Bluetel

TELECOMMUNICATION





Bluetel A.Ş. has a position of setting the market price for supplied products with its business partnerships.

Bluetel A.Ş.

Established in 2013 with the objective of becoming a licensed supplier of Türksat Kablo TV A.Ş. Shortly after the incorporation procedures, our company became Turkey's first licensed supplier of many products based on the powerful infrastructure of the Business Partners. We current have 61 selling licenses, and ranked among the essential organizations of the market with newly acquired licenses and strong inventory. We have achieved leader position in terms of both sales and preference in all of the product ranges we supply. We aim to ensure that our customers derive more profits with a sense of more affordable and higher quality in all products compared to our competitors.

What really makes our company different is meeting the sectoral needs of our customers by considering them as our partners, making research on their behalf, develop existing products in line with their needs, and always look for the better.

Our working principle is far from the logic of a foreign trade company. We aim to deliver the projects to our customers instead of selling an existing product by taking an active role in the manufacture of products that meet your requirements acting just like a R&D engineer of our cooperative partners as part of maximum efficiency and satisfaction perception with the desire to work for many long years to come.

We can become your supplier for the requirements of CableTv, Gpon, Epon, HFC, FTTX, IPTV and such other demands.

Our products are;

- 1. RF Amplifier
- 2. Obi Free RfoG Node ve FTTB Node
- 3. RF Splitter and Distributer
- 4. RF Cables
- 5. RF Connectors
- 6. Cable Modem and Set top box
- 7. Fibre Optic products
 - Fibre Optic additional boxes
 - Fibre Optic termination sets
 - Fibre Optic pigtail and path cord
 - Fibre Optic connectors
 - Fibre Optic mux, demux, CWDM and splitters
 - Fibre Optic cables
 - Drop Cables

All our products are licensed by TÜRKSAT Uydu Haberleşme ve Kablo TV İşletme A.Ş.

Our company won the tender of OBI FREE RFOG NODE launched by Türksat for 2018 and the products have been developed and supplied only by our company in accordance with the requirements of the administration in 2018.

Our company also won the FTTB node tender launched by Türksat as well in 2017 and delivered to project on an earlier date according to the requirements of the administration.

Now, our products have been smoothly used in Cable TV infrastructures of Türksat across Turkey.

How do we provide benefits to your system?

1. **R&D**

Following the inspection of internet and television infrastructures together with the R&D team of our partners, the devices used are upgraded and so you will not need to adapt the devices to your system. We can produce the products to be used by you in accordance with the requirements of your system.

For example, you can request a backward recovery or forward recovery setting of a RF amplifier with any limit in accordance with the limitations of technology. Or you can request the devices to be ordered with minimum energy consumption in consideration of the power consumption in your territory. The majority of the products supplied by us achieves the lowest energy consumption at the market.

2. **PRICE**

We assure you that you will get the best prices for all products that can be requested by you. We are capable of fixing the prices at all markets into which we have penetrated. All products sold by us under the licence of Türksat Uydu Haberleşme involve not only the best price but also the best quality.

3. QUALITY

The quality of any products to be provided to you is determined by your requirements. Our products are under warranty for 1 or 2 years for optional quality.

4. TECHNICAL SERVICE

We are in your service with our engineering team whenever you need. Any problematic products can be replaced and repaired smoothly.



BLUETEL A.Ş.

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