

ANAKLIA NEW DEEP SEA PORT

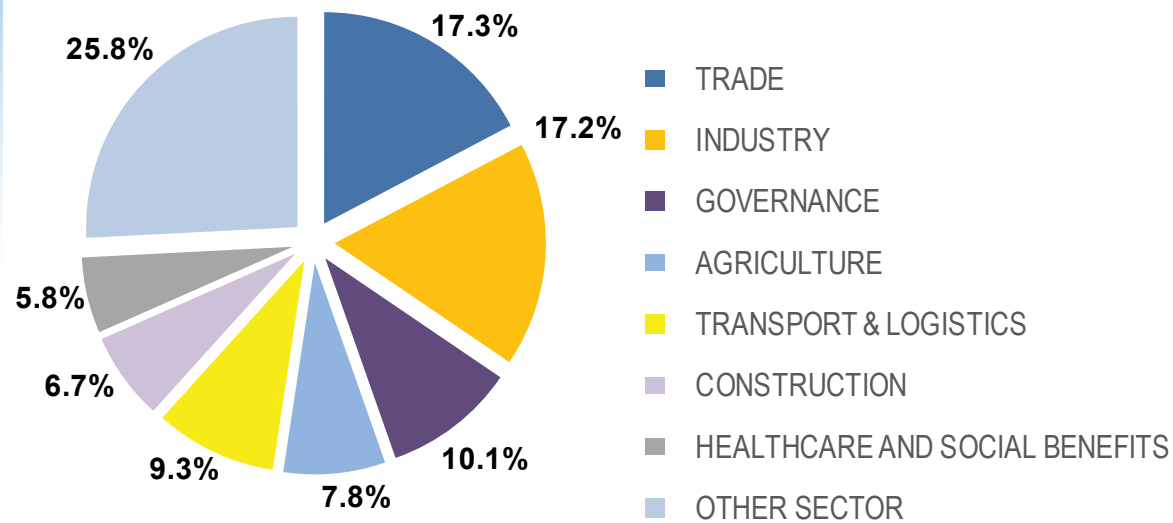


GEORGIA TRANSIT AND LOGISTICS POTENTIAL



- ▶ Geographic location – shortest route connecting Europe to Asia
- ▶ Natural hub connecting the Caucasus and Central Asia
- ▶ Developed transport infrastructure
- ▶ Conducive investment climate
- ▶ Increasing economy

GDP IN GEORGIA





TRANSPORT AND LOGISTICS INFRASTRUCTURE IN GEORGIA



SHORTEST ROUTE FROM CHINA TO GEORGIA



TRANSPORT NETWORK IN GEORGIA

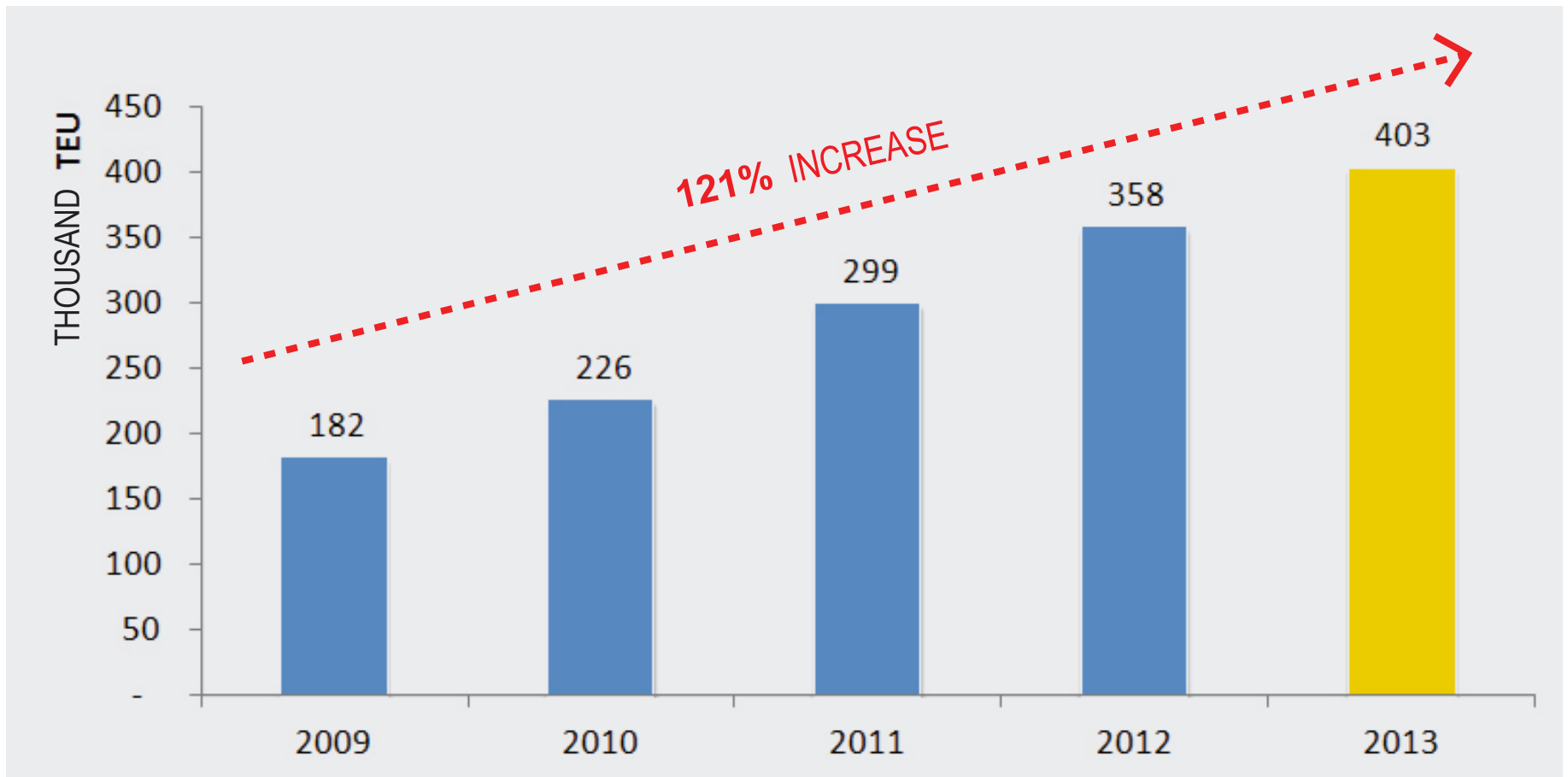




HANDLED CONTAINERS IN THE GEORGIAN PORTS



CONTAINERS HANDLED IN THE GEORGIAN PORTS IN TEU IN POTI AND BATUMI

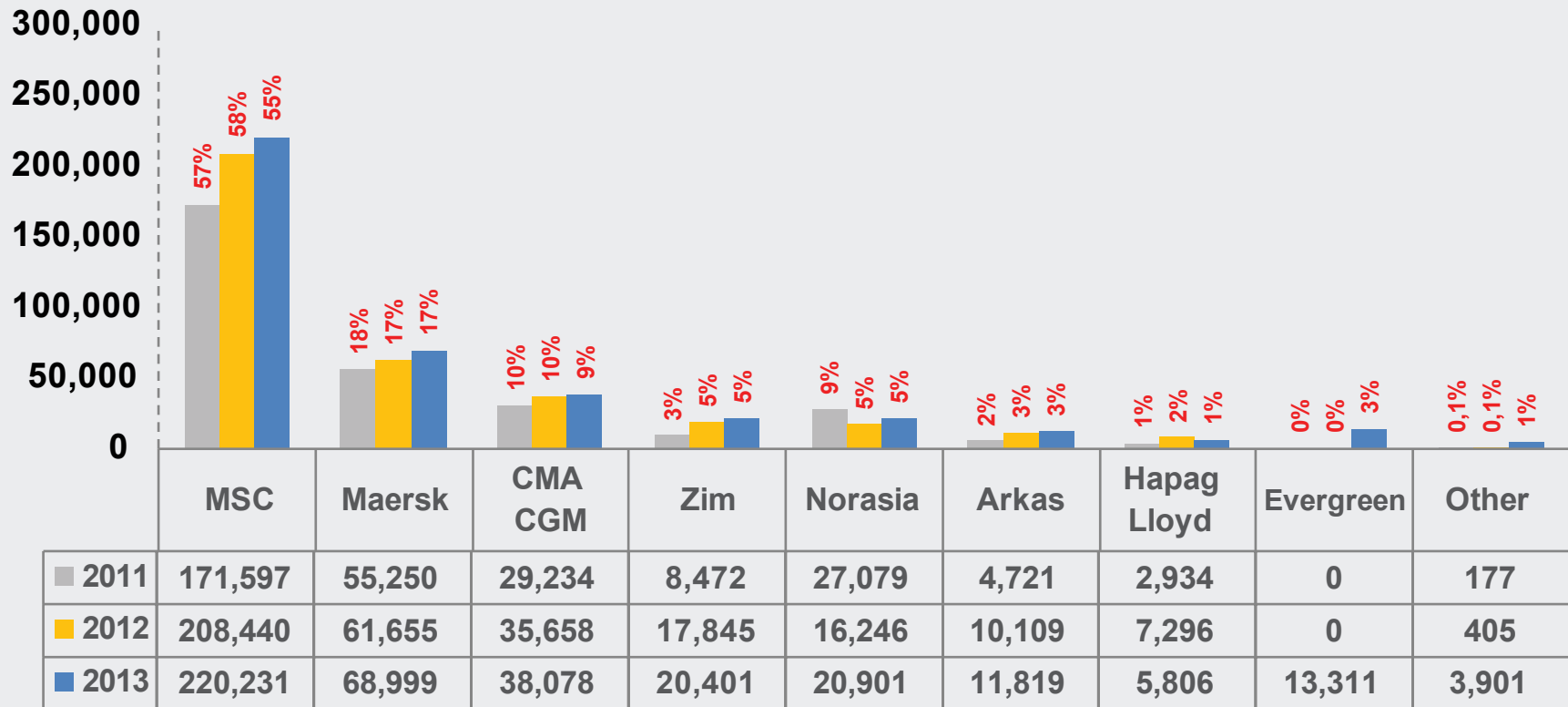


IN 2013 CONTAINERS HANDLED IN THE GEORGIAN PORTS OF POTI AND BATUMI REACHED 403 447 TEU THAT IS 13% HIGHER (357 654 TEU) COMPARED TO 2012.

SHIPPING LINES OPERATING IN GEORGIA



AMOUNT OF CONTAINERS IN TEU HANDLED IN THE SEA PORTS OF POTI AND BATUMI BY THE SHIPPING LINES



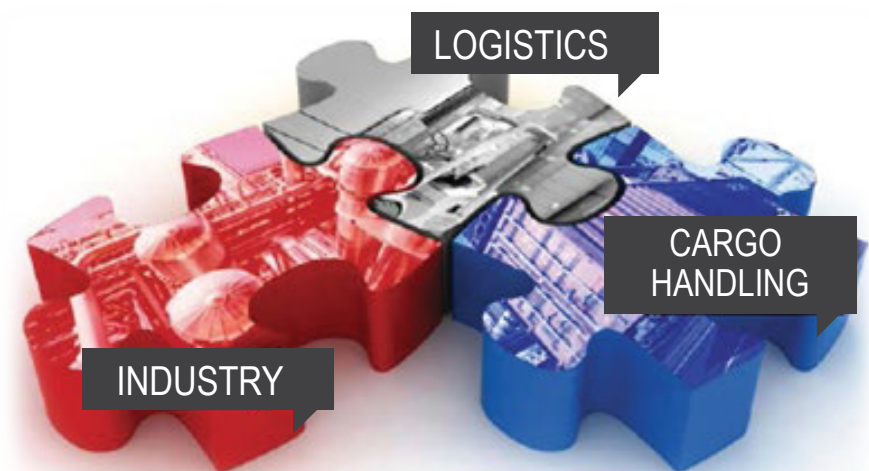
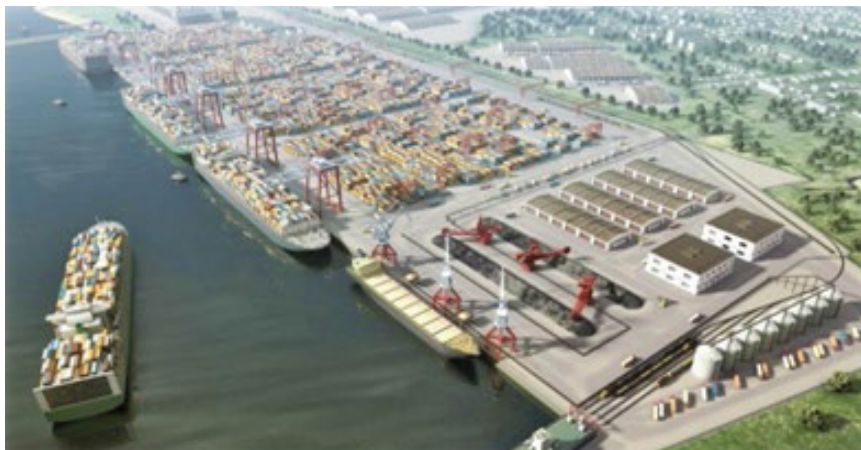


ANAKLIA DEEP SEA PORT



IMPLEMENTATION OF THE PROJECT WILL FACILITATE TRANSIT, LOGISTICAL AND INDUSTRIAL POTENTIAL, AS WELL AS CREATE JOBS IN GEORGIA

- ▶ Strategic location
- ▶ Capacity to receive large vessels
- ▶ High capacity
- ▶ Opportunities for advanced logistical services
- ▶ Possibilities for creating industrial clusters





CONDITIONS FOR EXPRESSION OF INTEREST



- ▶ Invitation for expression of interest presupposes construction of the new deep sea port in Anaklia for handling mixed cargo containers, dry bulk, and liquid.
- ▶ Advantages of the Anaklia port:
 - Perspectives for expansion and development
 - Depth of the port allows receiving Panamax and post-Panamax types of vessels
 - Port capacity will reach 100 million tons
- ▶ The port will be constructed in phases.

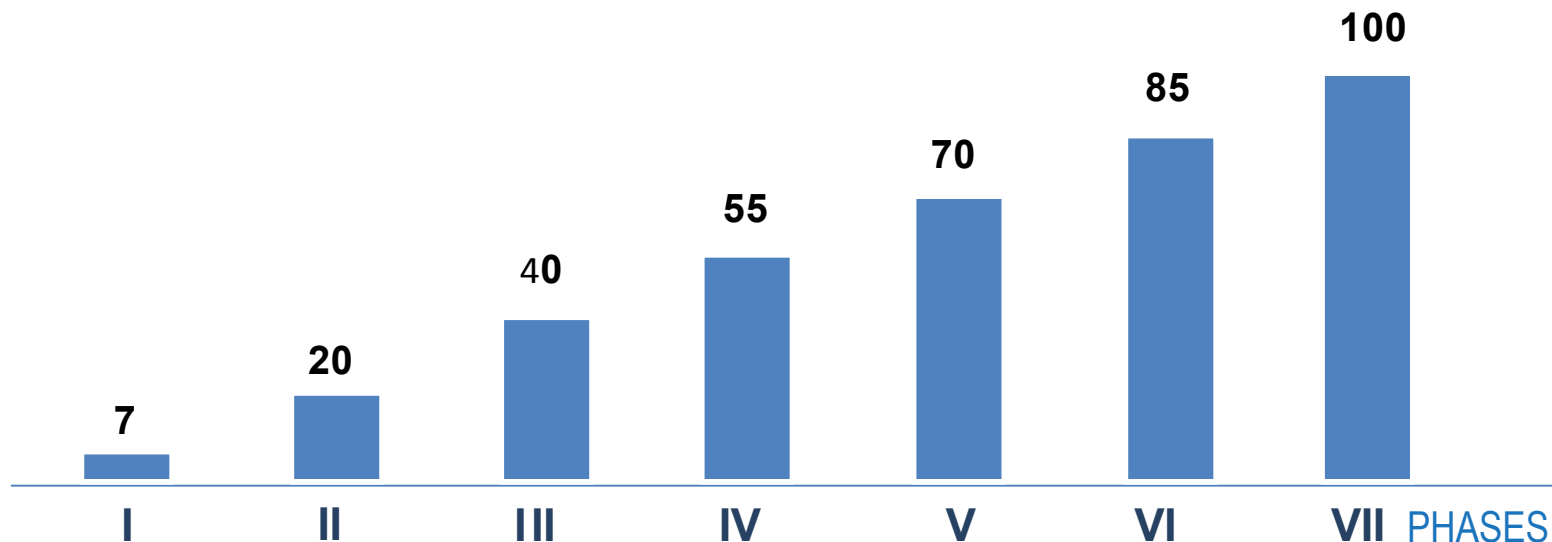


CONSTRUCTION PHASES



- ▶ The first three phases of the construction presupposes that within 12 years from the commencement of the construction, annual turnover in the port will reach at least 40 million tons (on 3rd year at least 7 million tons, on the 7th year at least 20 million tons and on the 12th year at least 40 million tons).
- ▶ The 4th phase and each of the next phases shall commence only after the cargo turnover of the port will have reached 90% by that time.
- ▶ After the 3rd phase, prior to the commencement of the next phase, feasibility study shall be prepared by an internationally recognized consulting firm.
- ▶ The port will be able to receive a vessel loaded with at least 6,500 containers.

TURNOVER FOLLOWING THE EACH PHASE (MILLION TONS)





INVESTOR OBLIGATIONS



- ▶ Designing, construction, and operation of the port
- ▶ Marketing
- ▶ Developing logistical hub around the port
- ▶ The port will start operation within two years after its commencement

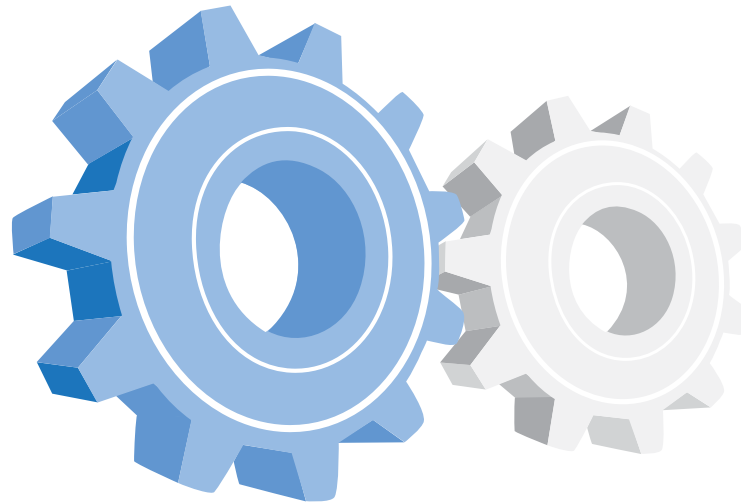




GOVERNMENT PARTICIPATION



- ▶ Provision of up to 1,000 hectares of land for the purposes of the project
- ▶ Discussing the possibilities for creating free industrial zone



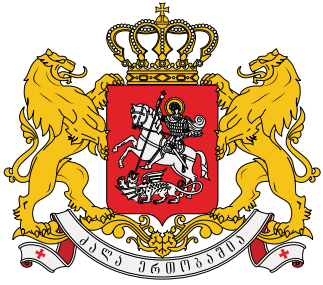


REVEALING THE WINNER



- ▶ The investor must have at least 10 years of experience in development, financing and operation of projects of similar size, nature and complexity
- ▶ Criteria for candidates will be their experience and technical proposals
- ▶ The deadline for the expression of interest is 14.00 pm, 1 October 2014





THANK YOU FOR YOUR ATTENTION!