

SIAL Shanghai SIAL Global Food Industry Summit



China General Chamber of Commerce COMEXPOSIUM-SIAL Exhibition Co., LTD



www.sialchina.cn







Forums

DEVELOPMENT

SIAL 食品科技创新论坛 FOOD-TECH INNO-VATION FORUM

SIAL 食品饮料创投论坛 F&BINVESTMENT FORUM

REACH TOP BUYERS

SIAL 创新大赛 INNO--VATION

One of the most important events in SIAL Network In partnership with Protéines XTC

Highlights of SIAL Innovation 2022

- 178 innovation products selected from 65 companies, of which 10 were further rated as the finalist products.
- More innovative products to come in 2023!

Gold, silver and bronze awards winner in SIAL Innovation 2022





曾味松露

Black Truffle Flavoured Fries

Shenzhen Pengpengxiang

Technology Co., Ltd

SLA NNOVATION

Plant-based Crab Roe Flavour Sauce Mitejia (Shanghai) Food Technology Co., Ltd



GENERAL BEVERAGE



Cheese Flavored

Sausage

COOPERL ARC

ATLANTIQUE

Freeze-dried Strawberry

Yoahurt Cubes

SABAWA (Ching)





Carob and Jujube Sandwich Gummies (Taken at Night) Beijing Meiduoyifen Health Technology Co., Ltd

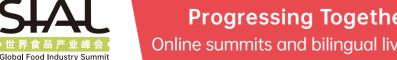
Plant-based beverages Guangzhou Qifan Industry Co., Ltd



OMNI New Concept Fish Fillet New Ascent **Corporation Limited** (GreenCommon)



Snow and Ice Pack Shanghai Lujiajia Food Technology Co., Ltd



Green Plum Extract and

Honey Drink (Little

Honey Bomb)

Xiamen Jianfa Living

Materials Co., Ltd

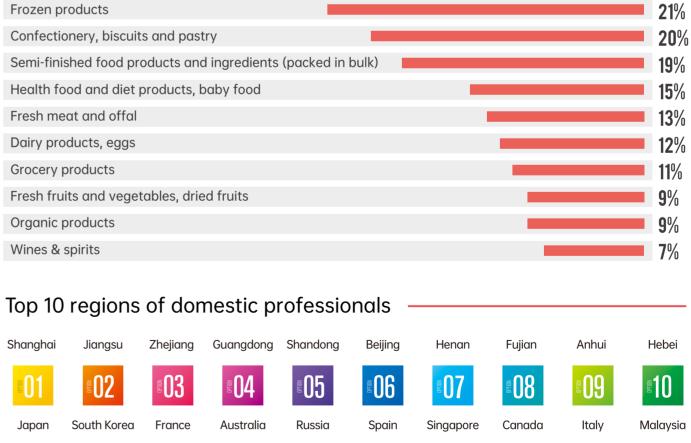
Progressing Together, Prospering Together! Online summits and bilingual livestreaming attracts in total in 2022





Top 10 visitor interests in products

Frozen products
Confectionery, biscuits and pastry
Semi-finished food products and ingredients (packed in bul
Health food and diet products, baby food
Fresh meat and offal
Dairy products, eggs
Grocery products
Fresh fruits and vegetables, dried fruits
Organic products
Wines & spirits



Top 10 countries & regions of international professionals

ENHANCE BRAND IMAGE

MAXIMIZE YOUR ROI AT SIAL SHANGHAI 2023



Match Me 2,000 Trade buyers

Top buyers

Cities clustered with food trade Trade organizations

8,000

Business pairings

Key food markets



Match Me buyers (Part)



*in no particular order of rank

Media campaigns

More than 4,500 exhibitors from 34 coun-180,000-square-meter exhibition area at the Shanghai New International Expo Centre to display over 300,000 products.

---- Xinhua News Agency

SIAL China attracted 4,500 food and world, including global industry giants from Europe and the United States, as well as exhibitors were amazed by China, a huge, number one".

> (by People's Daily)





A GLOBAL INDUSTRIAL PHENOMENON -

China Market

- The value of import keeps growing from year to year. Revenue in the Food market amounts to US\$1,259.00 billion in 2022. The market is expected to grow annually by 9.49% (CAGR 2022-2027).
- By 2022, the market size of instant frozen food reaches US\$22.48 billion, and the market size of snack food reaches US\$ 212.6 billion:
- China' s prefabricated food market size reached US\$ 48.6 billion in 2021, 19.8% higher than 2020. China' s prefabricated food market size is expected to reach US\$ 150.62 billion in 2026.
- In 2021, there were 378,000 new-style tea drink shops in China, which is 4 times of coffee shops. The Market size of new-style tea drink is US\$ 39.28 billion in 2021. It is expected to increase to 500,000 shops in 2023, with more than 340 million consumers.
- China's 3 leading import partners 2021, by import value of meat: Brazil-2.08 millions tons,US-1.44 millions tons ,Spain-1.33 millions tons; the 2 biggest markets for imported frozen pork in China are Shanghai and Guangdona.
- The number of middle class in China is 109 million, ranking first in the world: China welcomes high-quality food from worldwide to meet up with the growing middle-class consumers.
- Chinese consumers, especially the younger generation, are actively seeking out international experiences and products.



Testimonials by exhibitors

This year, SIAL China is fantastic. I have seen so many pavilions and exhibitors I am truly amazed. I am very happy to see a lot of qualities from China as well as oversea countries. This is food inspiration exhibition for everybody who likes to experience new products as well as products from my country, Finland. We are looking forward to be here every year.

----- Business Finland China

SIAL China is a professional international food trading exhibition, which brings together many powerful Chinese buyers under one roof, which is precisely its charm. SIAL China boasts of a huge scale and buyers of high quality. At SIAL China, Japanese companies could meet, negotiate and cooperate with competent buyers based in China. SIAL China also allows Chinese buyers to learn more about excellent Japanese products.

— Japan External Trade Organization

Fiji's debuted at the 2021 SIAL China was a very exciting and rewarding experience. During the exhibition, we received tremendous interests from various parties who were keen to learn more about Fijian food and products. We want to thank the organizers for giving us this great platform as well as their continuous support. We look forward to SIAL China next year!

---- Consulate General of the Republic of Fiji in Shanghai

"SIAL is back!" Despite the impact of the Corona pandemic, SIAL China 2021 was literally a sea of people during 3 days. So, I thought that SIAL China is back living up to its reputation as the largest food exhibition in East Asia.

AT Shanghai has been participating in SIAL China as a national pavilion organizer for over 10 years. This year, 53 Korean exporters participated in Korean Pavilion and most of them are highly satisfied with the result of show.

The biggest festival for professionals in the food industry where can meet big buyers and restaurant chains from online and offline distribution channels! SIAL China! Thank you for being always a good networking place offering new opportunities.

China is the #1 export market for U.S. agriculture, and SIAL China is an important touch point between U.S. producers and increasingly sophisticated Chinese consumers. This year, the USA Pavilion was again the largest international presence at the show, a symbol of continued commitment to the market. More than 40 U.S. exhibitors presented the high quality, great taste, and consistency of U.S. food and beverage products. They saw strong demand for dried fruits, meat, dairy tree nuts, seafood, potatoes, and many other U.S. products. Extended-shelf-life (ESL) milk from the United States made its China debut at the show and generated strong interest. The Agricultural Trade Office of the United States Consulate General Shanghai looks forward to building on the success of SIAL China 2021.

----- ATO U.S. Pavilion Organizer

I think SIAL China is an excellent platform to showcase our products. The opportunity to look at market trend, the opportunity to see what it is out there, the opportunity to see consumer trend, to see some fusions of ingredients into Asian cuisine. It's huge. It's the platform that we are certainly looking for the further participate in the years to come. Thank you, SIAL China!

---- Pacific Trade Invest

"This is my fourth year to attend SIAL, I got to know a lot of friends every year. These friends have helped me learn more about food industry, and some of them became my customers, they helped my business. Compared with other exhibitions, I think SIAL has the largest number of professional visitors, that is most important for me."

---- Australia Clare Valley Food

SIAL China is truly one of the top three food and beverage trade shows worldwide and the exhibitors are of very high quality. We met friends from the same industry at home and abroad, and also saw a lot of delicious and healthy products! Meanwhile, many of our international customers and suppliers participated in the show. We gained a lot at SIAL China!

---- Heilongjiang Binxi Cattle Co., Ltd.

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HIGH VISITOR SATISFACTION RATE



Testimonials by visitors



I would like to thank SIAL China for providing a platform for us to meet new friends from the meat industry. I would also like to thank the Match Me team for all the services. The team members assisted me in making the itinerary from the perspective of the visitor, and I am very satisfied with it. We will continue to follow SIAL China in the future!

— Cheng Xin You Xuan

The Match Me team provided excellent services. It also provided innovative, personalized services during negotiations between big buyers, which helped our company to improve efficiency. The time saved could be used for in-depth discussions with potential exhibitors, which gave our company ample time for bidding later on and thus generating indirect benefits. Best wishes to SIAL Shanghai!

---- NetEase Yanxuan

Match Me delivered excellent services. We were provided with considerate, professional services before and during the show. Thanks to the help of the organizers, we had precise and efficient business negotiations. We will continue to follow SIAL Shanghai and SIAL Shenzhen. Wish you the best!

— Sam

International exhibitors

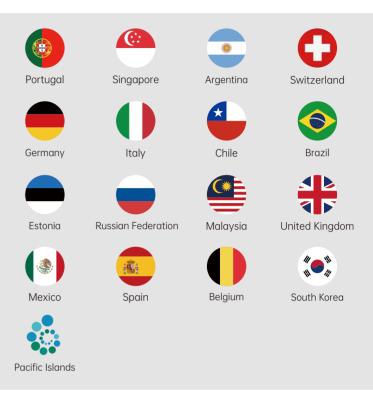


A special display area: The products of China-EU Agreement on Geographical Indications

• Covered by mainstream media and highly praised by professionals

SIAL China has a high sense of social responsibility, which facilitates trade exchanges between China and the EU and accelerates the promotion of the China-EU Agreement on Geographical Indications products on a global scale.

---- Counselor of the Department of Agriculture and Health of the EU Delegation to China



The product exhibition area of the China-EU Agreement on Geographical Indications set up by SIAL China fully displays and introduces the China-EU Agreement on Geographical Indications products, which promotes the protection of geographical indication products and makes more well-known and high-quality products available in China and Europe. At the same time, such behaviors and methods have promoted the development of local products, enabling the products with 'Chinese characteristics' to go abroad and inspiring excellent producers in China.

---- A government official

SIAL China provides a platform for exhibitors of the China-EU Agreement on Geographical Indications products to promote themselves. Through such an international trade platform, we need to make more people aware of our products and the stories behind our products.

----- A representative exhibitor of the China-EU Agreement on Geographical Indications products



SIAL America Las Vegas 28-30 Mar.2023

> SIAL in India Mumbai 4-6 May.2023

> > SIAL Canada Toronto 9-11 May.2023

> > > SIAL in China Shanghai 18-20 May.2023

> > > > SIAL in China Shenzhen 28-30 Aug.2023

SIAL Interfood Jakarta 8-11 Nov.2023

SIAL in India New Delhi 30 Nov.-2 Dec.2023

SIAL Canada Montreal 3-5 Apr.2024

SIAL Paris Paris 19-23 Oct.2024

Our vertical shows, members of the SIAL Network

Djazagro Algiers 5-8 Jun.2023

Gourmet Selection Paris 10-11 Sep.2023

Cheese & Dairy Products Show Paris 25-28 Feb.2024

Design: Bug Agency Credit: Getty Images/Izumi T

12 LEADING BTOB EVENTS 17,000 EXHIBITORS FROM 119 COUNTRIES OVER **700,000** PROFESSIONALS ATTENDING FROM **200** COUNTRIES

SIAL-NETWORK.COM

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COMEXPOSIUM

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