

Nuestra Misión es su Empresa

1. AGRO INDUSTRIAL HOLDING "CEBALLOS S.A."

Agricultural company located in the center of the Island. It has a varied portfolio of products for export, including fresh mango, MD-2 pineapple, aseptic citrus and fruit juices, sulphited papaya and the hot pepper or Chile Habanero, the latter awarded with a Gold Medal for quality at the Havana International Agricultural Fair 2019, one of the leading commercial spaces in the region.

In the case of mango, the varieties are exporting to other latitudes are Tommy Atkins and Super Haden.

Agroindustrial Ceballos is recognized in Cuba as the company that most optimizes productive capacity, exhibits a greater diversification of services and goods and wide demand for its products in the national and international market.

Contact details:

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2. FOOD AND BEVERAGES "LA ESTANCIA"

Alimentos y Bebidas La Estancia S.A. is the Cuban leader in 100% natural vacuumpreserved longlife products, based on the innovative Swedish TETRA PAK technology, for warranting the contents' aseptic packaging, and assuring optimal organoleptic and nutritional quality, thanks to its UHT technique. Additionally, Alimentos y Bebidas La Estancia S.A. develops a rigorous policy on quality, assuring compliance with regulations, allowing the company providing products of high international standards. Currently, the company participates in six large categories of products identified by brands already deserving high recognition in the Cuban market:

- Juices and Nectars "LA ESTANCIA" - Tomato derivatives and seasonings "DEL REAL". - Dairy products "LA PRADERA" - Baby food "UPA UPA UPA" - Wine and Sangria "CAMPO ALEGRE" - Silver Dry rum "TUMBAO"

Produce and commercialize five basic food lines:

- Juices, nectars and cocktails
- Dairy products
- Tomato puree, sauces and tomato seasoning.
- Alcoholic beverages (wines, sangrias and rums)
- Baby food (Fruits puree)

La Estancia SA is the only Cuban Industry using the Tetra Pak aseptic packaging in the different format 200 ml, 500 ml and Liter. **Contact details:**

Calle 21, No 661 esq. a A, El Vedado, La Habana, Cuba. Tels. :(537) 8381322, 8381324, 8336585 Fax: 833 3042 E-mail: presidencia@camara.com.cu Web: http://www.camaracuba.cu Octavio Rubio, Director General. <u>laestancia@laestancia.cu</u> Ramiro Soto, Director Comercial Maira Soler García, Especialista Exportaciones, 52108246, <u>maira@laestancia.cu</u>

3. CÍTRICOS CARIBE SA

Importing and exporting company subordinated to the Agricultural Business Group that imports the inputs, agricultural products and merchandise necessary for the assurance of productions, research, scientific and technological services and exports. We mainly market worldwide, in the European market, fruits fresh or processed in juices, pulps, purees that can be organic or conventional, that identify the unmistakable and authentic tropical flavor, with the highest quality and in balance with the environment. We have traditionally exported citrus fruits in fresh and industrialized fruits; Today we have a range of tropical and vegetable fruits such as mango, pineapple, avocado, hot pepper, tomato among others, produced throughout the island, which allows satisfying the tastes and references of different markets for the variety in our offers.

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Import Manager

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4. LABIOFAM SA

Its mission is to provide import and export services that allow increasing productive capacity, with an animal, plant and human health destination, with a labor capacity constituted mainly by scientists and engineers in laboratories and production plants.

A wide range of exportable products is offered by LABIOFAM SA to its customers and commercial partners, being Vidatox 30CH, Biorat and Natural Products those that have the greatest potential, including services such as vector control programs, already implemented in several regions of the world with excellent results.

Contact details Benito Rafael Migoya Diaz President

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WEBSITE:

www.labiofamsa.labiofam.cu

5. TECNOAZUCAR

TECNOAZUCAR is the company's Sugar AZCUBA Group which is responsible for marketing derivatives and agricultural products, with a presence throughout the country and export of production resulting from the whole system.

TECNOAZUCAR produce derived from sugar cane and agricultural production standards using approved, obtaining products that meet the expectations of the end customer.

Products: Rums, Sugars, Alcohols, Liqueurs, Candies, Syrups, Boards.

Contact details

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Director de Exportaciones. Rodrigo Díaz Sandoval <u>Rodrigo.diaz@tecnoazucar.azcuba.cu</u> Móvil: 52861470

6. CARIBEX

Caribex is the exclusive exporter of Cuba's fishery products and imports an extensive variety of frozen seafoods. Direct execution of all import and export operations of shellfish, fish and other products and derivatives, as well as other fishery products not from the sea.

Products Langosta (Panulirus argus) Spiny Lobster Camarón Salvaje (Penaeus notialis) Wild Shrimp Camarón Cultivo (Litopenaeus vannamei) Farmed Shrimp Jaiba (Callinectes sapidus) Blue Crab Masa Cangrejo (Cardisoma guanhumi) Crab Meat Angula (Anguilla Rostrata) Baby Eel Cobo (Strombus gigas) Conch Meat Pepino de Mar (Isostichopus Badionotus) Sea Cucumber Esponja Natural (Spongia e Hippospongia) Natural sponge Pescado de agua dulce Freshwater fish.

Contact details

Rusy Casanova

Commercial Division

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7. APICUBA

APICUBA - The Cuban Beekeeping Company is an organization dedicated to the collection, processing and marketing of beehive products with quality and efficiency, aimed at the diversified growth of its distinctive products on the basis of sustainable development and care for the environment.

Respecting their original qualities and taking care of each lik in the production chain, we commercialize polyfloral, monofloral and organic honey, presented in various formats from 300 kg drums to 19g samples.

Products

Convencional Honey

Honey of bees (Monofloral, Organic, Polyfloral)

Honey of Bees (Cooparated Productions) Chocolat with honey, Pollen Jam, Apiqueen Bucal, Honey Wine

Nutritional Complements: Panmiel, Apiasmin, Promomiel

Website: <u>http://www.apicuba.co.cu</u> Email: <u>mercado@apicuba.minag.cu</u>