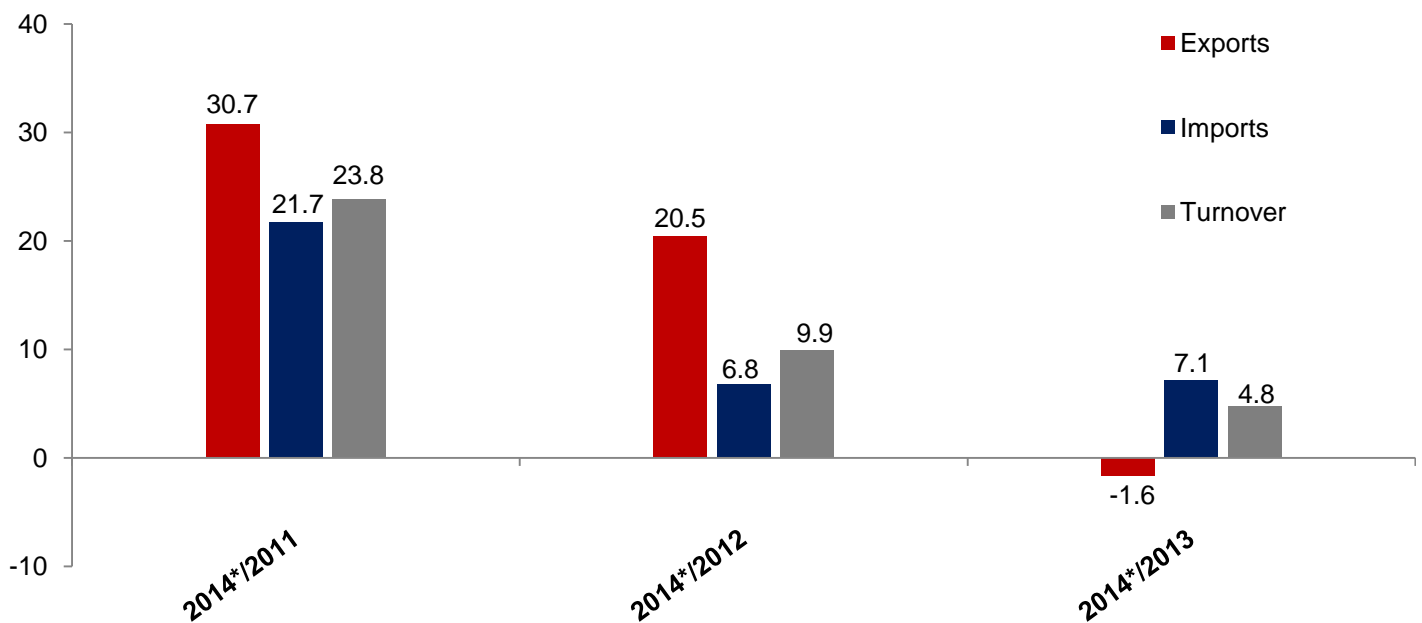
*Preliminary data.

**Share of external trade indicators in turnover
2010-2014 (%)**



*Preliminary data.

Percentage changes in 2014 compared to the same period of the previous years (%)



*Preliminary data.

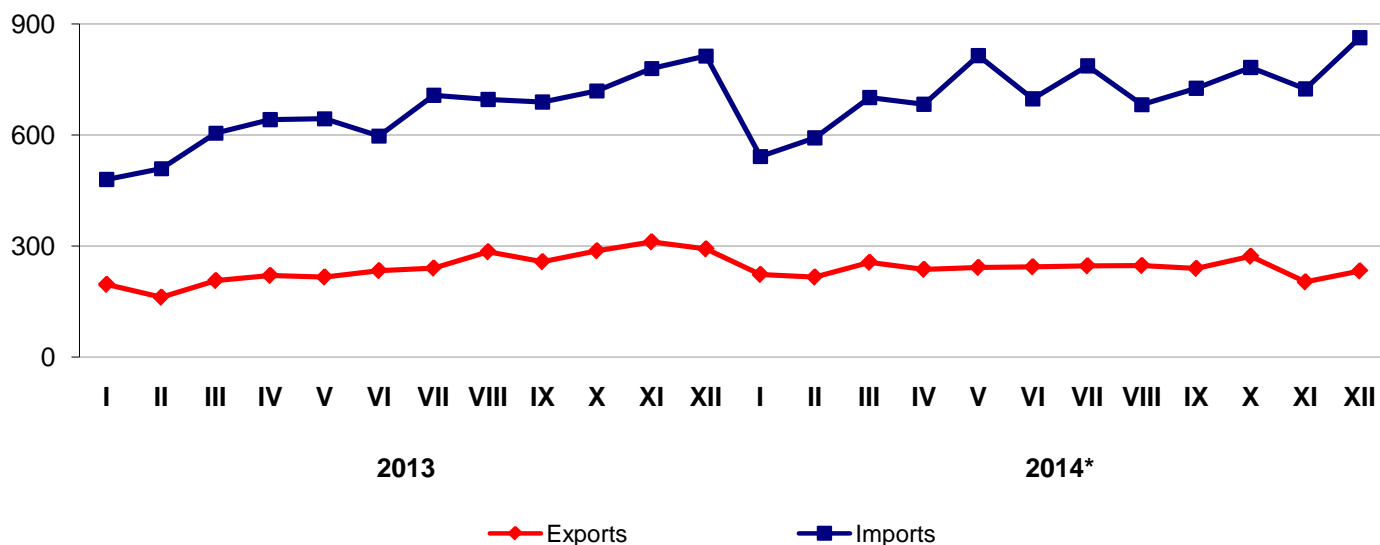
The table below shows monthly data for 2013-2014 exports and imports in absolute indicators and their change (in percentage) compared to the corresponding month of the previous year.

Exports and imports of Georgia

		Exports		Imports	
		Thsd. US Dollars	Changes m-o-m (%)	Thsd. US Dollars	Changes m-o-m (%)
2013	January	196 270,3	25,4	484 510,2	-4,0
	February	162 100,4	9,2	517 895,1	-7,7
	March	207 058,1	-10,5	618 028,1	-10,2
	April	220 320,0	17,4	656 766,0	-7,0
	May	216 011,2	-8,1	660 133,8	-5,0
	June	233 583,1	30,0	610 381,9	-4,5
	July	240 016,3	13,5	718 870,5	2,8
	August	284 268,5	42,9	710 962,4	0,6
	September	257 853,1	18,2	704 340,0	-8,3
	October	287 023,6	32,3	734 189,4	-0,4
	November	311 739,6	61,8	789 551,3	19,8
	December	292 254,7	47,2	820 086,9	19,9
2014*	January	223 508,3	13,9	542 427,3	12,0
	February	216 056,4	33,3	591 950,4	14,3
	March	256 202,0	23,7	701 034,2	13,4
	April	236 606,2	7,4	682 943,0	4,0
	May	242 506,1	12,3	814 368,2	23,4
	June	244 083,5	4,5	697 796,0	14,3
	July	246 465,5	2,7	787 009,1	9,5
	August	247 769,8	-12,8	682 549,9	-4,0
	September	239 731,2	-7,0	726 341,0	3,1
	October	272 322,2	-5,1	782 290,9	6,6
	November	202 926,7	-34,9	724 680,1	-8,2
	December	233 013,0	-20,3	862 879,9	5,2

*Preliminary data.

Exports and imports dynamics by months, 2013-2014
(Million US Dollars)

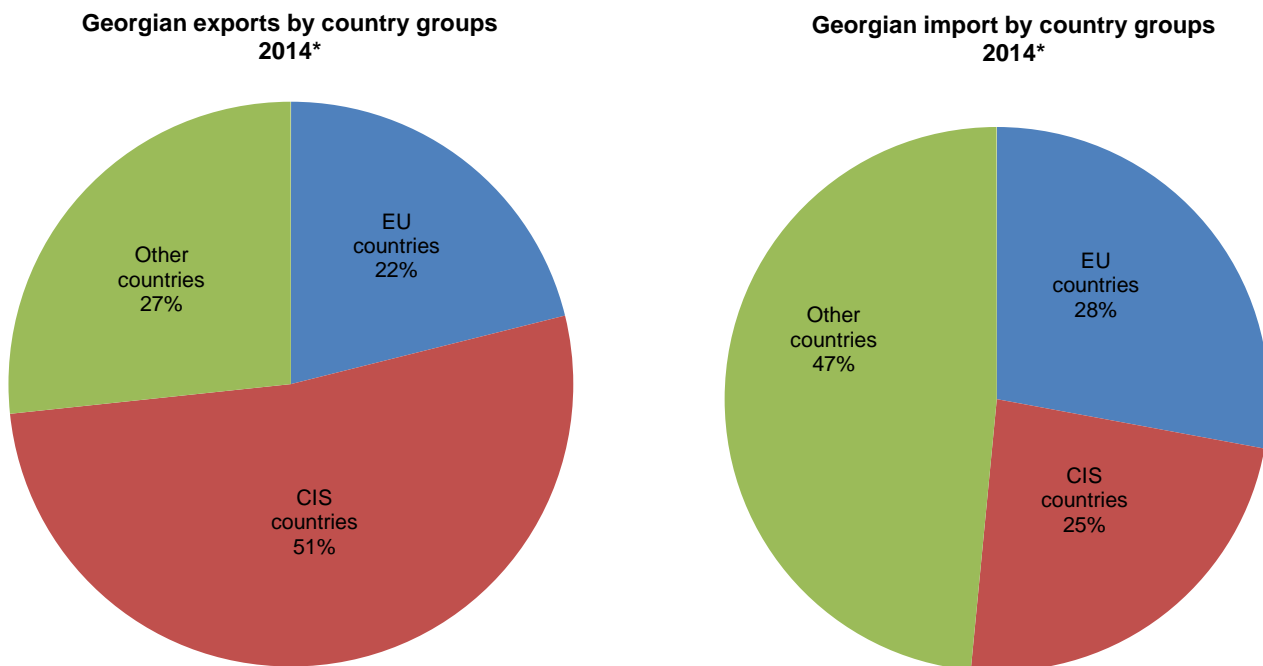


*Preliminary data.

In 2014 the external trade of Georgia with the EU countries amounted to USD 2990 million, up by 4 percent compared to the corresponding indicator of the previous year. Exports amounted to USD 621 million (2 percent higher), while import amounted to USD 2369 million (4 percent higher). The share of these countries in the external trade of Georgia amounted to 26 percent, 22 percent in exports and 28 percent in imports (in 2013 26, 21 and 28 percent correspondingly). 30 percent of the trade deficit came to the EU countries (32 percent in 2013).

In 2014 the external trade of Georgia with the CIS countries totaled USD 3593 million (lower by 5 percent compared to 2013). Exports stood at USD 1465 million (10 percent lower), while imports equaled USD 2127 million (2 percent lower). The share of the CIS countries in the external trade of Georgia constituted 31 percent, 51 percent in exports and 25 percent in imports (In 2013 35, 56 and 27 percent, respectively). In 2014, compared to the corresponding period of the previous year, CIS countries accounted for 12 percent of the overall trade deficit (11 percent in 2013).

The diagram below shows the share of the exports and of imports Georgia.



*Preliminary data.

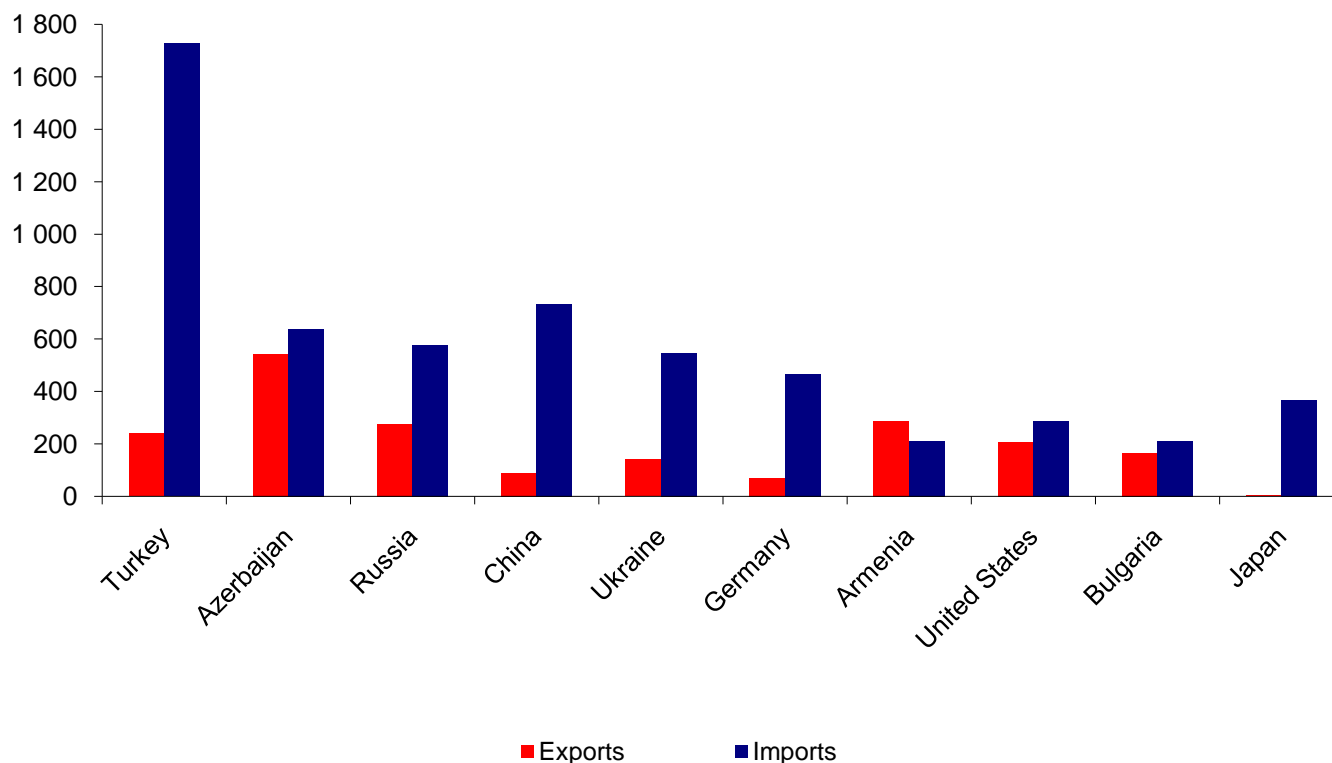
In 2014 share of the top ten trading partners in the total external trade turnover of Georgia amounted to 68 percent. The top trading partners were Turkey (USD 1966 million), Azerbaijan (USD 1182 million) and Russia (USD 853 million).

Top trading partners by turnover in 2014*

	Exports		Imports		Turnover	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total	2 861 191,0	100,0	8 596 270,0	100,0	11 457 461,0	100,0
of which:						
Turkey	239 313,3	8,4	1 727 420,4	20,1	1 966 733,7	17,2
Azerbaijan	544 418,9	19,0	637 592,2	7,4	1 182 011,1	10,3
Russia	274 963,6	9,6	577 713,4	6,7	852 677,0	7,4
China	90 392,8	3,2	732 958,9	8,5	823 351,7	7,2
Ukraine	140 212,6	4,9	546 138,0	6,4	686 350,6	6,0
Germany	69 141,6	2,4	465 853,3	5,4	534 994,9	4,7
Armenia	288 244,4	10,1	210 312,7	2,4	498 557,2	4,4
United States	207 583,4	7,3	287 269,0	3,3	494 852,4	4,3
Bulgaria	164 090,2	5,7	209 773,6	2,4	373 863,8	3,3
Japan	3 285,0	0,1	368 173,8	4,3	371 458,8	3,2
Other countries	839 545,3	29,3	2 833 064,5	33,0	3 672 609,9	32,1

*Preliminary data.

Top trading partners by turnover in 2014* (Million US Dollars)



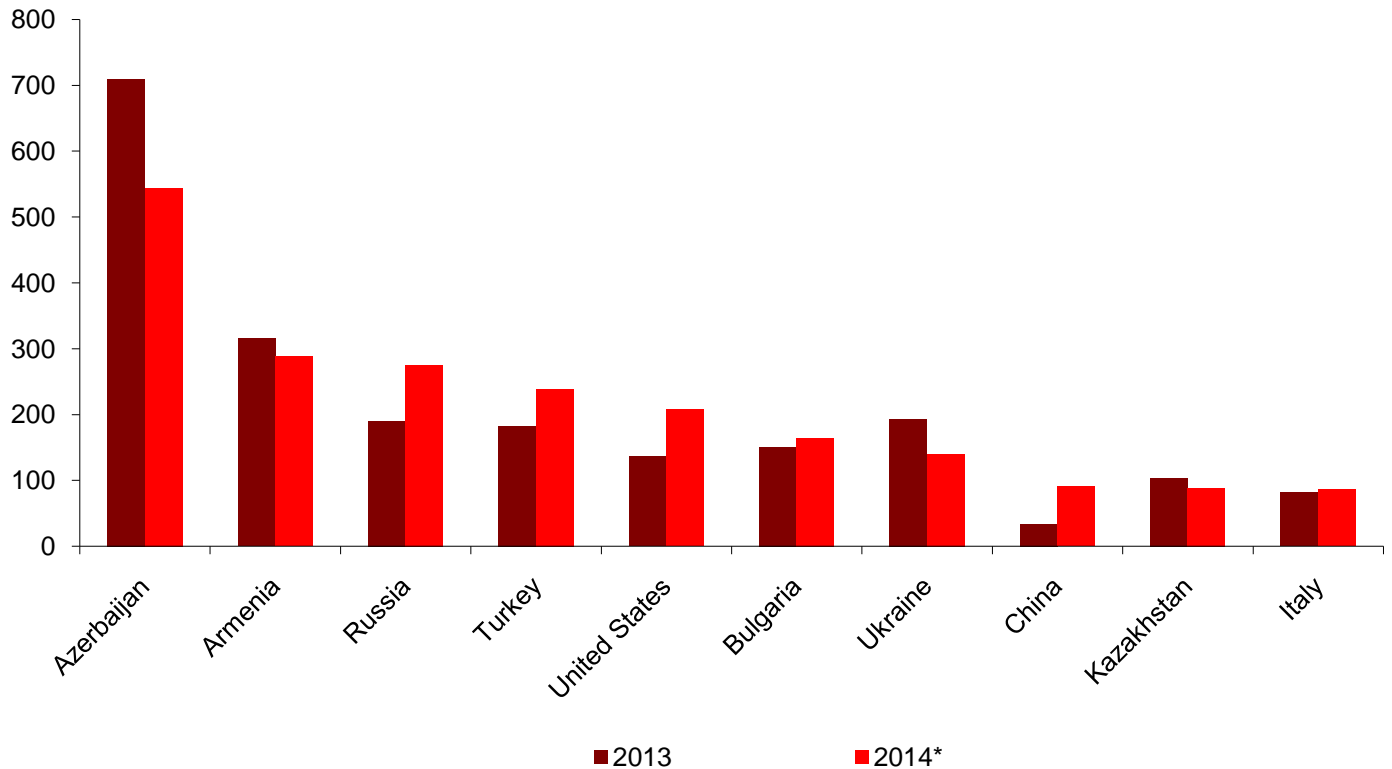
*Preliminary data.

Top trading partners by exports in 2014

	2013		2014*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	2 908 499,0	100,0	2 861 191,0	100,0
Of which:				
Azerbaijan	709 897,2	24,4	544 418,9	19,0
Armenia	315 413,8	10,8	288 244,4	10,1
Russia	190 703,0	6,6	274 963,6	9,6
Turkey	182 863,4	6,3	239 313,3	8,4
United States	136 424,0	4,7	207 583,4	7,3
Bulgaria	150 753,8	5,2	164 090,2	5,7
Ukraine	192 759,9	6,6	140 212,6	4,9
China	33 862,5	1,2	90 392,8	3,2
Kazakhstan	103 603,0	3,6	88 544,9	3,1
Italy	81 489,0	2,8	86 193,1	3,0
Other countries	810 729,4	27,9	737 233,9	25,8

*Preliminary data.

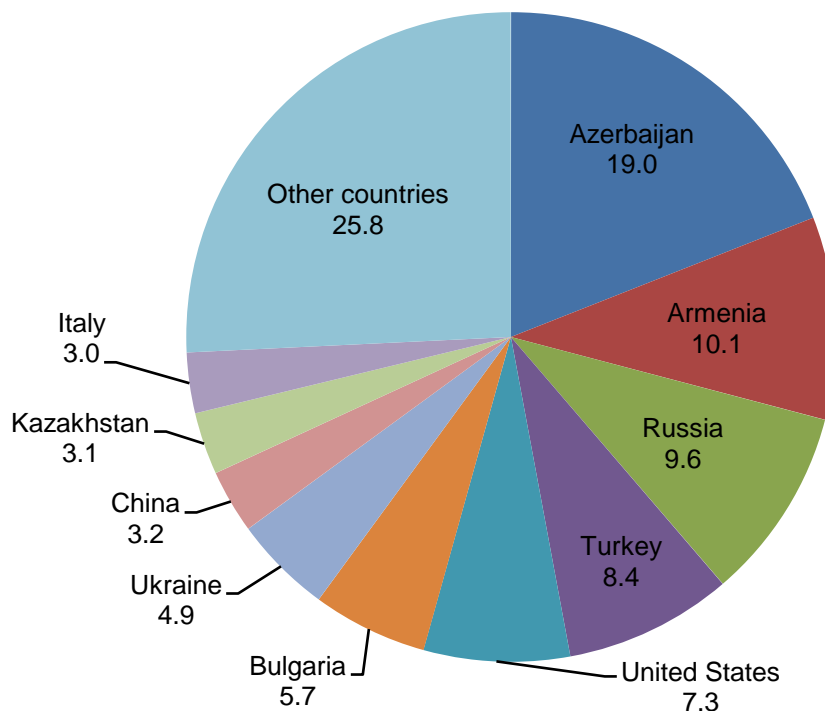
Top trading partners by exports in 2013-2014 (Million US Dollars)



*Preliminary data.

*Preliminary data.

Share of the top trading partners in total exports in 2014* (%)

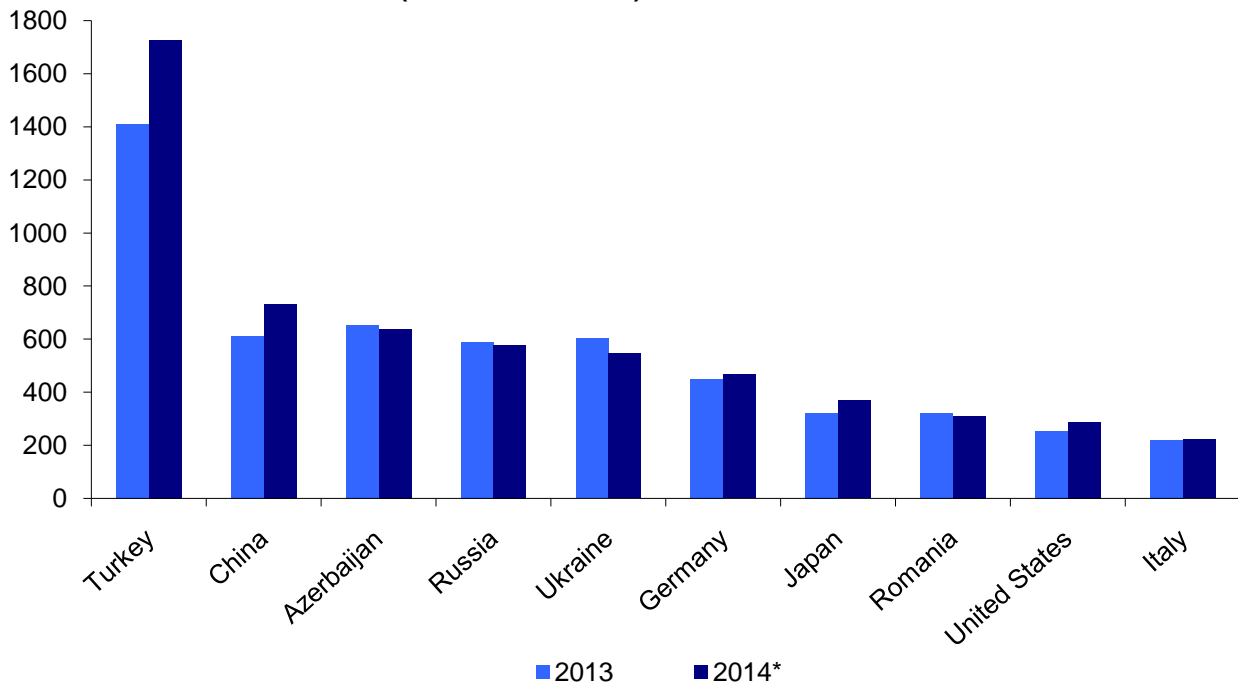


Top trading partners by imports in 2014

	2013		2014*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	8 025 715,4	100,0	8 596 270,0	100,0
Of which:				
Turkey	1 408 942.3	17.6	1 727 420.4	20.1
China	611 460.7	7.6	732 958.9	8.5
Azerbaijan	652 913.8	8.1	637 592.2	7.4
Russia	587 757.4	7.3	577 713.4	6.7
Ukraine	602 696.7	7.5	546 138.0	6.4
Germany	449 393.5	5.6	465 853.3	5.4
Japan	319 941.2	4.0	368 173.8	4.3
Romania	322 924.1	4.0	311 400.5	3.6
United States	253 781.9	3.2	287 269.0	3.3
Italy	220 707.3	2.8	221 619.0	2.6
Other countries	2 595 196.5	32.3	2 720 131.3	31.6

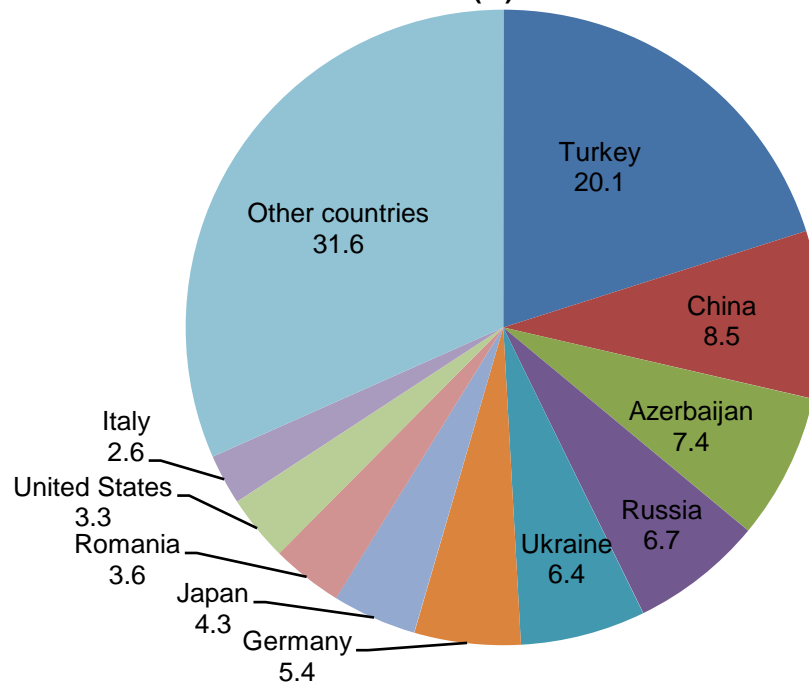
*Preliminary data.

Top trading partners by imports in 2013-2014
(Million US Dollars)



*Preliminary data.

Share of the top trading partners in total imports in 2014*
(%)



*Preliminary data.

Major commodity groups by exports and imports

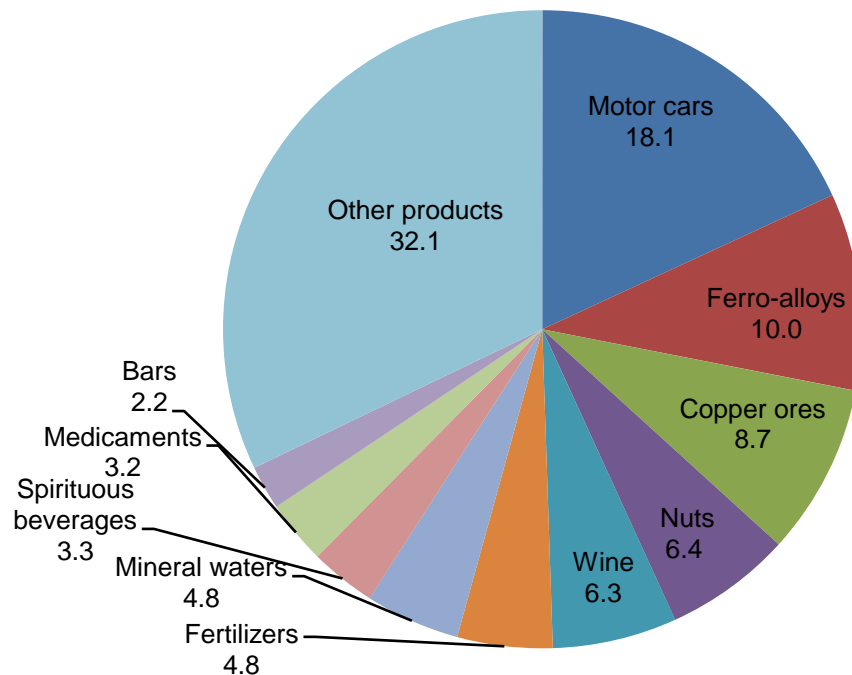
In 2014 motor cars reclaimed the first place in the list of top export items, equaling USD 518 million, or 18 percent of total exports. Exports of ferroalloys totaled USD 286 million, and its share in the total exports amounted to 10 percent. Copper ores and concentrates occupied the third place. Exports of this commodity group stood at USD 248 million and 9 percent of the total exports.

Major commodity groups by exports

	2013		2014*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	2 908 499,0	100,0	2 861 191,0	100,0
Of which:				
Motor cars	703 862,2	24,2	517 786,8	18,1
Ferro-alloys	229 898,5	7,9	285 752,6	10,0
Copper ores and concentrates	161 632,8	5,6	248 089,7	8,7
Other nuts, fresh or dried	166 712,6	5,7	183 398,8	6,4
Wine of fresh grapes	127 850,9	4,4	180 721,8	6,3
Mineral or chemical fertilizers, nitrogenous	130 575,5	4,5	137 622,0	4,8
Waters, natural or artificial mineral and aerated waters	106 883,8	3,7	137 123,6	4,8
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	99 865,6	3,4	95 190,2	3,3
Medicaments	52 089,3	1,8	92 065,1	3,2
Bars and rods of iron	62 517,0	2,1	63 735,6	2,2
Other commodities	1 066 610,8	36,7	919 704,8	32,1

*Preliminary data.

Share of major commodity groups by exports in 2014* (%)



*Preliminary data.

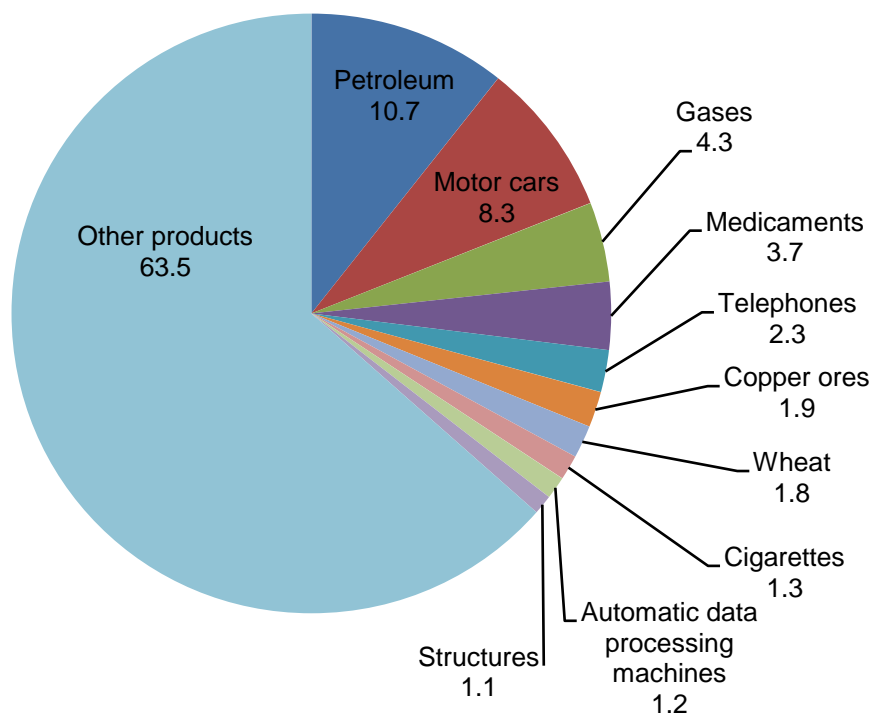
The top import commodity in 2014 was Petroleum and petroleum oils, imports of which amounted to USD 918 million and 11 percent of the total imports. Motor cars commodity group followed in the list with USD 715 million, or 8 percent of imports. Petroleum gases and other gaseous came third with USD 369 million (4 percent of imports).

Major commodity groups by imports

	2013		2014*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	8 025 715,4	100,0	8 596 270,0	100,0
Of which:				
Petroleum and petroleum oils	954 408,3	11,9	918 342,9	10,7
Motor cars	710 482,7	8,9	715 050,6	8,3
Petroleum gases and other gaseous	316 726,4	3,9	368 895,1	4,3
Medicaments	280 735,6	3,5	314 626,1	3,7
Telephones for cellular networks or for other wireless networks	152 562,5	1,9	195 565,1	2,3
Copper ores and concentrates	113 057,0	1,4	165 285,8	1,9
Wheat	184 336,6	2,3	151 717,5	1,8
Cigarettes	95 690,2	1,2	115 474,2	1,3
Automatic data processing machines	90 623,2	1,1	104 114,1	1,2
Structures and parts of structures of iron or steel	65 413,3	0,8	90 667,8	1,1
Other commodities	5 061 679,6	63,1	5 456 530,8	63,5

*Preliminary data.

Share of major commodity groups by imports in 2014* (%)



*Preliminary data.

Top trading partners by turnover

TURKEY

Exports of major commodity groups to Turkey

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	182 863,4		239 313,3	
Of which:				
Mineral or chemical fertilizers, nitrogenous	31 388,1	112 369,8	51 661,8	184 442,2
T-shirts knitted	20 963,1	586,3	36 383,2	709,5
Semi-finished products of iron or non-alloy steel	31 508,9	67 407,4	32 295,2	68 264,4
Electrical energy (Thsd. kilowatt-hours)	-	-	16 919,2	236 490
Flours, meals and pellets, unfit for human consumption	12 883,9	7 757,4	15 093,7	11 214,4
Other commodities	86 119,4		86 960,2	

*Preliminary data.

Imports of major commodity groups from Turkey

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	1 408 942.3		1 727 420.4	
Of which:				
Medicaments	52 192,6	576,2	71 036.1	771,0
Gas turbines (units)	3,4	5	66 671.80	125
Structures and parts of structures of iron or steel	36 654.1	15 546.8	43 385.4	17 339,5
Tubes and pipes of iron	27 569.8	32 500.8	40 299.6	48 505,6
Insulated wire and cable	27 288.0	4 488.1	37 262.3	6 562,4
Other commodities	1 265 234.4		1 468 765.3	

*Preliminary data.

AZERBAIJAN

Exports of major commodity groups to Azerbaijan

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	709 897,2		544 418,9	
Of which:				
Motor cars (units)	401 066,3	44 962	267 957,9	17 553
Bars and rods of iron	40 485,6	64 473,7	57 264,3	92 480,8
Live bovine animals	47 566,6	19 088,2	30 067,4	12 112,0
Medicaments	19 083,5	1 548,0	27 817,7	1 988,1
Motor vehicles for the transport of goods	26 051,3	3 998	15 788,9	1 933
Other commodities	175 643,9		145 522,7	

*Preliminary data.

Imports of major commodity groups from Azerbaijan

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	652 926,8		637 592,2	
Of which:				
Petroleum gases and other gaseous	260 649,7	1 249 949,7	287 726,5	1 379 271,9
Petroleum and petroleum oils	275 687,6	295 736,9	240 840,0	285 926,6
Gypsum; anhydrite; plasters	23 196,4	128 627,3	26 817,1	157 809,1
Electrical energy	1 531,4	23 560	9 217,5	149 800
Boards, panels and other bases for electrical apparatus	5 262,4	52,3	5 982,0	35,8
Other commodities	86 599,2		67 009,0	

*Preliminary data.

Russia

Exports of major commodity groups to Russia

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	190 703,0		274 963,6	
Of which:				
Wine of fresh grapes	56 435,9	15 513,4	111 425,2	28 578,9
Waters, natural or artificial mineral and aerated waters	33 743,6	31 813,7	66 381,3	66 087,4
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	4 703,4	612,5	17 552,8	2 651,0
Ferro-alloys	13 152,3	12 847,0	16 885,5	16 702,3
Motor cars (units)	32 290,6	2 726	16 433,3	1 533
Other commodities	50 377,3		46 285,5	

*Preliminary data.

Imports of major commodity groups from Russia

	2013		2014*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total imports	587 757,4		577 713,4	
Of which:				
Wheat and meslin	138 657,5	492 346,0	132 416,6	497 235,6
Petroleum gases and other gaseous hydrocarbons	52 679,0	149 591,5	75 265,9	196 884,8
Petroleum and petroleum oils	113 939,3	118 026,4	47 686,5	51 528,1
Electrical energy (Thsd. kilowatt-hours)	28 768,9	460 546	41 622,0	641 435
Chocolate and other food preparations containing cocoa	19 532,8	3 766,8	17 082,3	3 886,8
Other commodities	234 179,9		263 640,1	

*Preliminary data.

External trade balance

	Number of countries	External trade balance Mil. US Dollars
Negative trade balance		
2013	94	5 535,4
2014*	102	6 032,2
Positive trade balance		
2013	40	418,2
2014*	43	297,1
Total		
2013	134	5 117,2
2014*	145	5 735,1

*Preliminary data.

Georgian external trade by countries in 2014* (Thsd. US Dollars)

	Exports (FOB)	Imports (CIF)	Balance
External trade – Total	2 861 191,0	8 596 270,0	-5 735 078,9
Of which:			
EU countries	620 804,6	2 369 355,0	-1 748 550,3
Austria	4 836,5	72 080,9	-67 244,4
Belgium	41 675,4	68 616,0	-26 940,7
Bulgaria	164 090,2	209 773,6	-45 683,4
Croatia	190,5	8 666,1	-8 475,6
Cyprus	536,7	3 543,6	-3 006,9
Czech Republic	14 165,3	67 103,1	-52 937,8
Denmark	1 052,6	12 698,5	-11 645,9
Estonia	2 501,1	5 401,3	-2 900,2
Finland	659,2	17 357,8	-16 698,6
France	26 813,0	130 428,0	-103 615,0
Germany	69 141,6	465 853,3	-396 711,7
Greece	13 752,4	117 530,9	-103 778,5
Hungary	777,2	59 819,3	-59 042,1
Ireland	155,2	9 759,0	-9 603,8
Italy	86 193,1	221 619,0	-135 425,9
Latvia	8 047,2	20 425,5	-12 378,3
Lithuania	31 764,0	44 834,1	-13 070,1
Luxembourg	-	2 931,1	-2 931,1
Malta	53,0	1 526,8	-1 473,8
Netherlands	31 168,8	148 480,6	-117 311,9
Poland	10 090,8	93 892,8	-83 802,0
Portugal	1 816,1	36 867,1	-35 051,0

	Exports (FOB)	Imports (CIF)	Balance
Romania	4 293,9	311 400,5	-307 106,7
Slovakia	11 198,4	22 096,4	-10 898,0
Slovenia	585,7	21 083,1	-20 497,4
Spain	70 314,1	90 268,3	-19 954,2
Sweden	261,5	10 380,6	-10 119,1
United Kingdom	24 671,2	94 917,6	-70 246,4
CIS countries	1 465 469,7	2 127 325,8	-661 856,1
Armenia	288 244,4	210 312,7	77 931,7
Azerbaijan	544 418,9	637 592,2	-93 173,2
Belarus	34 790,2	21 157,2	13 633,0
Kazakhstan	88 544,9	35 185,0	53 359,9
Kyrgyzstan	10 019,7	2 721,4	7 298,4
Moldova	4 653,4	13 695,8	-9 042,4
Russia	274 963,6	577 713,4	-302 749,8
Tajikistan	10 769,5	25,5	10 744,0
Turkmenistan	14 334,0	69 338,3	-55 004,3
Ukraine	140 212,6	546 138,0	-405 925,5
Uzbekistan	54 518,5	13 446,3	41 072,2
Other countries	774 916,7	4 099 589,2	-3 324 672,5
Afghanistan	1 543,5	-	1 543,5
Albania	216,2	37,2	179,0
Algeria	155,7	-	155,7
Andorra	-	23,6	-23,6
Angola	89,8	-	89,8
Argentina	-	8 779,6	-8 779,6
Australia	1 052,8	972,6	80,2
Bahrain	2,6	47,4	-44,8
Bangladesh	-	420,7	-420,7
Belize	35,4	99,2	-63,8
Benin	22,6	-	22,6
Bolivia	42,0	-	42,0
Bosnia and Herzegovina	-	280,8	-280,8
Brazil	4 526,0	108 842,1	-104 316,0
Cambodia	36,0	-	36,0
Cameroon	4 033,6	-	4 033,6
Canada	47 745,6	12 033,2	35 712,3
Central African Republic	120,1	-	120,1
Chile	2 853,1	661,6	2 191,5
China	90 392,8	732 958,9	-642 566,1
Colombia	5 313,3	1 567,3	3 745,9
Costa Rica	18,9	497,9	-479,0
Cote d'Ivoire	356,1	-	356,1
Cuba	-	115,9	-115,9
Ecuador	2 624,7	21 771,0	-19 146,3
Egypt	5 145,3	11 070,7	-5 925,4
Ethiopia	2 074,7	201,6	1 873,1
Faroe Islands	-	101,8	-101,8
Gabon	280,4	15 672,2	-15 391,9
Ghana	13,5	29,0	-15,5

	Exports (FOB)	Imports (CIF)	Balance
Gibraltar	3 011,2	123,5	2 887,7
Grenada	-	49,2	-49,2
Guatemala	40,3	-	40,3
Honduras	-	22,8	-22,8
Hong Kong, SAR of China	423,3	77 605,0	-77 181,6
Iceland	135,4	1 832,8	-1 697,4
India	10 695,6	50 503,4	-39 807,8
Indonesia	42,8	10 633,5	-10 590,6
Iran	28 208,6	122 624,9	-94 416,3
Iraq	10 247,9	4 032,2	6 215,7
Israel	4 450,2	41 758,8	-37 308,6
Jamaica	-	17,6	-17,6
Japan	3 285,0	368 173,8	-364 888,8
Jordan	8 319,9	579,0	7 740,9
Kenya	-	109,1	-109,1
Korea, Democratic People's Republic of	627,2	3 564,5	-2 937,4
Korea, Republic of	3 598,3	51 484,5	-47 886,3
Kuwait	97,9	238,7	-140,8
Lebanon	904,4	685,1	219,3
Libya	1 022,6	5,4	1 017,2
Liechtenstein	1,3	395,6	-394,3
Macedonia (FYR)	55,1	629,7	-574,6
Malawi	-	83,2	-83,2
Malaysia	209,7	20 602,0	-20 392,2
Maldives	-	5,4	-5,4
Martinique	28,8	-	28,8
Mauritania	-	36,8	-36,8
Mauritius	1,8	-	1,8
Mexico	6 253,5	2 902,3	3 351,3
Monaco	40,3	39,8	0,5
Mongolia	2 332,4	-	2 332,4
Morocco	48,2	8 011,4	-7 963,2
Mozambique	3 381,6	-	3 381,6
Myanmar	0,1	32,5	-32,4
Nepal	16,8	11,2	5,6
New Zealand	-	3 349,0	-3 349,0
Nicaragua	16,0	1 128,8	-1 112,8
Niger	-	1,0	-1,0
Nigeria	1 989,3	2,6	1 986,8
Niue	-	62,5	-62,5
Norway	80,1	10 263,8	-10 183,7
Oman	3,9	770,5	-766,6
Pakistan	662,4	3 969,7	-3 307,3
Panama	4 672,4	148,2	4 524,2
Paraguay	0,3	1 060,7	-1 060,4
Peru	3 371,4	307,0	3 064,3
Philippines	155,8	203,1	-47,2
Qatar	8,0	89,0	-81,0

	Exports (FOB)	Imports (CIF)	Balance
Rwanda	179,7	-	179,7
San Marino	-	77,1	-77,1
Saudi Arabia	74,5	2 428,8	-2 354,3
Senegal	-	45,0	-45,0
Serbia and Montenegro	137,0	2 582,4	-2 445,4
Seychelles	138,7	357,0	-218,4
Sierra Leone	9,3	38,0	-28,7
Singapore	9 088,5	15 273,0	-6 184,4
South Africa	103,5	23 544,9	-23 441,4
Sri Lanka	-	2 751,4	-2 751,4
Sudan	69,0	13,0	56,0
Switzerland	14 639,1	60 575,1	-45 936,0
Syrian	2,3	164,4	-162,1
Taiwan, Province of China	371,9	6 488,1	-6 116,2
Tanzania,	1 266,8	116,8	1 149,9
Thailand	928,0	26 477,6	-25 549,7
Trinidad and Tobago	25,2	-	25,2
Tunisia	320,1	143,1	176,9
Turkey	239 313,3	1 727 420,4	-1 488 107,2
Uganda	-	120,9	-120,9
United Arab Emirates	28 147,5	199 391,3	-171 243,9
United States	207 583,4	287 269,0	-79 685,7
Uruguay	816,8	1 363,7	-546,9
Viet Nam	-	36 738,0	-36 738,0
Virgin Islands, British	7,1	1 728,4	-1 721,4
Virgin Islands, U.S	-	121,3	-121,3
Zambia	-	12,4	-12,4
Zimbabwe	4 560,8	13,6	4 547,2

*Preliminary data.

Sources: LEPL Revenue Service of Ministry of Finance of Georgia;
LEPL Service Agency of Ministry of Internal Affairs of Georgia;
Georgian State Electric System, LTD;
Georgian Gas Transportation Company, LTD.

Explanation of symbols:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions.

- Notice:**
1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
 2. Data for 2011-2014 are updated by the data of Special Customs Declarations;
 3. Information does not cover the data of Simplified Customs Declarations (Form №4);
 4. According to the international methodology, there are some difference in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic, temporary, transit and analogous goods are excluded from the database of external merchandise trade statistics.

Contact person: Lia Dzebisauri, Tel.: (+995 32) 36 72 10 (300). E-mail: ldzebisauri@geostat.ge info@geostat.ge
www.geostat.ge, info@geostat.ge