

EU-CANADA Trade

helpful tools which make your trade easier



GENERAL REMARK

75% of tariff lines from the EU to Canada are Most Favourite Nation (MFN) 0% = no origin declaration necessary (85% for imports to the EU)!

For the other 25% (15%) of tariff lines almost all preferential tariffs are duty free under the condition that the goods are originating in either the EU or Canada.

ACCESS2MARKETS

European Commission tool which explains all European Trade Agreements for export e.g. tariffs, taxes, procedures, formalities and requirements, rules of origin, services, procurement, export measures, statistics, trade barriers, company stories and much more.

It also covers imports from all 3rd countries to the EU Member States and explains tariffs, taxes, procedures, formalities and requirements.

<https://trade.ec.europa.eu/access-to-markets/en/home>

Recorded Training on EU-Canada Trade tools:

<https://webcast.ec.europa.eu/access-to-markets-seminar-october-2025-10-07>

CANADIAN TARIFF FINDER

Platform on which companies based in Canada can consult the Canadian tariffs (companies located in the EU are advised to use Access2Markets as it entails additional information, see above).

<https://www.tariffinder.ca/en/getStarted>

DG TRADE EU CANADA TRADE PAGE

The page host different videos, fact sheets for the 27 Member States, thematic fact sheets and success stories:

https://policy.trade.ec.europa.eu/eu-trade-relationships-country-and-region/countries-and-regions/canada/eu-canada-agreement/factsheets-and-guides_en

DG AGRI EU MARKET ENTRY HANDBOOK FOR CANADA

A reference handbook for those agri-food producers planning for, or in the process of entering, the Canadian market. This Handbook provides step-by-step guides on entering the agri-food market in Canada including relevant information such as analysis of the Canadian market for different product categories, market access and market entry procedures, IP protection, referrals to professional buyers and a signposting and referral system providing useful contacts and ways to penetrate the Canadian market.

https://rea.ec.europa.eu/publications/food-and-beverage-market-entry-handbook-canada_en

CANADIAN PROCUREMENT PLATFORM

The platform bundles the offers from the Canadian Government in the procurement sector.

<https://canadabuys.canada.ca/en>

TENDERS ELECTRONIC DAILY (TED)

TED is the official online portal for European public procurement, publishing daily notices on high-value contracts, tenders, and awards from the EU, EEA, and beyond.

<https://ted.europa.eu/en/>

EXPORT CREDIT INSURANCE IN THE EU

Export credit insurance helps exporters to secure payments and commercial contracts with foreign buyers and remain competitive in international markets by protecting either the exporter or the financial institution financing the transaction.

https://europa.eu/youreurope/business/selling-in-eu/selling-goods-services/export-credit-insurance/index_en.htm

TRADE PROMOTION EUROPE (TPE)

TPE is the European network that unites European Trade Promotion Organisations and Agrifood Promotion Organisations, dedicated to help European businesses, especially exporting SMEs, succeed internationally.

<https://tradepromotioneurope.eu/whoweare/#Our%20Members>

EUROPEAN UNION CHAMBER OF COMMERCE IN CANADA (EUCCAN)

EUCCAN is a key resource and main point of contact for EU businesses in Canada and for EU businesses seeking to enter the Canadian market.

<https://euccan.com/>

ENTERPRISE EUROPE NETWORK (EEN)

The world's largest support network for small and medium-sized enterprises with international ambitions. Includes three institutions in Canada.

<https://een.ec.europa.eu/>

