

# The Investment Council at the Bulgarian Chamber of Commerce and Industry



## Impact Investment & Sustainability Workshop in Brussels, Belgium

 i2 SustainIT  
Impact Incubator for Nurturing Sustainability

project co-funded by the Erasmus+ Programme of the European  
Union

# Bulgarian Chamber of Commerce and Industry

## The role of the BCCI:

- Promotion of the international economic relations
- Joined activities with partnering organizations
- Equal services for Bulgarian and foreign companies
  - approximately 50 000 members
  - 94 sectorial organizations
- Good contact with the Government
- Participation in the social dialogue with the state
- Provision of a great number of services to the business
- Foreign-economic co-operation
- Settlement of trade disputes

## International participation:



World Trade Centers Association



International Chamber of Commerce



EUROCHAMBRES



Enterprise Europe Network



Association of the Balkan Chambers (ABC)



BSEC Business Council (BSEC BC)



CEFTA  
Central European Free Trade Agreement  
SECRETARIAT

Central European Free Trade Agreement (CEFTA)



Regional Cooperation Council

Regional Cooperation Council (RCC)



Southeast European Cooperative Initiative (SECI)



Central European Initiative (CEI)



The global language of business

International Association GS1



## The Investment Council at BCCI

### ► **Members**

- Private investors
- Investment funds
- Banks
- Financial institutions
- Government and municipal funds and investment agencies
- Investment-related organizations

### ► **Activities**

- Presentation of financial and investment products
- Investment projects development
- presentation of projects to financial and investment partners
- assistance in closing deals between the members
- Organization and participation in seminars and forums

## Members of the Investment Council at BCCI - 1

- ▶ Tokuda Bank - [www.tokudabank.bg](http://www.tokudabank.bg)
- ▶ International Bank for Economic Cooperation, Moscow - [www.ibec.int](http://www.ibec.int)
- ▶ European Investment Fund, Mr. Hristo Stoyanov - [www.eif.org](http://www.eif.org)
- ▶ Fund of Funds, Fund Manager of Financial Instruments in Bulgaria EAD - [www.fmfib.bg](http://www.fmfib.bg)
- ▶ Innovation Starter Box - <https://innovationstarterbox.bg/>
- ▶ Morningside Hill Capital Management - <https://www.morningsidehill.com/>
- ▶ Municipal Guarantee Fund for SME at the Sofia Municipality - [www.ogf-sofia.com](http://www.ogf-sofia.com)
- ▶ Investment Agency, part of the Sofia Municipality - [www.investsofia.com](http://www.investsofia.com)
- ▶ EOS MatrixLtd - <https://bg.eos-solutions.com/>
- ▶ DCA, part of B2HOLDING - [www.b2holding.no](http://www.b2holding.no)

## Members of the Investment Council at BCCI - 2

- ▶ Intrac Ltd. - [www.intrac-investment.com](http://www.intrac-investment.com)
- ▶ BIG BEN96 LTD - [www.trivia-hotel.com](http://www.trivia-hotel.com)
- ▶ Zebrano Ltd. - [www.ola-bg.com](http://www.ola-bg.com)
- ▶ Centralna Energoremontna Baza EAD - [www.cerb.bg](http://www.cerb.bg)
- ▶ Glavbolgarstroy Holding Plc - [www.gbs-bg.com](http://www.gbs-bg.com)
- ▶ Paralax Life Sciences - [www.paralaxlife.eu](http://www.paralaxlife.eu)
- ▶ CCI Bulgaria Korea - [www.ccibulgariakorea.org](http://www.ccibulgariakorea.org)
- ▶ APAC between China and CEEC - [www.china2ceec.org](http://www.china2ceec.org)
- ▶ EIRC Foundation - [www.eirc-foundation.eu](http://www.eirc-foundation.eu)

## Financial products provided by the BCCI Investment Council

- ▶ Investments in the capital of companies - Venture capital, Equity Capital, Family Office capital
- ▶ Accelerator programs for startups
- ▶ Mergers and Acquisitions (M&A)
- ▶ Financing of joint ventures in Bulgaria and abroad
- ▶ Investment loans
- ▶ Working capital loans
- ▶ Project financing
- ▶ Trade financing
- ▶ Specialized financial instruments for commercial transactions
- ▶ Guarantee instruments
- ▶ MBO/MBI funding
- ▶ Grants for company strategy and investment project development

## **Cooperation for strategic development of SME and innovative companies with the support of EBRD**

- ▶ Analysis of the company strategy and proposal for improvement and restructuring
- ▶ Financial analysis, business planning
- ▶ Strategy for internationalization
- ▶ Analysis and assessment for enlarging the production capacity and the product range
- ▶ Analysis at the implementation of a new product or service
- ▶ Analysis of the necessity of investments and development of an investment project
- ▶ Attracting financing/investments for company development
- ▶ Financial products for overseas markets

## BCCI Investment Council members ESG business projects

- ▶ - Regional operator for nursing homes
- ▶ - Development of an organic bee honey production and related products
- ▶ - Project for setting up a new regional ESG PE investment fund
- ▶ - Project for setting up a new ESG REIT in Bulgaria
- ▶ - Project for setting up a new regional ESCO company





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