

The Art of Building Relationships



Sameer Shetty

"We build small Hydro electric power plants, however, I don't see that as our real business. Our real business is to build powerful bridges of trust with all our customers. Our business is to be there for our customers when they need us. This is the most important aspect of our business model. This is even more important than the fact that we have the most advanced technology in this sector, more important than the fact that we have a one-stop ability to commission small hydro power plants on a turnkey basis. We are a family run business, and we are proud of it. We are there for our customers not just in the spirit of a business relationship, but more in the spirit of empathy and support that characterizes the natural bond within a close knit family. That is the secret behind the growth of BFL, along with the equity that we enjoy with our customers. This is the DNA of our company, and no matter how large we grow, this DNA will continue to drive us."



Sohaya Sameer Shetty

In this fast-changing world, one thing remains constant "the value of genuine relationships". At our company, we don't just build hydroelectric systems we build trust, understanding, and long-term partnerships. Our philosophy, deeply rooted in the Indian ethos of "Vasudhaiva Kutumbakam" — the world is one family inspires how we work and how we lead. It is the basis of Our theme that is "Relationship Matters". We don't see you as just a customer. You are a valued part of our journey. As a woman and a mother, I believe in the strength of empathy, the power of listening, and the importance of simplicity and transparency in every conversation, every promise, and every project we undertake. Our journey with customers is not just about delivering solutions it's about walking together toward a sustainable future, with a shared vision and mutual respect. Because at the end of the day, "Relationship Matters" not only in business, but in every part of life. Let's move forward together, with heart, honesty, and purpose.



The DNA of Fouress

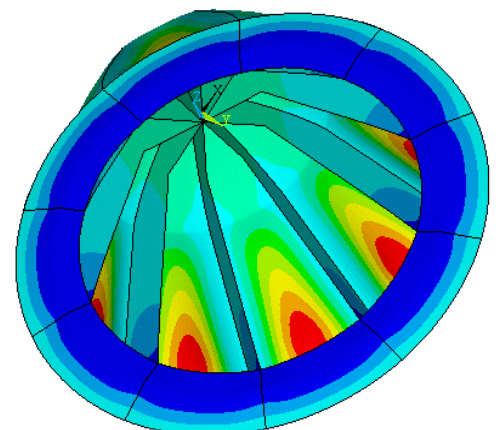
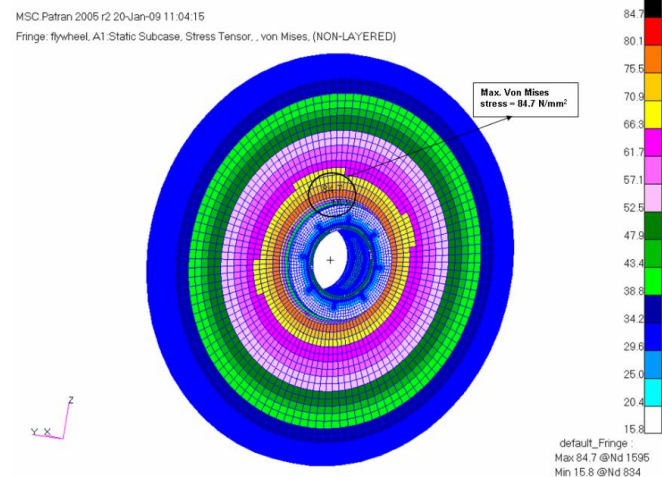
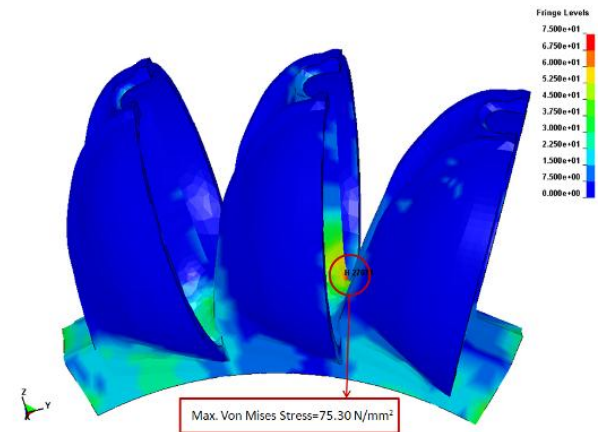


- BFL is a part of the Fouress Group which was founded by Mr Sadanand Shetty and Mrs Soumyalata Shetty.
- It started off in a small way as a trading outfit. It has grown over the years valuing hard work, ethics and a commitment to building enduring relationships.
- From trading, the company graduated to manufacturing valves, and by the early 70s, Fouress was a well-established manufacturing company.
- In 1972, Fouress manufactured valves for Mumbai's water supply scheme, in collaboration with Boving and Company, UK.
- Fouress entered into a joint venture with Boving in 1985, and started the design, manufacturing of turbines and installation of small Hydro electric plants through Boving Fouress Limited.
- In 1989, Boving Fouress Limited set up a state-of-the-art manufacturing facility in Hoskote, near Bangalore.
- The ownership of Boving UK changed hands to the Norwegian conglomerate Kvaerner in the early 90s. Subsequently, in the late 90s, Kvaerner was acquired by GE Energy, UK. BFL used this to exponentially enhance in-house technical capabilities to global standards.
- BFL sold more turbines between 1997-2002, than it had sold in the previous 11 years. Focusing on small Hydro electric plants, it grew to become one the world's largest companies in its chosen niche.
- In 2008, Fouress bought out GE's stake in the company, making BFL a fully owned subsidiary of the Fouress Group.



- BFL has designed, manufactured and commissioned small Hydro power plants in almost every continent.
- BFL makes virtually every kind of small Hydro plant - 4, 5 and 6 bladed Kaplan machines, Francis machines, and 2-through- 5-jet Pelton machines; from 1-2 MW run-of-river schemes to 60 MW in a single power house with tunnelling and large water conductor systems.
- BFL has access to the world's most advanced, environment friendly technologies, which have no adverse effect on the environment.
- BFL has imbibed World Class technology from its technical collaborations with the world's leaders in hydro engineering: Boving UK, Kvaerner and GE (General Electric). Our engineers have been trained at their design facilities in Europe.
- BFL has served over 100 customers, with many placing repeat orders. We are adept at finding solutions to meet the unique requirements of individual customers.
- BFL has a proven track record of over 40 years.

Generating Design Excellence



BFL CORE LEADERS – EASE OF CONNECT



A Chartered Accountant from the Institute of Chartered Accountants of India, she has been involved in the family business, BFL, for 27 years and has taken over from her husband Sameer S Shetty as Managing Director of BFL in November 2016.

Mrs. Sohaya Sameer Shetty - Managing Director
mdoffice@bflhydro.com



“Our vision is not just about generating megawatts—it's about making a meaningful difference. With hydropower at our core, we are committed to building a resilient, low-carbon energy future that benefits people, the planet, and prosperity for all. We believe in turning every drop of water into a source of power, progress, and positive change”

30+ Years working experience in Hydro power sector. With the vision of manufacture & install sustainable hydropower equipment to the globe.

Mr. Govinda Naik - Global Business Head
gnaik@bflhydro.com



57+ Years of work experience in the hydro power sector exclusively in design, engineering, manufacturing and E & C. He had worked in BHEL, Kvaerner Boving – Norway, GE Hydro (UK).

Mr. Jawahar Lal Khosa - Chief Technical Advisor
jkhosa@bflhydro.com



33+ years working experience at BFL. Exclusively in Turbine design, all mechanical integration parts he had training at Kvaerner Boving - Norway & GE Hydro (UK)

Mr. Narendra C.S - Head of Mechanical Design
csnarendra@bflhydro.com



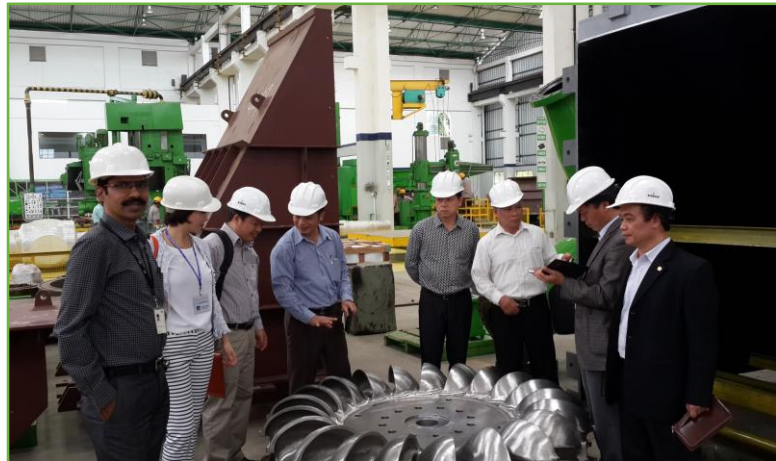
25+ years working experience in hydro power industry. Exclusively in Electrical systems design integration and Automation

Mr. Swarn Singh - Head of Electrical Design, E&C
Swarn.singh@bflhydro.com

Corporate Location – Bangalore, India



Manufacturing Facility



Power Supply to the National Grid



Dak Re HPP : Vertical 6 Jet Pelton turbine 2 x 34.5mw=69MW, Head : 657M, Speed 750RPM
commissioned in 2018, at Vietnam



Treading the Earth lightly



BFL INSTALLATIONS

Projects in 30+ Countries more than 3,800MW+ Served

3,800+ MW
Capacity served

63+ years
Hydro experience



750+
Units Supplied

275+
Workforce

Our foundation is hard work and a firm ethical framework



SONG BUNG 4A : Vertical Full Kaplan 2 x 27MW = 54MW Head: 33.2m Commissioned in 2014, at Vietnam



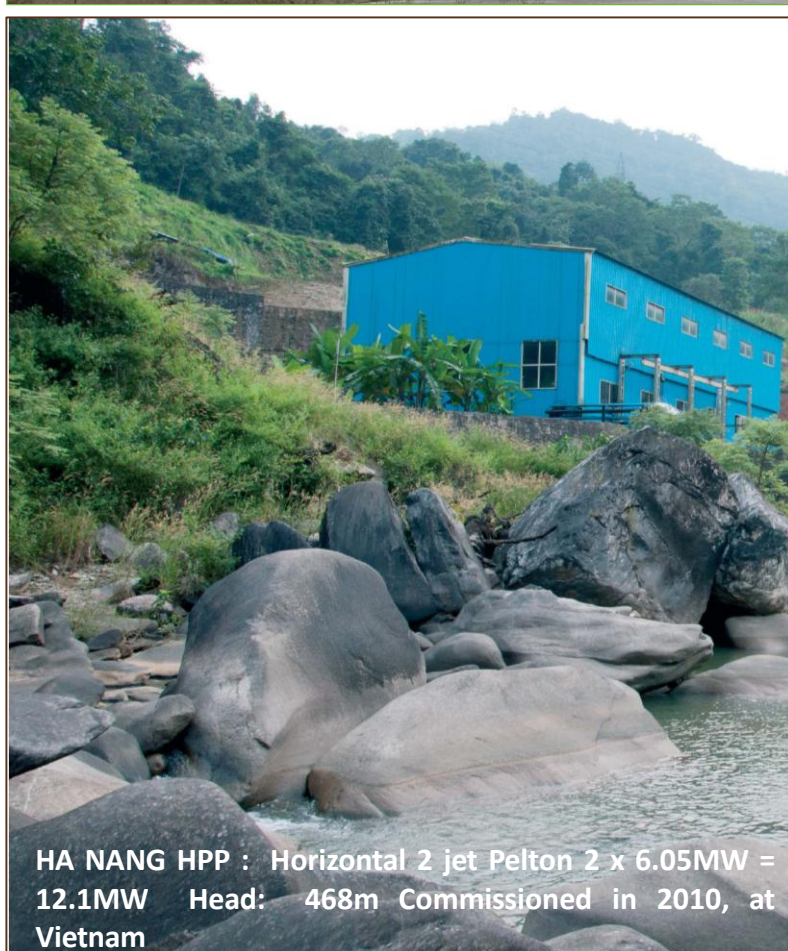
LOWER MODI KHOLA : Horizontal Francis 2 x 11MW = 22MW Head: 84m Commissioned in 2020 at Nepal



Water-to-Wire Packages of E&M Equipment's & Services



NUOC LONG HPP : Horizontal 3 jet Pelton 2 x 15MW = 30MW
Head: 530m Commissioned in 2022, at Vietnam



HA NANG HPP : Horizontal 2 jet Pelton 2 x 6.05MW = 12.1MW
Head: 468m Commissioned in 2010, at Vietnam



Legacy of Power : Vision for the green energy

DAK BLA HEP : Vertical Full Kaplan, Head: 29 m, Rating : $2 \times 17.05\text{MW} = 34.1\text{MW}$ Commissioned in 2020 at Vietnam



PHU PHONG HPP: Vertical Full Kaplan, Head: 3.9m Rating : $2 \times 1.81\text{MW} = 3.6\text{MW}$ Commissioned in the year 2024, at Vietnam



Enduring Power: A Vision Toward Sustainable Energy

**PERLA & SHAMBURI HEP : Horizontal Full Kaplan, Head: 7.5m, Rating : $10 \times 5\text{MW} = 50\text{MW}$
Commissioned in 2009 at India**



**BHIM KHOLA SHPP : $2 \times 2.48\text{MW} + 10\%\text{COL} = 5.5\text{MW}$ Horizontal Francis Turbine Head : 165.25M
Commissioned in 2025 at Nepal**



From Legacy to Future: The Green Energy Vision

**MATHILLO RICHT KHOLA HPP: Horizontal H3JP Pelton ,Head : 166.5M 2 x 1MW = 2MW
Commissioned in 2024 at Nepal**



**DORDI HEP : Horizontal Francis, Head: 122m, Rating : 2 x 6.6 MW = 13.2MW Commissioned in
2022 at Nepal**



Flow with Nature, Power with Water - Hydro Electric Power Projects

**1. Nam La HPP : 3 x 9.9MW = 29.7MW Horizontal H2JP Pelton Turbine Head :
414M Commissioned in 2011 at Vietnam**



**2. Canjel HEP : 1 x 2.75MW = 2.75MW Horizontal H2JP Pelton Turbine Head :
273.5M Commissioned in 2015 at Honduras – America**



**3. Sarimehmet HPP : 2 x 2 MW = 4MW Horizontal Francis, Head : 40M
Commissioned in 2009 at Turkey**

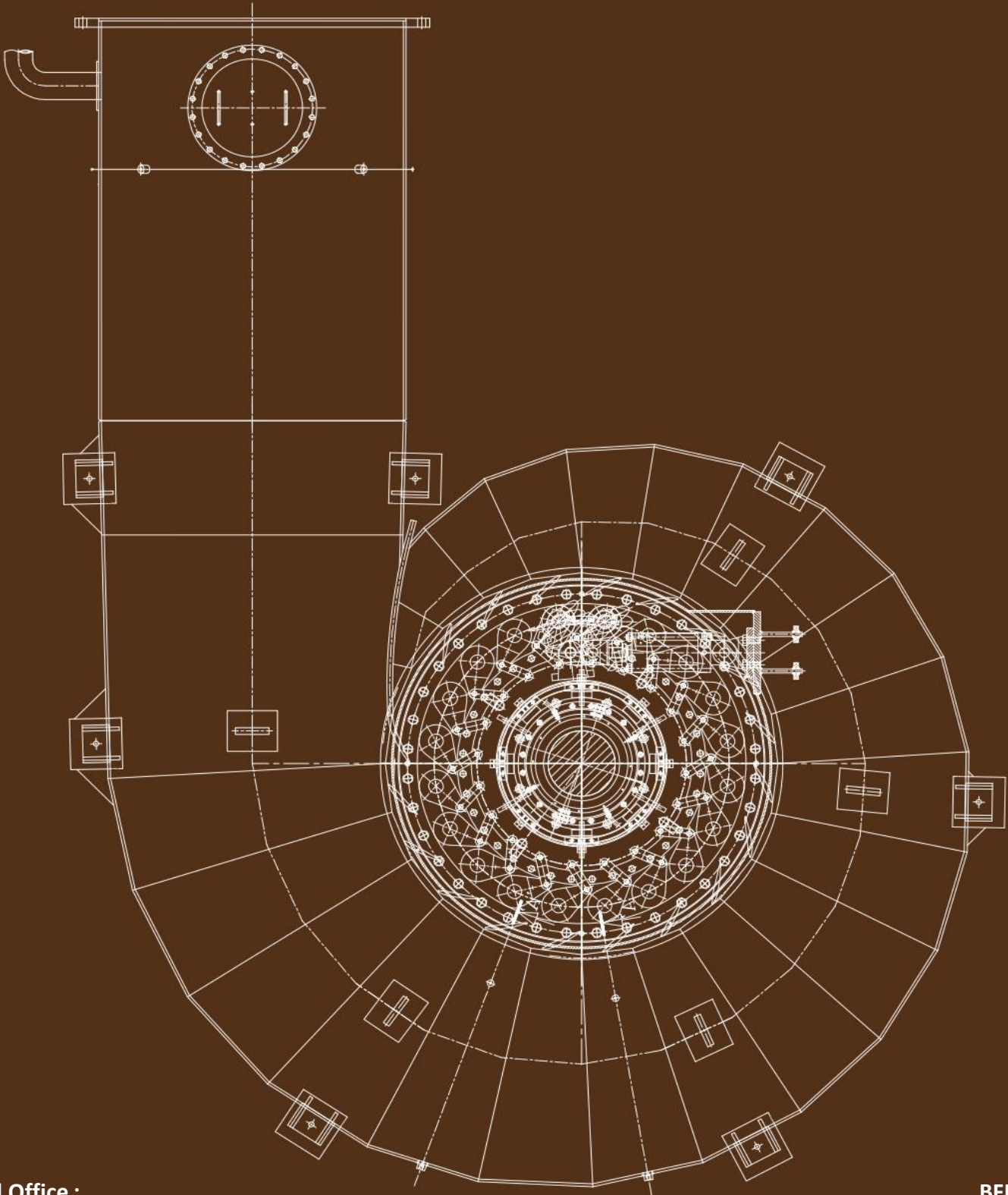


Our projects worldwide :

Sl. No.	Customer	Power Station	Country	Type of Turbine	Head (m)	No. of units x Capacity (MW)		
1	Ambuthirtha Power Private Limited	MGHE Tail Race	India	Francis	70.60	2	x	12.10
2	Meenakshi Power Limited	Middle Kolab	India	Kaplan	34.00	2	x	15.00
3	Viwaseen Tay Bac Hydro Power JSC,	Nam La HPP	Vietnam	Pelton	414.00	3	x	9.00
4	Brindavan Hydro Power Private Limited	Tunga MHS	India	Kaplan	18.00	2	x	11.50
5	Song Giang Hydro Power JSC.,	Song Giang 2 HPP	Vietnam	Pelton	371.60	2	x	20.35
6	Hathao Construction Investment & Trading JSC	Nam Gion HPP	Vietnam	Francis	158.60	2	x	11.50
7	Phu Thanh My Joint Stock Company,	Song Bung-4A	Vietnam	Kaplan	33.20	2	x	26.95
8	I A Energy	Chanju HEP	India	Francis	236.67	3	x	13.20
9	Song Da 3 - Daklo Hydropower JSC	Dak Lo HEP	Vietnam	Pelton	520.00	2	x	12.10
10	Su Pan 1 Hydro Power JSC	Thac Xang HEP	Vietnam	Kaplan	25.80	2	x	11.00
11	Kare Power Resources Private Limited	Thangarabalu HEP	India	Kaplan	22.00	2	x	15.01
12	Manang Trade Ling Private Limited	Lower Modi Khola HEP	Nepal	Francis	83.37	2	x	11.00
13	Thien Tan Hydropower JSC	Dak Re HPP	Vietnam	Pelton	656.60	2	x	34.50
14	Tram Tau Hydropower JSC	Tram Tau HPP	Vietnam	Francis	210.67	2	x	16.50
15	Konia Company Limited	Dak Bla HPP	Vietnam	Kaplan	29.00	2	x	17.05
16	Nuoc Long Duc Bao HP JSC	Nuoc Long HPP	Vietnam	Pelton	530.30	2	x	14.95
17	Ngoc Linh Hydropower JSC	Tra Linh-2 HPP	Vietnam	Francis	258.00	2	x	15.53
18	Meenakshi Odisha Power Private Limited	Shaheed Lakhan Nayak SHEP	India	Kaplan	32.92	2	x	16.00
19	Nam Cuoi 1 Hydropower JSC	Nam Cuoi 1 HPP	Vietnam	Francis	115.24	2	x	10.45
20	Thulo Khola Hydropower Limited	Mathillo Thulo Khola-A HPP	Nepal	Pelton	353.63	2	x	12.38
21	Melkhet Power Private Limited	Melkhet HEP	India	Francis	83.00	2	x	13.20
22	Upper Tamakoshi Hydropower Limited	Rolwaling Khola HEP	Nepal	Pelton	205.19	2	x	11.69
23	Sangamam Power Projects Private Limited	Marshall HPP	India	Francis	88.00	2	x	13.61
24	Om Power Corporation Ltd.,	Neogal HEP	India	Pelton	435.00	2	X	8.63
25	Middle Modi Hydropower Limited	Middle Modi HEP	Nepal	Francis	72.21	2	x	9.06



Power With Precision



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BFL Vietnam
BFL Indonesia
BFL Georgia
BFL Nepal
BFL Turkey
BFL Guatemala