



**P**ORT  
OF BAKU

112  
1902 - 2022

120 Years  
Port of Baku

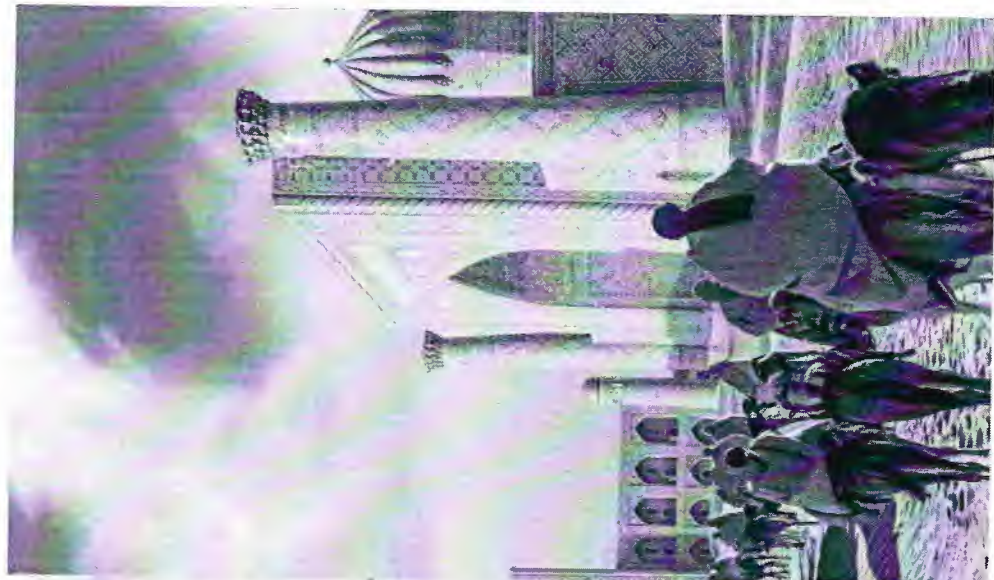
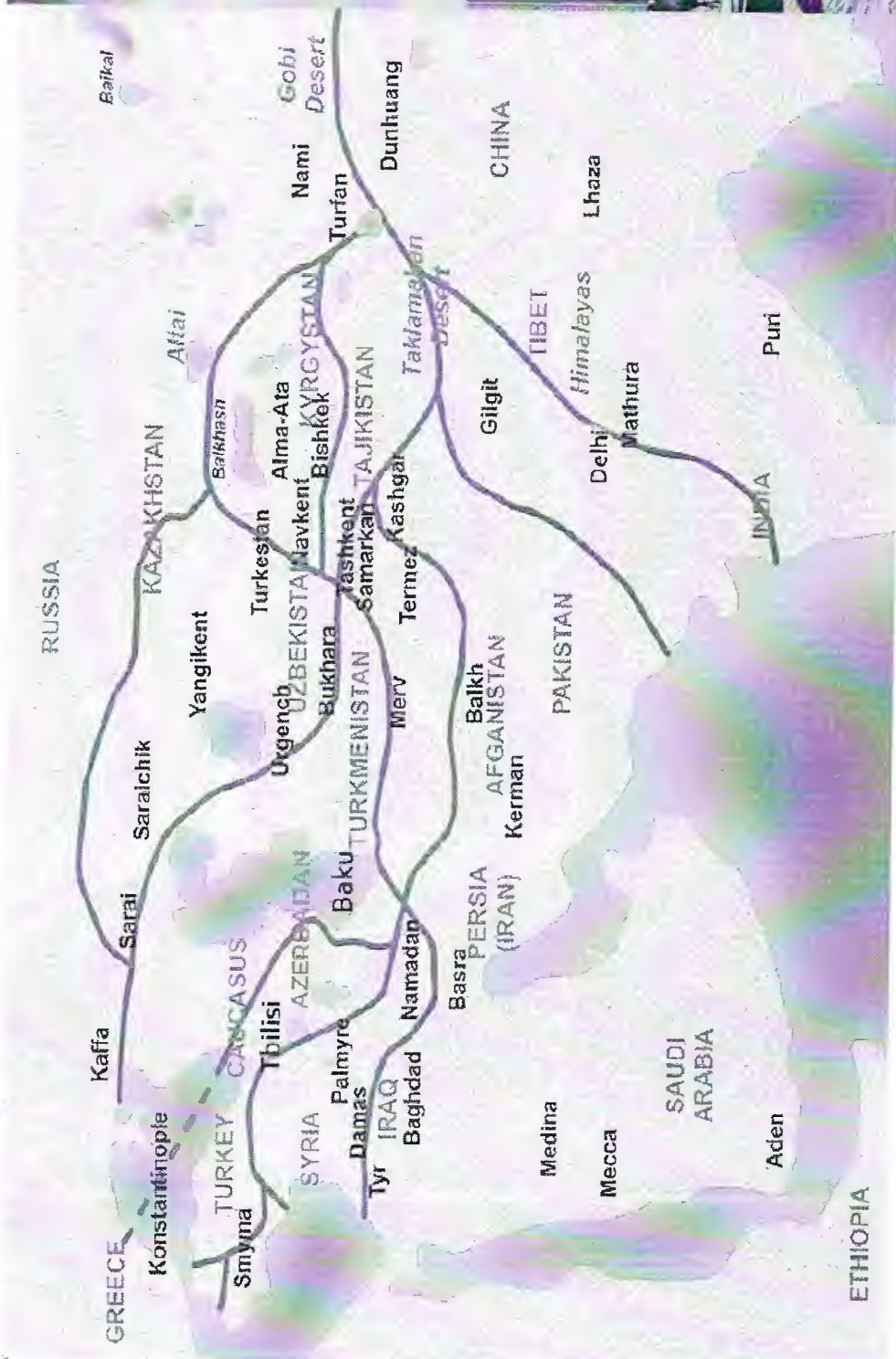
*Your hub in Eurasia!*





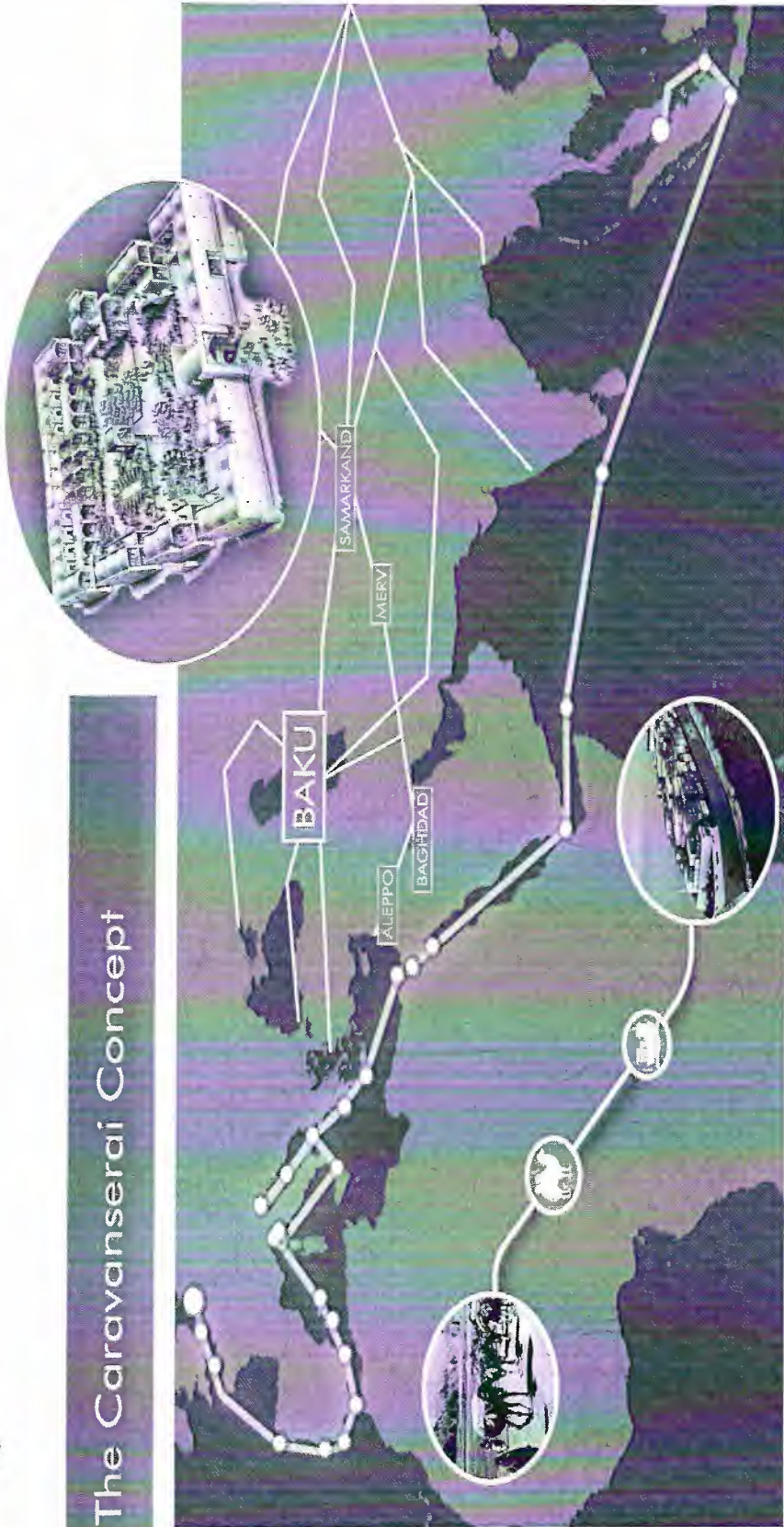


# Reviving Ancient Silk Road





# The Caravanserai Concept



*Your hub in Eurasia!*



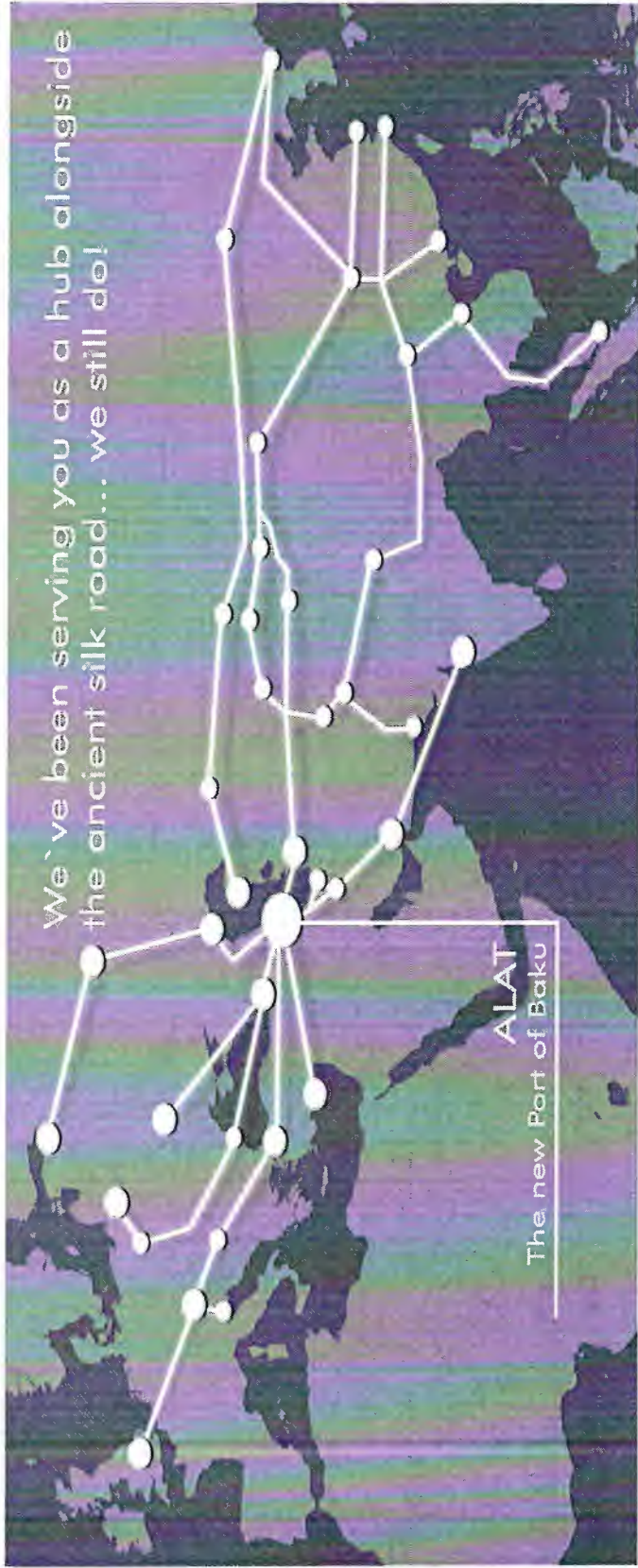
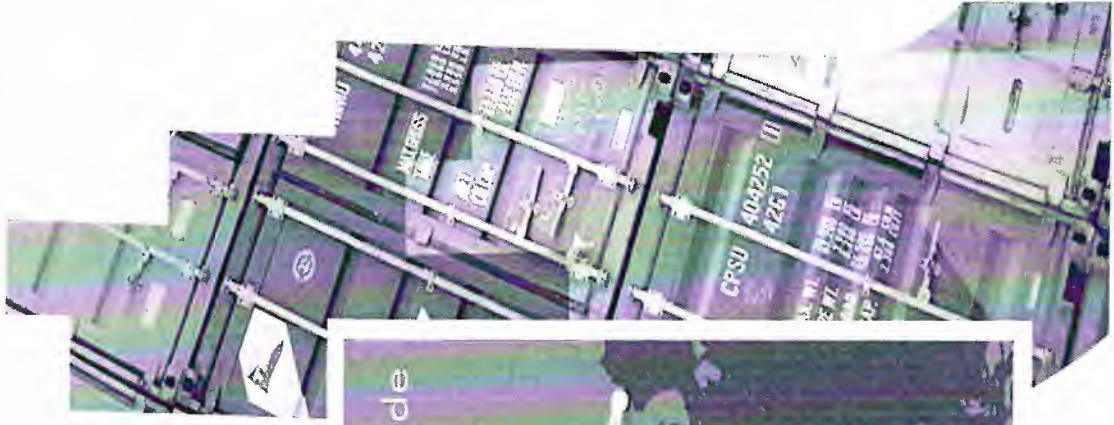


## Transportation along the Silk Road

We've been serving you as a hub alongside the ancient silk road... we still do!

ALAT  
The new Port of Baku

*Your hub in Eurasia!*





The Trans-Caspian International Transport Route  
(TITR, Middle Corridor)



## Transit corridors passing through Azerbaijan

Transit focused strategic infrastructure projects targets long-term initiatives to diversify routs and enhance cooperation



### 1 North-South corridor

According to the Baku declaration, it is aimed to reach 15 million tons of freight by 2030.

### 2 East-West corridor

It is aimed to reach 9-10 million tons of freight by 2030.

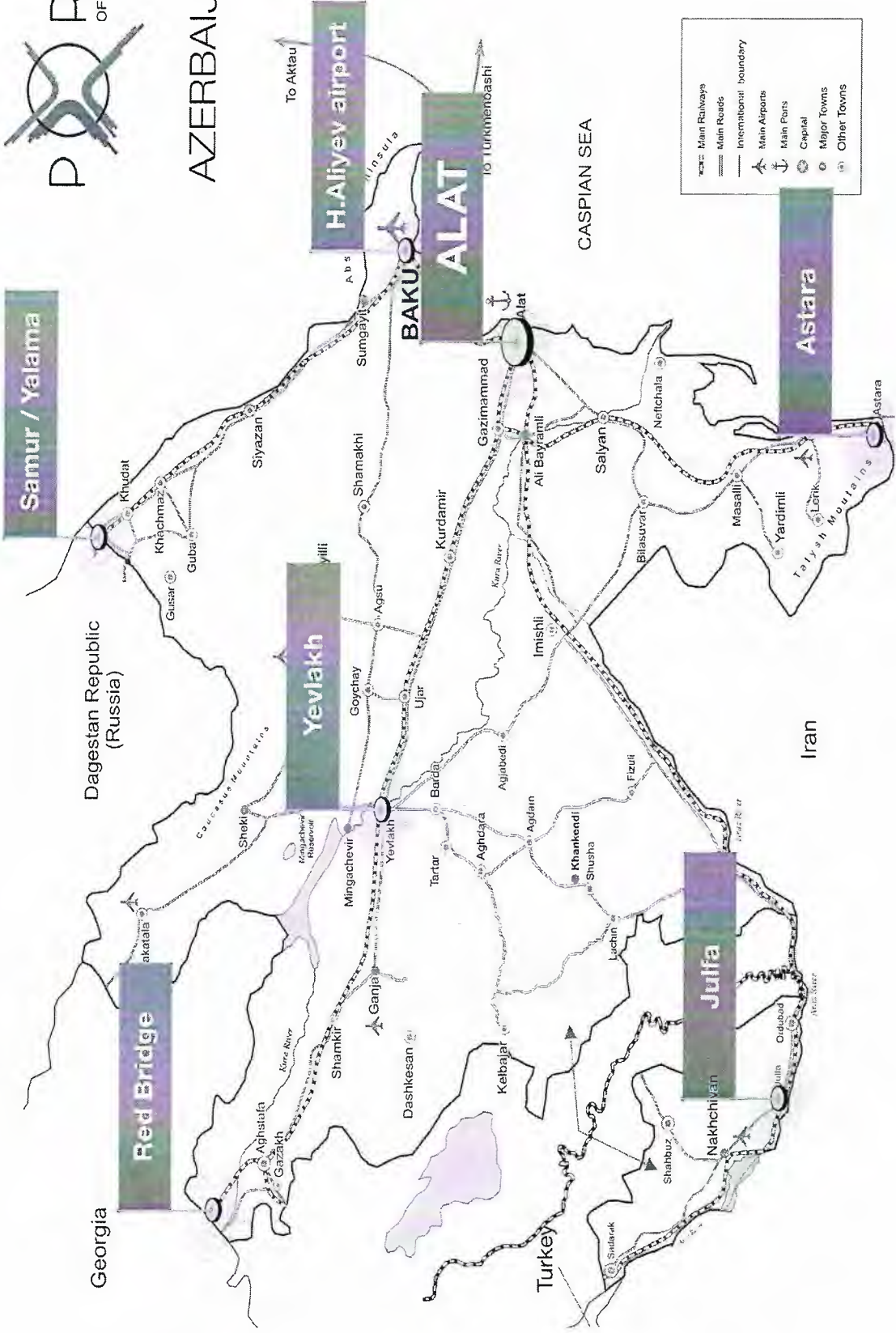
### 3 East-West corridor (Zangazur route)

After commencement of Zangazur route, the volume of transit will increase by ~5-8 million tons/year.





# AZERBAIJAN



	Main Railways
	Main Roads
	International boundary
	Main Airports
	Main Ports
	Capital
	Major Towns
	Other Towns

## The Port's Location



### ALAT

#### LOCATION IDEAL

To and from:

- the West (Turkey & EU);
- the East (Central Asia, China, Japan);
- the South (Iran & India);
- the North (Russia & Northern Europe).

By rail, road and the Caspian sea

#### BONDED ZONE

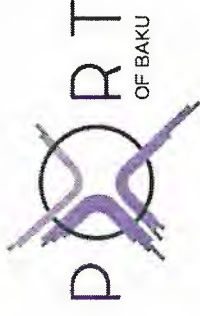
- 40 ha of total bonded area;
- 10,000 sqm of closed warehousing space;
- Heavy Lift Terminal (1 berth);
- Service berth;
- Full bonded warehouse;
- Import and export via the Bonded warehouse



120 Years  
Port of Baku  
1912 - 2022







- New facility and equipment offering state of the art warehousing efficiency.
- 36 cargo handlers/lifting equipment on site 24 hours per day.

The services we provide:

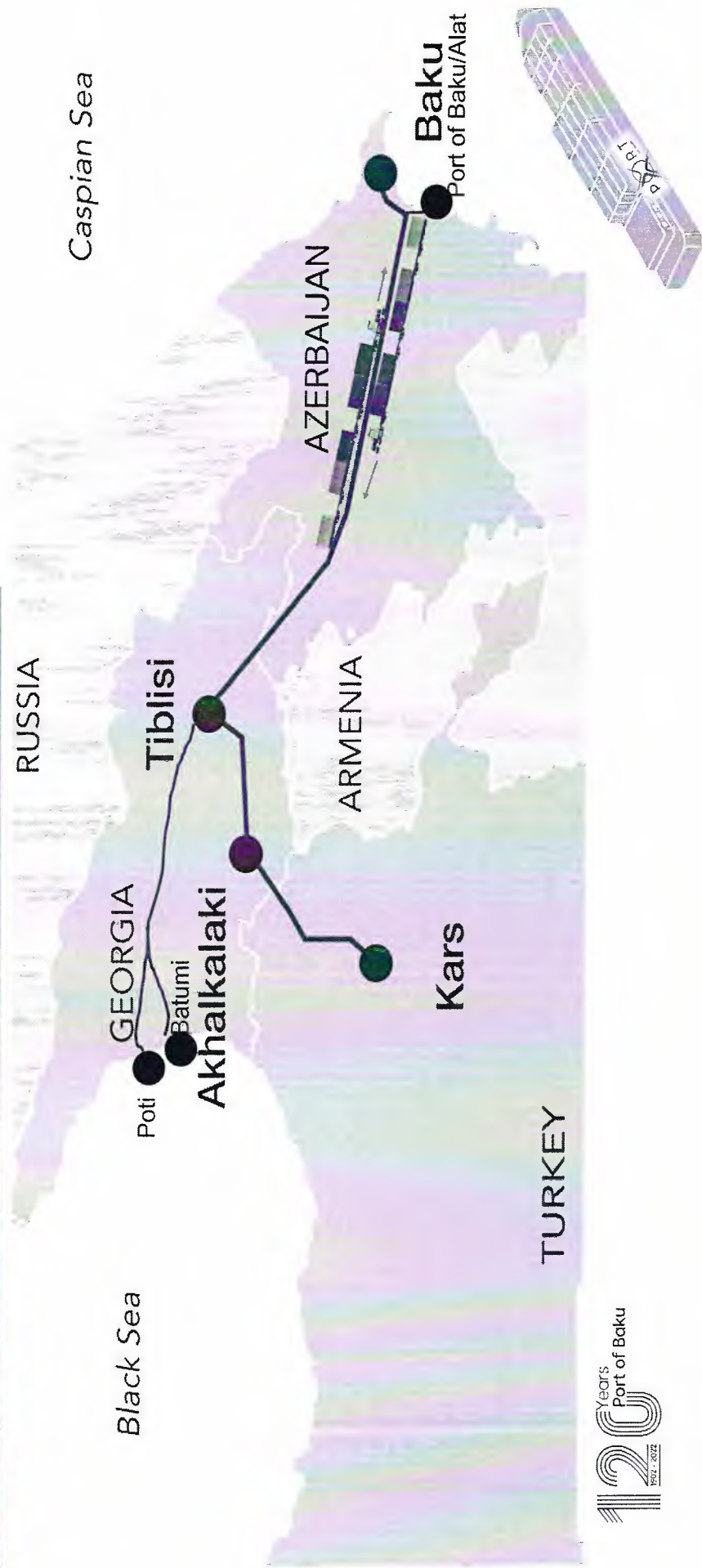
- Storage Service
- Fully Managed warehousing
- Customs Declaration support
- Cargo Loading/Unloading Service
- Support cargo services
- Assembly/Formation of a product according to the Customer's request
- Customer Delivery Service – Macro/Micro Distribution
- Fast turnaround of released goods







The main container block train railways connecting the Port of Baku to ports in the region





The main routes connecting the Europe to Asia for container block trains through the Port of Baku









## Azerbaijan's Hub Strategy:

- Azerbaijan has set out to develop a world-class port as a significant intermodal logistics hub at the heart of Eurasia.
- The focus of the Port of Baku is to maximize Azerbaijan's transit capacity in turning the port into the key trade and logistics hub of Eurasia





## Azerbaijan`s Hub Strategy Framework

-  a valuable product or project;
-  an attractive and competitive business climate culture that would bring non-oil investors and developers to Azerbaijan;
-  political and economic stability and high level of political support for the project;
-  technical and regulatory capacity of the Government to handle Special Legal Regimes.

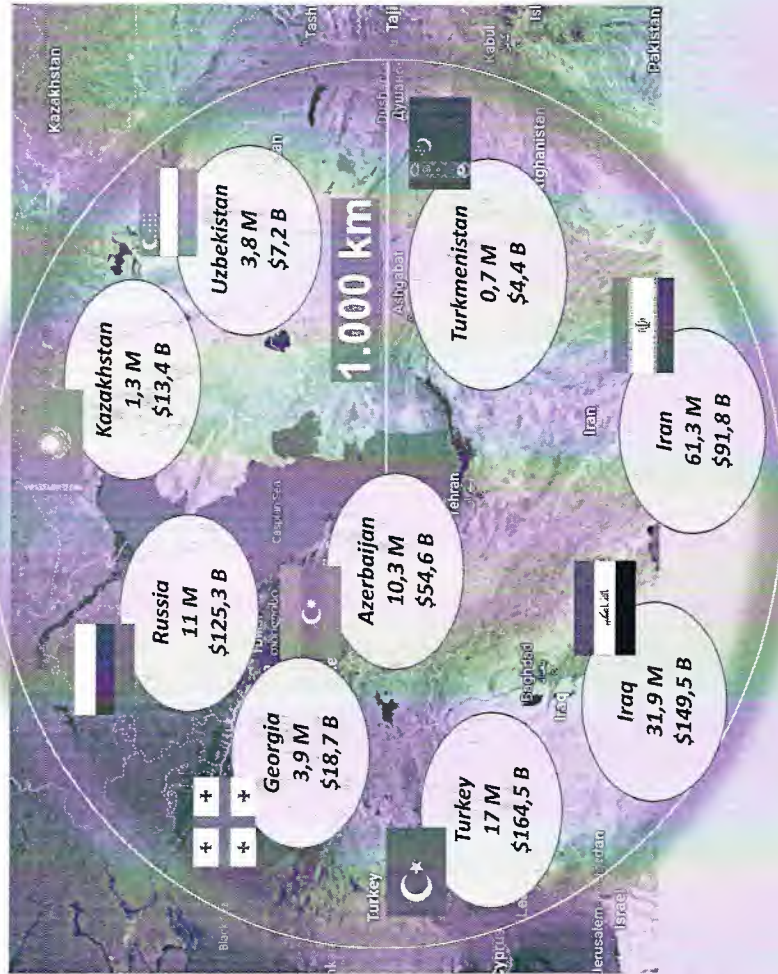
*Your hub in Eurasia!*





Current macroeconomic and geopolitical environment provides consistent export-oriented growth opportunities for Azerbaijan

- Azerbaijan is surrounded by the countries, which have big markets in terms of both GDP and import capacity.
- Within 1,000 km radius of Azerbaijan, there is a huge market with the population of over 140 million people.



- Current macroeconomic and geopolitical environment (overall GDP of US\$ 629,4 B) provides consistent export-oriented growth opportunities for Azerbaijan

## Business and Services



**Ambient Warehouses** - Designed with natural ventilation to increase operator efficiency and comfort;



**Common Use Supply Base** - Logistics services to support BP and other energy firms' operations in Azerbaijan;



**Chilled & Frozen Warehouses** - Azerbaijan has a lack of good quality temperature controlled facilities and as such demand for these facilities is high;



**Processing /Manufacturing** - Industries of high creation of value such as textile, food processing, building materials, steel treatment etc.;



**Dangerous Goods Storage** - Facilities such as these exist in Azerbaijan but not to the international standards (even though they may be certified);



**Value added services** - Additional activities such as assembling, packing, processing, labeling etc. Such services encompass both logistical and industrial activities.



**Petrochemical facilities** - Oil and Gas storage and treatment;



**Consolidation concentration distribution center** - serving the markets of the South Caucasus, Central Asia, Iran, South Russia, and Turkey



# The First EcoPort of the region & International Partnership



Starting September 2022, the Port of Baku has joined the **United Nations Global Compact** to receive the UN Systems validation for its list of targeted **Sustainable Development Goals**. The UNGC is aimed to advance United Nations values and responsible business practices within the United Nations system and among the global business community

**AIVP** as an international partner organization of the United Nations' 17 Sustainable Development Goals, AIVP supports the need for dialogue between all stakeholders concerned by port city projects



## EUROPEAN SEA PORTS ORGANIZATION

In 2019, the port was awarded "EcoPorts" certificate by the European Sea Ports Organization (ESPO), making it one of only thirty-four EcoPorts in Europe and the first green port in the Caspian region.



## INTERNATIONAL ASSOCIATION OF PORTS AND HARBORS

In 2018, with a record number of participants from sixty-five countries, the Port of Baku successfully hosted the International Association of Ports and Harbors (IAPH)'s World Ports Conference, held for the first time in Central Eurasia.



## OHSAS, ISO STANDARDS

**Concerted effort** of the port's committed employees and our partners, in a rather short period we acquired the ISO 9001 Quality Management System Standard, ISO 14001 Environmental Management Certificate and the OHSAS 18001:2007 Certificate.

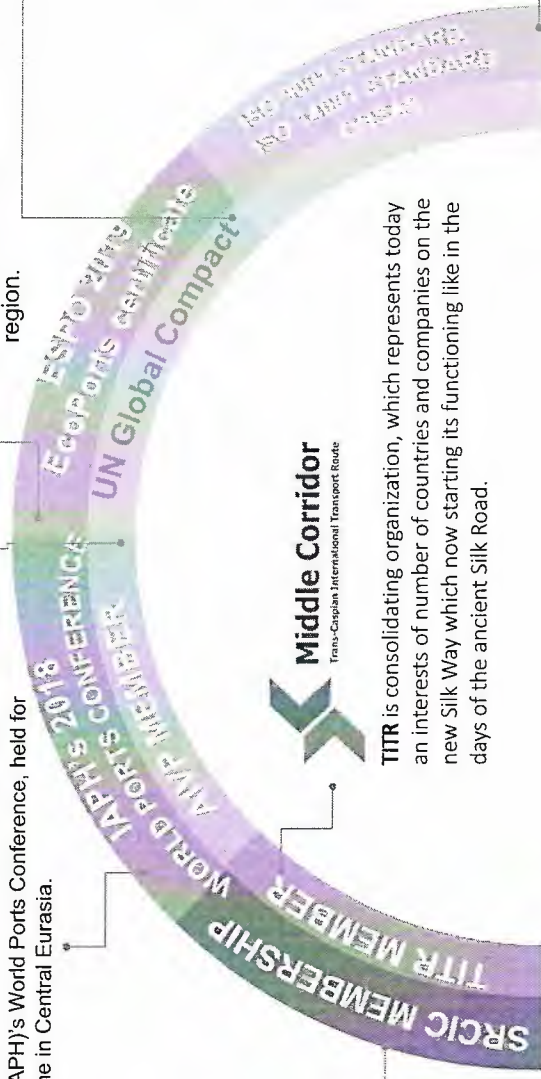


## 絲綢之路國際總商會 SILK ROAD CHAMBER OF COMMERCE

The Silk Road Chamber of International Commerce (SRCIC) is a transnational business confederation of national commercial associations of Silk Road countries.



**TITR** is consolidating organization, which represents today an interests of number of countries and companies on the new Silk Way which now starting its functioning like in the days of the ancient Silk Road.

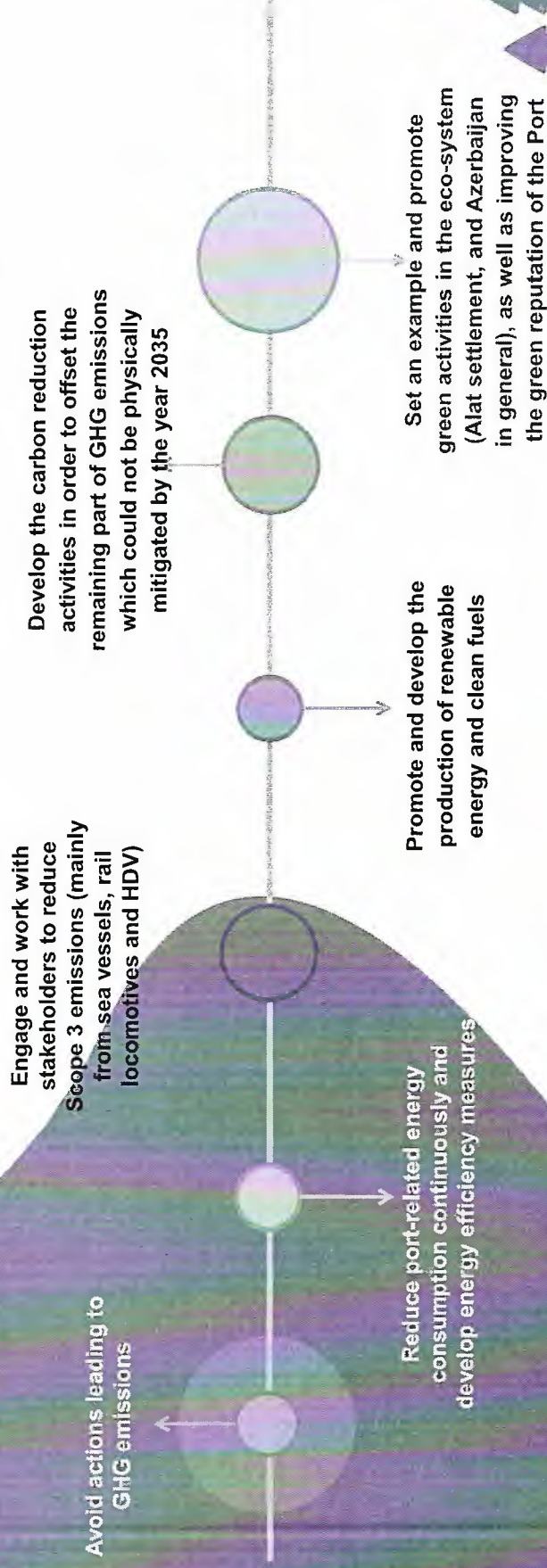


# Climate Strategy 2035



**Port of Baku has set an ambitious goal to reach carbon neutrality by the year 2035. This goal is well ahead of the IMO's target of reducing shipping's carbon emissions by at least 50% by mid-century and of the climate goals of many other ports.**

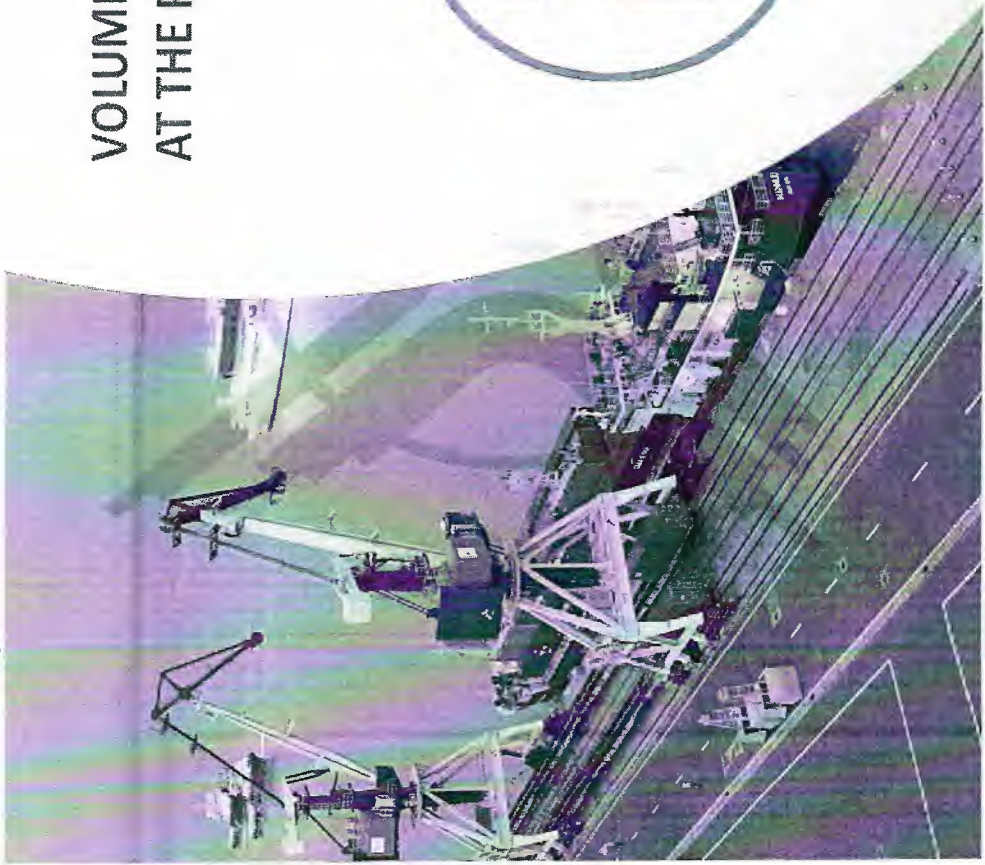
**The strategy to achieve carbon neutrality can be followed by setting the following strategic goals:**





## TOTAL HANDLING VOLUME OF THE PORT OF BAKU





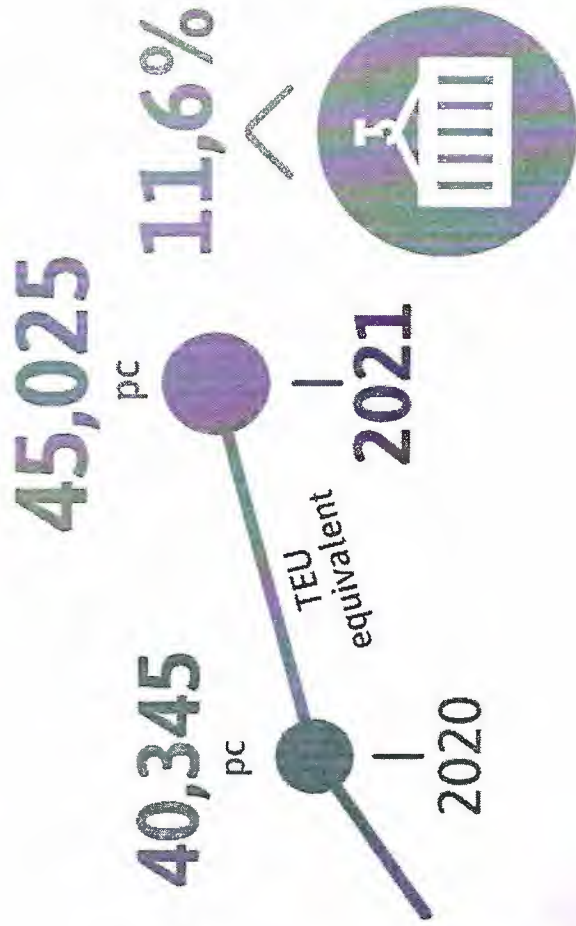
## VOLUME OF DRY CARGO HANDLING AT THE PORT OF BAKU







**VOLUME OF CONTAINER HANDLING  
AT THE PORT OF BAKU**





### OIL AND OIL PRODUCTS HANDLING AT THE DUBANDI TERMINAL





# TOTAL HANDLING VOLUME OF THE PORT OF BAKU



14,6% increase



5.087  
thousand tons

2021  
11 mos.

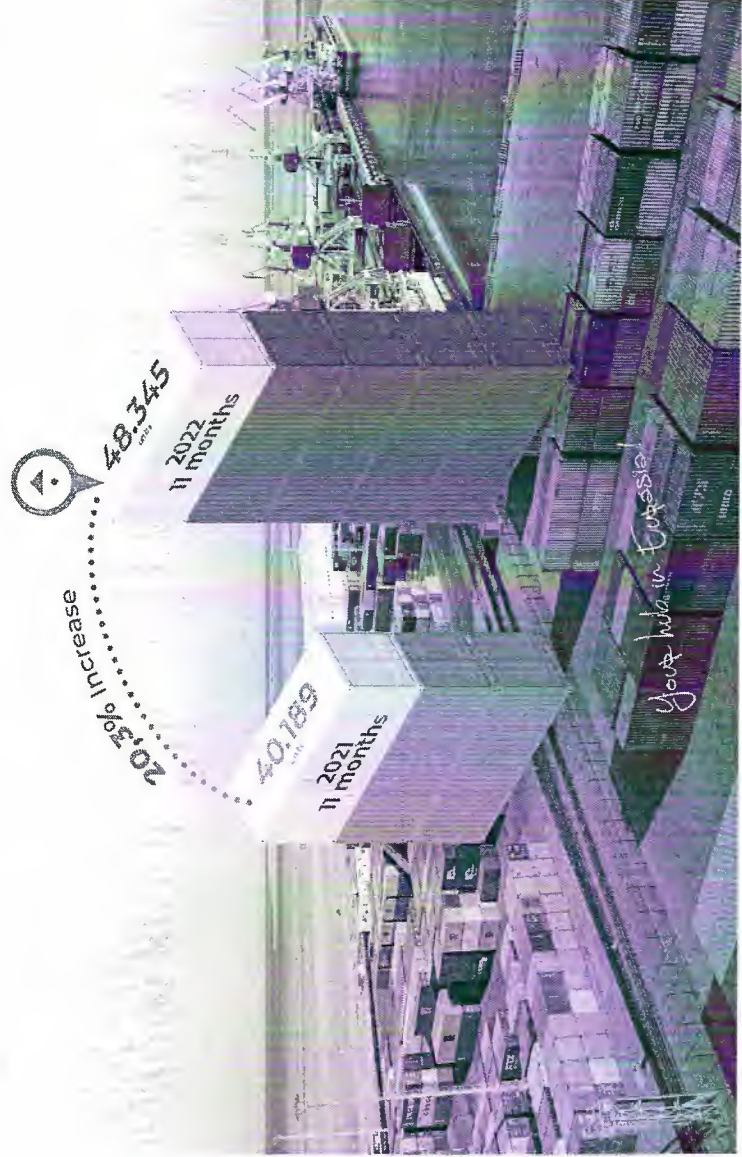
5.834  
thousand tons

2022  
11 mos.





## THE NUMBER OF CONTAINERS TRANSPORTED THROUGH THE PORT OF BAKU (TEU EQUIVALENT)





## VOLUME FOR THE TRANSPORTATION OF LONG-HAUL TRUCKS (TIR) THROUGH THE PORT OF BAKU



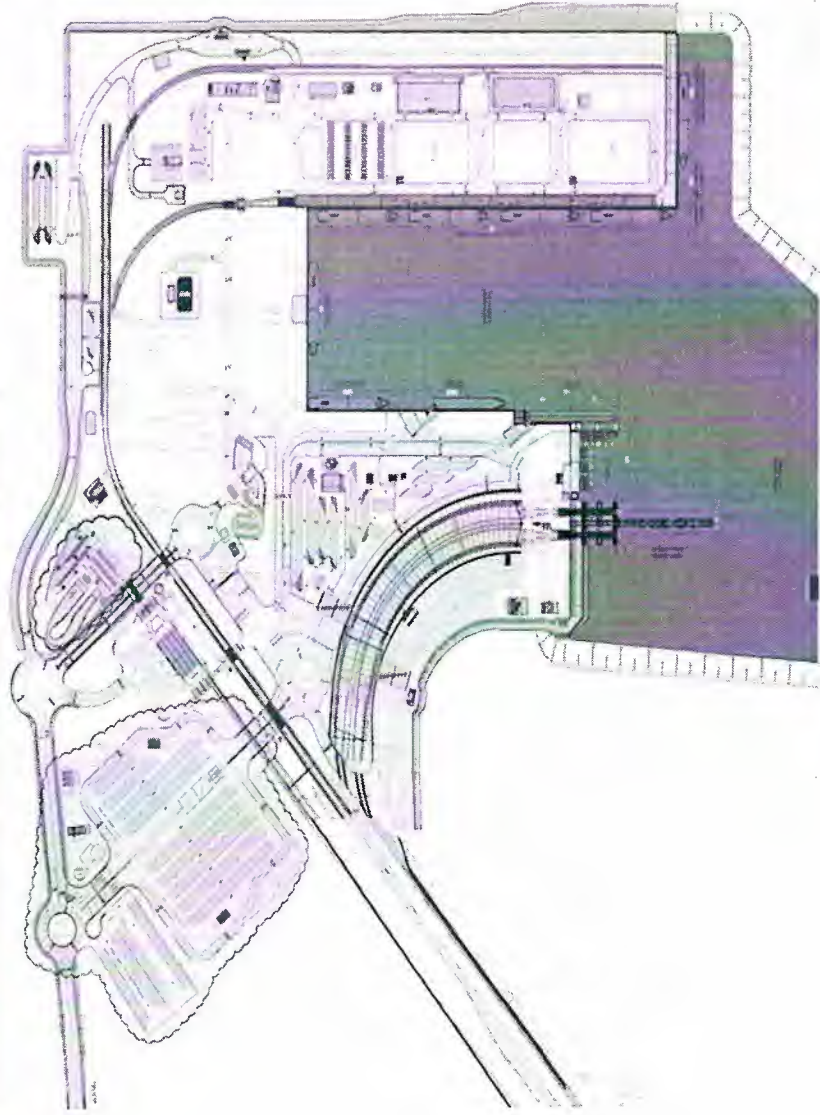
## NUMBER OF WAGONS TRANSPORTED THROUGH PORT OF BAKU







## 1st development phase Port of Baku

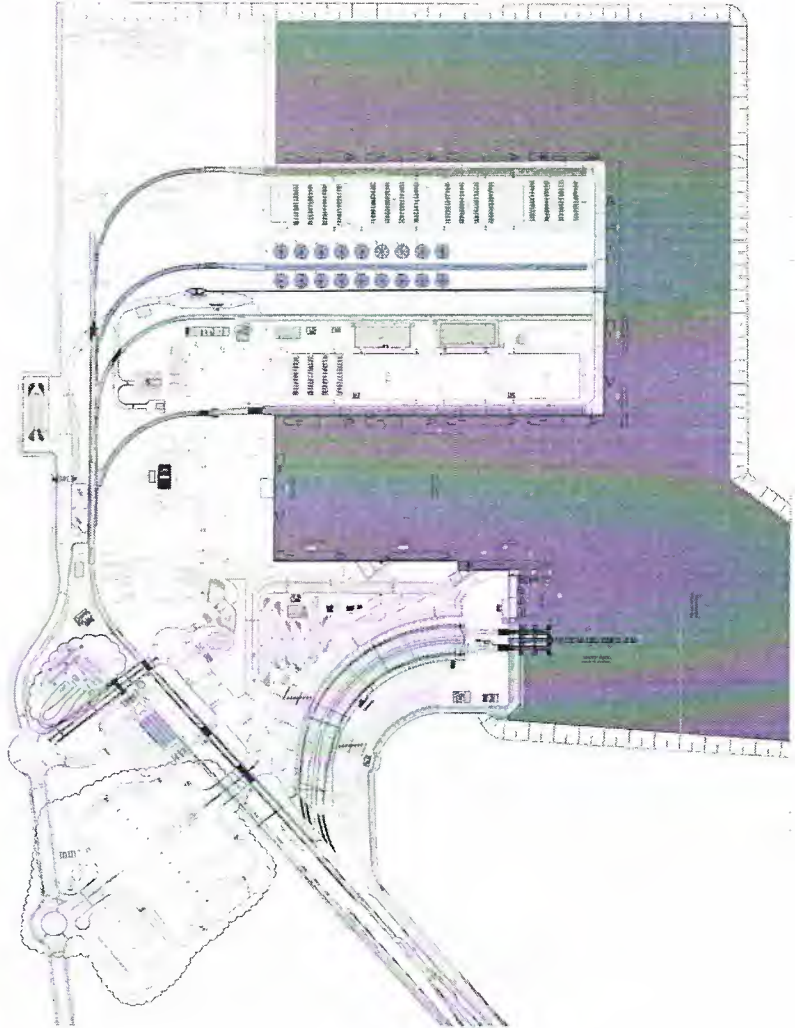


- 2 Ferry berths: 6,2 mln. tons
- 2 Ro-Ro berths: 1,8 mln. tons
- 7 General cargo berths: 7 mln. tons
- 1 Service berth: -

**Total throughput : 15 mln. tons,  
including 100 000 TEU**



## 2nd development phase Port of Baku



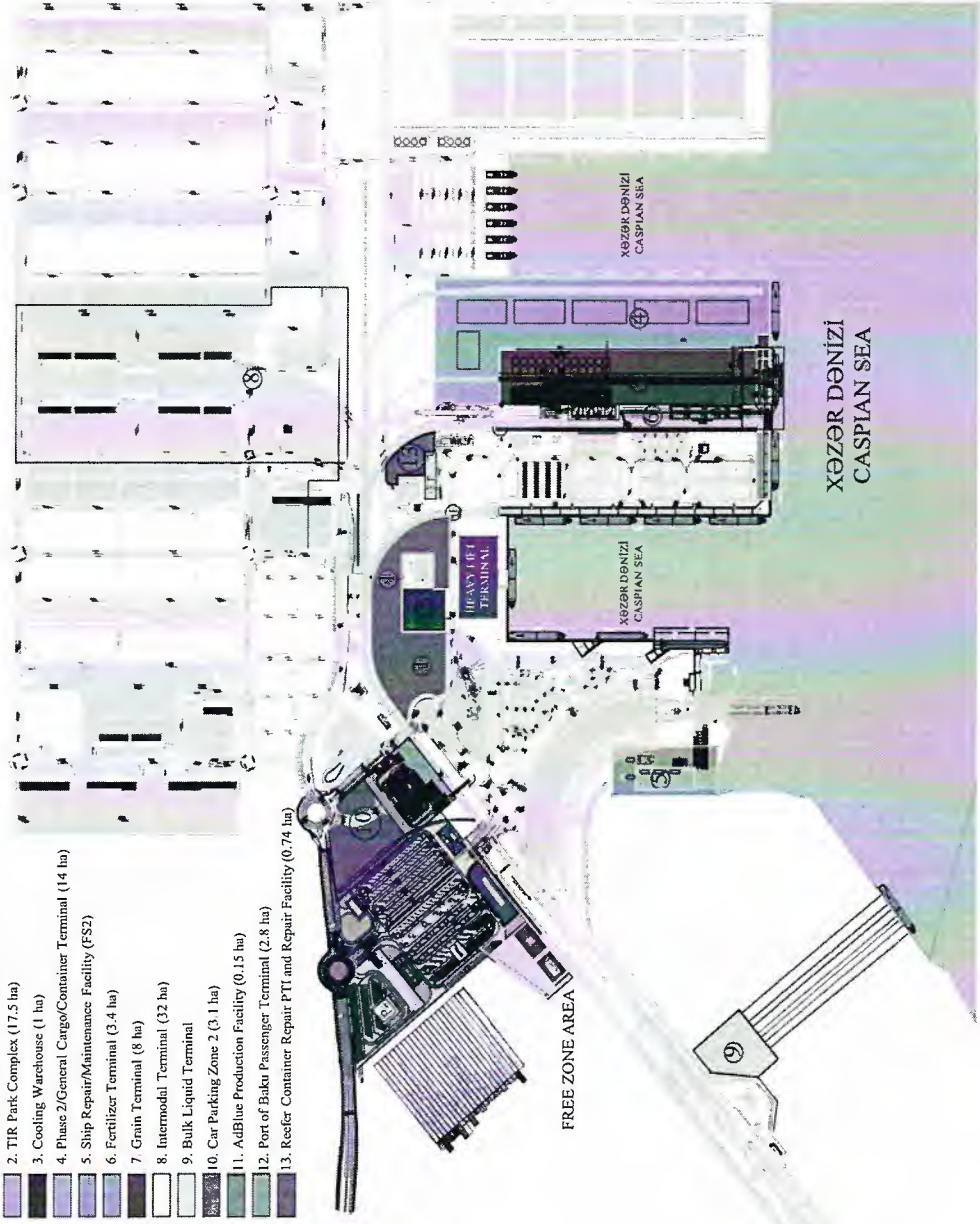
- 2 Ferry berths: 6,2 mln. tons
  - 5 Container berths: 10 mln. tons
  - 7 General cargo berths: 7 mln. tons
  - 2 Ro-Ro berths: 1,8 mln. tons
  - 1 Service berth: -
- Total number of berths 17**  
**Total throughput: 25 mln. tons,**  
**including 500 000 TEU**

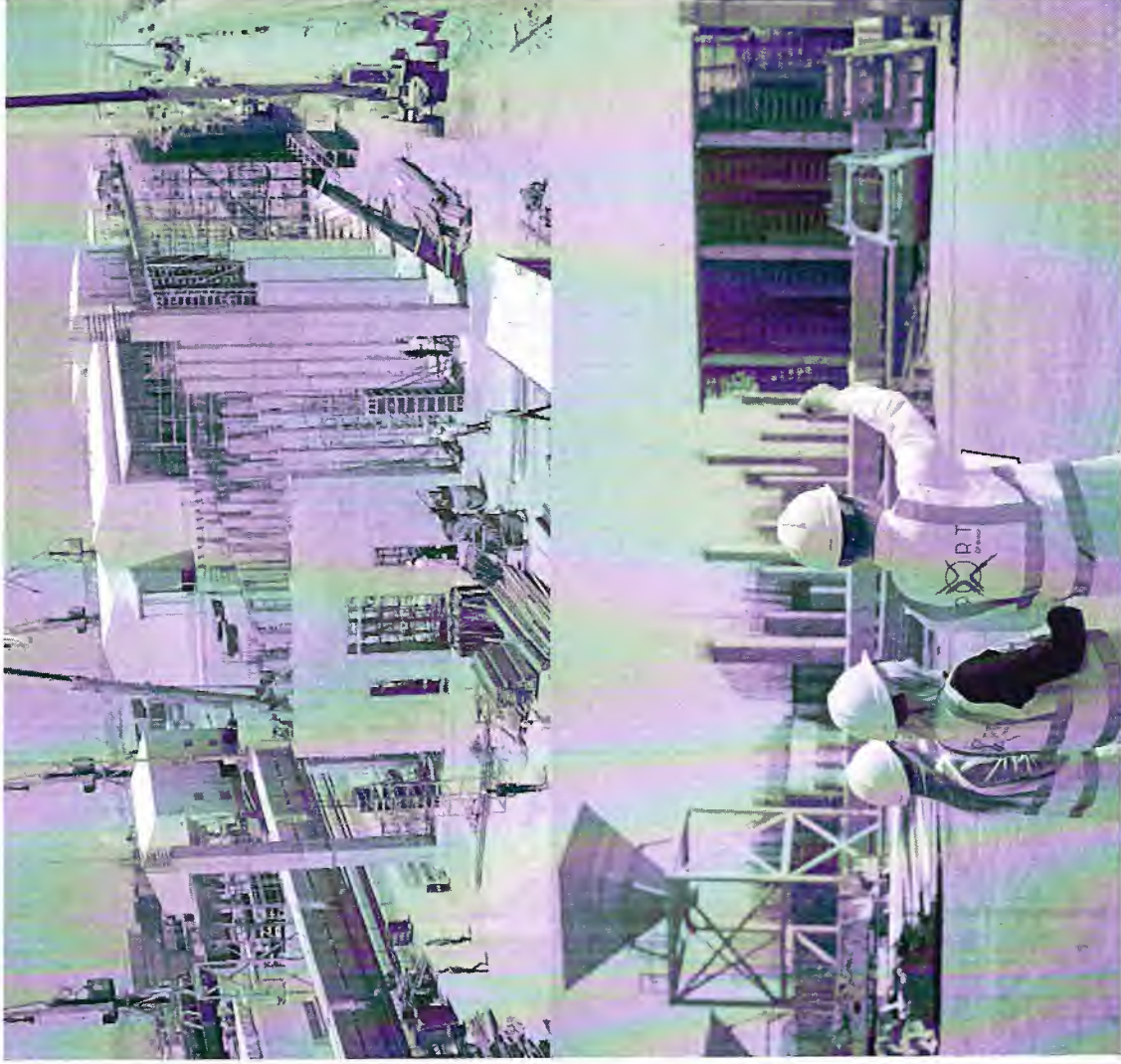




# Alat Port Development Plan 2021-2025

- 1. Car Parking / Pipe Area (4,6 ha)
- 2. TIR Park Complex (17,5 ha)
- 3. Cooling Warehouse (1 ha)
- 4. Phase 2/General Cargo/Container Terminal (14 ha)
- 5. Ship Repair/Maintenance Facility (SS2)
- 6. Fertilizer Terminal (3,4 ha)
- 7. Grain Terminal (8 ha)
- 8. Intermodal Terminal (32 ha)
- 9. Bulk Liquid Terminal
- 10. Car Parking Zone 2 (3,1 ha)
- 11. AdBlue Production Facility (0,15 ha)
- 12. Port of Baku Passenger Terminal (2,8 ha)
- 13. Reseal Container Repair PTI and Repair Facility (0,74 ha)





## Fertilizer Terminal



- **The Fertilizer Terminal in the Port of Baku** is to act as a major transshipment hub in the Black Sea and Caspian Sea regions for Central Asian fertilizer products.
- The terminal is located on the South side of the Eastern Quay with an annual handling capacity of 2.5-3 million tons .
- Investments done by the Government of Azerbaijan/Port of Baku and "Albayrak Group" of companies (the joint venture agreements between the Port of Baku and Albayrak were signed on July 15, 2022).
- The terminal will have two storage warehouses (60,000 tons), two cargo (un)loading cranes (32 ton), two quay conveyor system (600 tons/hour) along the whole length of the berth, so that each of the warehouses have a dedicated intake system and a **dedicated train loading station**.
- The terminal will be put into full operations by the end of 1<sup>st</sup> quarter of 2023.
- The following estimations have been made on the measures of the fertilizer terminal based on the masterplan drawings:
  - ✓ **Total area: 34,000 sq. m**
  - ✓ **Annual Throughput Capacity: 2.5-3 million tons**
  - ✓ **Two conveyor belt system (600 t/h)**
  - ✓ **Bulk storage capacity: 60,000 tons**
  - ✓ **The train loading station with the outtake capacity of 600 tons/hour**
  - ✓ **Quay cranes – Two 32 t Ardelt (Sokol) cranes**
  - ✓ **Two railway tracks (for loading of 50 hopper wagons)**



## Grain terminal project

- ❖ Port of Baku is working on a grain terminal project with a capacity of 1 million tons and a storage capacity of 120,000 metric tons;
- ❖ The project will ensure a steady flow of grain products from Central Asia to world markets through the Port of Baku;
- ❖ The terminal will contribute to the sustainability of supply chains and food security in the region.



## Port of Baku - shaping the future of the regional economy



Azerbaijan's economic success in oil sector is  
President Heydar Aliyev's brand!

1. a valuable product or project (i.e. Azeri-Chirag-Guneshli);
2. high level of political support for the project on the level of President Heydar Aliyev;
3. an attractive and competitive business climate that brought oil investors and developers to Azerbaijan; and
4. Production Sharing Agreement (aka Special Legal Regime).



Azerbaijan's economic success in non-oil sector will be  
President Ilham Aliyev's brand!

1. a valuable product (i.e. Port of Baku and Alat Free Trade Zone);
2. an attractive and competitive business climate culture that would bring non-oil investors and developers to the Zone;
3. high level of political support for the project on the level of President Ilham Aliyev; and
4. Special Legal Regime (law) regulating the activities in the Zone.