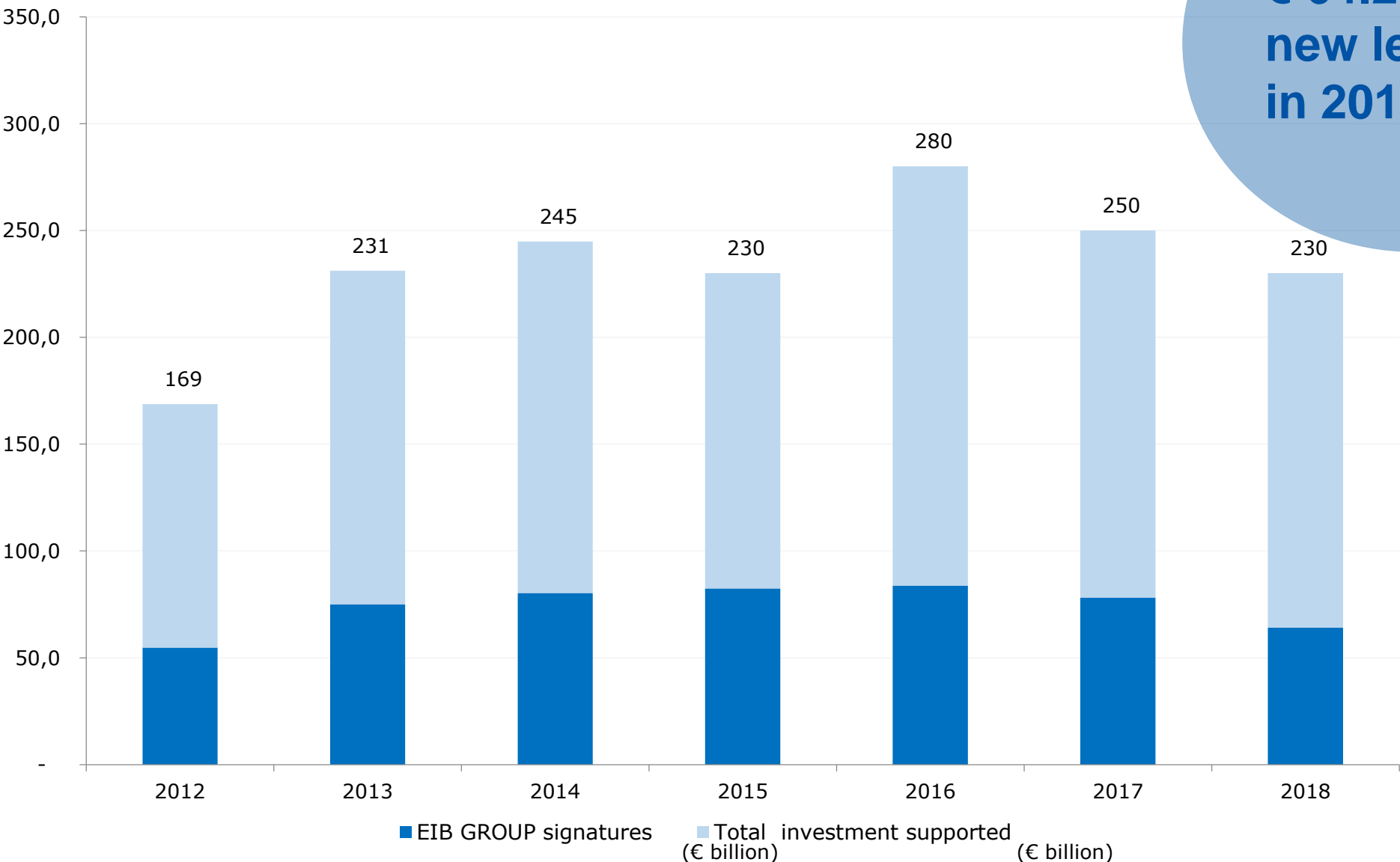


EIB Group Activities in Bulgaria in 2018

Investment supported

€ 64.2bn of new lending in 2018



EIB Group results in 2018

Innovation



€ **13.5bn**

Environment



€ **15.2bn**

Infrastructure



€ **12.3bn**

SMEs



€ **23.3bn**

Output of EIB Group in 2018

854

signed operations



56%

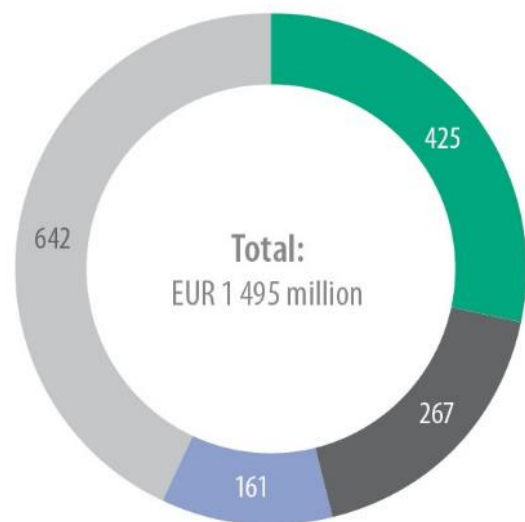
are new clients

530

new advisory
assignments



EUR 1.5bn EIB lending in Bulgaria in 2014-2018



EIB lending by sector in Bulgaria
from 2014 to 2018 (in EUR m)

Transport, telecommunications	28%
Water, sewerage, solid waste, urban development	18%
Industry, services, agriculture	11%
Small and medium-scale projects	43%

Support to investment projects:

- Decreasing regional differences
- Strengthening competition
- Increasing people's living standard

EIB operations in Bulgaria cover all major economic sectors:

- Transport
- SMEs
- Urban, water, waste infrastructure
- Industry and Services
- Energy

- EIB Group (EIB + EIF) support resulted in EUR 217m
- EIB Group financing in Bulgaria represents 0.4% of BG GDP (13th position in EU)
 - above EU average of 0.35%
- EIB signed new loans amounting to EUR 103m in Bulgaria in 2018;
- EIF committed EUR 114m in 8 operations, aimed at raising EUR 228m
 - EIF transactions addressed 3,200 businesses and supported 63,000 jobs in Bulgaria in 2018



Support to corporates to foster strategic infrastructure

EUR 14m to Agria Group Holding AD to finance the construction of a new port facility close to the Port of Varna

- Development of a comprehensive TEN-T node

Support to Sofia Municipal Infrastructure

EUR 22m for the construction of the second stage of Sofia Metro Line 3

- A twin-track metro line 3.8 km long, four metro stations, and a railway stop for connection to the national railway network

EUR 67m to support the construction and commissioning of a new combined heat and power plant for Sofia's district heating network

- Utilisation of refuse derived fuel

Transactions

- In 2018, EIF signed new commitments of ca. EUR 80m in 4 guarantees and 1 venture capital transactions, raising ca. EUR 170 in financing towards SMEs and mid-caps

Business line	# of transactions	EIF net commitment	EIF leverage
Equity	1	20	25
Guarantees	4	58	143
Total	5	78	168

- In 2018, around EUR 408m in financing was extended by FIs to more than 3,000 businesses and entrepreneurs in Bulgaria

Investment Plan for Europe - European Fund for Strategic Investments - SME Window in Bulgaria

- Four EIF transactions were under EFSI for a total committed amount of EUR 58m, aiming to mobilise EUR 200m in risk financing to SMEs

In the last 5 years (2014-2018) EIF committed EUR 720m and supported loan and equity financing of more than 8,500 small businesses in Bulgaria

Equity

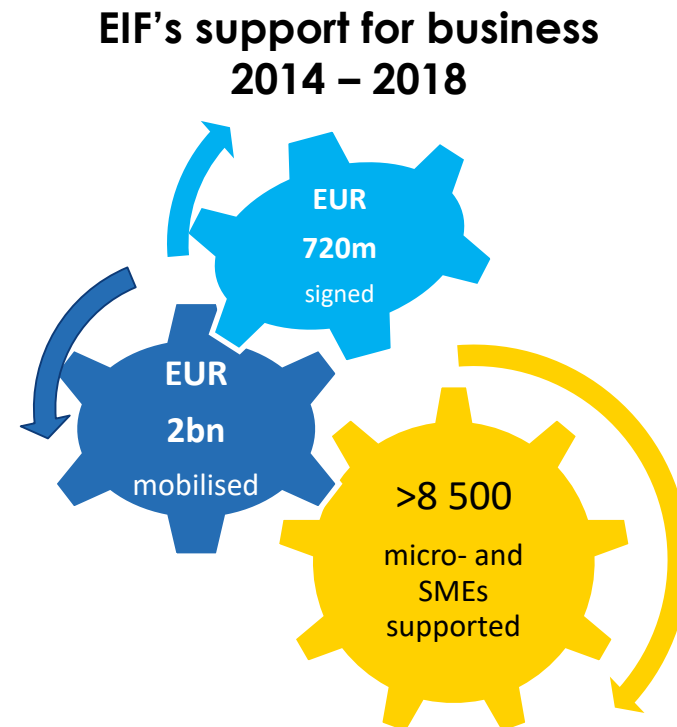
- 3 new venture capital and private equity funds were created in Bulgaria with capital commitment from EIF of more than EUR 90m

Guarantees

- 11 guarantee transactions signed under **European Fund for Strategic Investments (SME Window)** aiming to mobilise EUR 1.2bn in risk financing to SMEs
- 10 guarantee agreements under SME Initiative providing more than EUR 600m in SME loans

Microfinance

- EUR 23m mobilized until 2018 targeting micro-enterprises with up to 10 employees



EIF and the Ministry of Economy agreed to launch 2 new financial instruments with reflows generated from JEREMIE Initiative in Bulgaria

Documentary Finance Guarantee Facility

- Up to EUR 30m of JEREMIE program reflows will be used for new instrument that will guarantee trade finance portfolio of up to EUR 200m
- The Instrument will support the internationalization and diversification of the Bulgarian economy by reducing collateralization requirements and/or interest rates with a guarantee covering part of the credit risk in new debt finance in the form of Bank Guarantees and Letters of Credit, multi-purpose loans and other types of debt financing
- First guarantee operations will be launched in 2019

InvestBG Equity programme

- New investment programme will use a combination of JEREMIE reflows and EIF resources to target investments in and alongside of venture capital and private equity funds investing in Bulgaria
- Up to EUR 110m will be invested in the first programme of its kind where JEREMIE reflows are to be invested in a joint framework with EIF managed resources for investments in support of Bulgarian companies
- Selection of first equity operations is expected in 2019

JASPERS

- In 2014 4 large investment projects in railways, urban transport and emergency care approved by EC with Jaspers support for total investment of EUR 1.23bn, and grant amount of EUR 882m
- Since 2006 JASPERS supported investment projects with total project costs of over EUR 5.5bn on 30 major projects, with around EUR 3.9bn of EC grants mobilised
- Currently 28 active assignments in Bulgaria
- In 2018 also supported preparation of the Natural Gas Interconnector between Greece and Bulgaria project with total costs of around EUR 240m

Project Advisory Support (PASU)

- Technical assistance to State administrations to accelerate project execution and speeding up EU Structural Funds' absorption and EIB loans' disbursement

The European Investment Advisory Hub (EIAH)

Partnership between the EIB and the EC offering, as part of the Investment Plan for Europe, a single point of entry to a comprehensive package of advisory and technical assistance.

- Total of 79 requests from Bulgaria at the end of 2018:
- 65 requests project specific, 35 from private sector and 10 to receive a comprehensive advisory assistance

InnovFin Advisory

- Support to RDI in software and display hardware for a total investment in EUR 30m

Continued support of growth and employment in Bulgaria

- Co-Financing of priority public infrastructure investments with the EU, accelerating the absorption of EU grants
- Support of the development and upgrading of regional infrastructure, particularly in the areas of transportation, energy, energy efficiency, climate change adaptation and mitigation and social economy
- Further support for SMEs and midcaps
- Extensive usage of innovative financing and guarantees (e.g. Investment Plan for Europe, InnovFin)
- Continuation of Financial Instruments in Bulgaria for 2014-2020 (under central & regional mandates) in priority areas (e.g. SMEs, Environment, services)
- Widening of EIB Advisory Services for Bulgaria, e.g. EIAH
- Promoting productivity and competitiveness of companies in particular through financing of modernization of capital stock, expansion capex, R&D activities and energy efficiency measures, including with the support of EFSI



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