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## “ Virtual Incoming Company Mission with food and wine buyers from Balkans 2020”

### Food Products

**Toledo (Spain) 28th September-2nd October 2020**

Organizer:



Coorganizers:



## **GERIALSA , S.L.**

Website : <http://www.gerialsa.com/en/>

Contact : Mr. Emilio José Serrano



GERIALSA was created in 1992 and it is dedicated to the production, sales and distribution of food products: olive oils, olives, canned fish, canned vegetables, pates, sauces, etc. We control the raw materials and the auxiliary materials to manufacture all our products in the different factories where we are partners, or where we have an agreement, this way we have the wide range of high quality products.

Our main facilities is located in Alcabon (Toledo), we have 10,000 square meters equipped with the most modern technologies, this is the logistic center and headquarters of the company, with a computer system of complete traceability of the manufactured products, and with IFS international certification.

Trademarks: 1921, Saboralsa, Oro Extremeño, Molino de Montemayor and Krissoliva.

No distributors in Balcans countries.

The company is looking for food distributors and wholesalers, central purchasing, food and gourmet stores, supermarkets, specialized shops, and clients in Food Service channel too. They have most of the products in Food Service format as well.

## **LA PONTEZUELA S.L.U.**

Website : <https://lapontezuela.com/en/content/6-about-us>

Contact : Mr. Antonio Puentes



Finca La Pontezuela is a family farm located in the region of Montes de Toledo, with over 400 hectares dedicated to the cultivation of cereal and olives of the Picual and Cornicabra varieties.

La Pontezuela SL is a company dedicated to the production and distribution of high quality Extra Virgin Olive Oil under Denomination of Origin "Montes de Toledo"

The company produces two trade marks "5 ELEMENTOS" with monovarietals olive varieties Cornicabra, Picual, Arbequina, Hojiblanca and Redondilla, aimed to consumers looking for a gourmet range. For supermarket and HORECA channels they can offer the trade mark "Finca La Pontezuela" in different formats (bottles 250 ml., 500 ml., 1 l. and in cans 1l. and 2,5 l.) for cooking use.

No distributors in Balcans countries.

Their objective is to find distributors of olive oil focused in HORECA and Gourmet shops, supermarkets etc ....

As added value they can offer promotional and personalized workshops tastes in the business establishments to find clients.

## **CARNICAS 7 HERMANOS, S.A.**

Website : <http://www.7hermanos.com>

Contact : Mr. Miguel Castanys



Family company with more than 50 years experience in the production of high quality meat products.

They offer a wide range: cured hams and shoulders, dry sausages (Iberian pork tenderloin, chorizo and salchichon), pork and poultry cold cuts, fresh marinated meat (tenderloin, barbecue chorizo, rice blood sausage, ham hock), boiled hams.

All of them in different formats as blocks, bars, sliced Horeca.

They are promoting a new product called " Petit Ham" (iberico and serrano) a 1 kg piece in a little ham holder proportional pack for easy cut and consumption.

No distributors in Balkans countries.

The company is looking for distributors focused on big supermarkets and HORECA.

## **ARTEQUESO QUESOS MANCHEGOS, S.L.**

Website : <http://www.artequeso.com>

Contact : Mr. Alfonso Alvarez



The company is a cheese factory with more than 30 years of experience located in Toledo. They make cheeses based on raw milk from La Mancha sheeps milked in three farms, one of them on their own farm and from which they obtain their Manchego cheese ARTEQUESO with Denomination of Origin. They also make cheeses based on raw sheep's milk from two other external farms from which they produce cheeses with the flavour of rosemary, paprika, wine, semi-cured and cured sheep's cheeses are made.

They produce Manchego cheese in different maturations: semi-cured, cured and old.

Spicy cheeses are semi-cured ones under trade mark BUENALBA (rosemary, paprika and wine), , semi-cured and cured sheep's cheeses are produce under the trade mark FINCA LA PRUDENCIANA in varied formats, in whole pieces, half cheeses or wedges.

No distributors in Balcans countries.

The company is looking for cheese distributors mainly in supermarket channels or gourmet shops.

## **ALIMENTOS PREPARADOS NATURALES**

Website : <https://www.abricome.com/en/>

Contact : Ms. Marta Herencia



ALIMENTOS PREPARADOS NATURALES, S.L. is a family company founded in 1965. From its origins, the company focuses its activity in the production of ready meals. Following, they incorporate a wide range of pates focused on as much for the national market as for the international market.

The products, both conventional and organic, are commercialized fundamentally under the trade brand "ABRICOME" (in Spanish opening and eating), with which they offer a high quality, as priority objective, which is achieved thanks to the selection in origin of natural raw materials and to an exacting production process, characteristic of the rich Mediterranean gastronomic culture.

Products are sterilized in way that they don't need refrigeration and presented a shelf life at ambient temperature of 2 years, in the case of casseroles and trays, and of 5 years in the case of cans and pates.

They also have recipes in Doy Pack format, a new line of sterilized pouches that are characterized, like the rest of products, by its conservation at ambient temperature, long shelf-life and easy usage: warm up and ready.

They produce a wide rang of ready meals products as paella, small meatballs, stew, fideua, cooked beans and lentils, cocido etc ... in bio, trays, casseroles, pates, HORECA and halal lines.

The company is looking for food distributors interested in ready meals for HORECA and supermarket channels.

## **BIO PASTIS, S.L.**

Website : <https://www.biopastis.com>

Contact : Mr. José Serrano



BIOPASTIS business trajectory runs in parallel with the evolution of a cold pastry model created to meet the food demands of society that have arisen over the last 3 years.

During this time, BIOPASTIS has not only consolidated the design of its main product - the pastry provided for catering menu and restaurant menu- but it has launched a unique method of service and customer attention based on the "Dessert for one" model, whose flexibility allows to adapt to the specific demands of the market any of the processes involved in the production of its products, from the initial stage of design to the final phase of presentation and packaging.

The products line includes from the most typical and artisan pastry to new lines of american cakes till innovate creations requested on customer demand.

Another new line is PALMFREE products (without palm oil) and NATURA products (without artificial preservatives added).

No distributors in Balcans countries.

They are looking for distributors of frozen products, specially frozen pastry , HORECA and retail channels

## **QUESOS CESAR, S.L.**

Website : <http://www.quesoscesar.com/>

Contact : Ms. Pilar Verbo



**QUESOS CÉSAR**  
*Queso de Oveja*

QUESOS CESAR is a family company that has been making sheep cheese with fresh milk from its own livestock for more than 30 years. They are made daily with the milk that is milked on the same day, it is raw milk that has not undergone any heat treatment so that it preserves all the nutrients and benefits of fresh milk. The maturation of their cheeses is carried out in the cellar with a temperature and humidity control, obtaining cheeses with very personal flavors and aromas that give them the distinction of a gourmet product.

Their products are:

- Semi-cured artisan sheep cheese QUESO ARTESANO CESAR (3 months maturation)
- Cured artisan sheep cheese QUESO ARTESANO CESAR (8 months maturation)
- Old artisan cheese EL GRAN CESAR (more than 12 months maturation) one of the Spanish best cheeses in "Gourmet cheese Awards 2020"
- Artisan cheese in Extra Virgin Olive oil
- Cheese cubes jars in EVO (600 gr)
- Cheese cream

No distributors in Balkans countries

The company is looking for distributors focused on gourmet products, delicatessen shops and HORECA channel.



## **HERMANOS MUÑOZ MUÑOZ, S.L.**

Website : <http://mataderohermumusa.com/>

Contact : Mr. Sergio Gutierrez



HERMANOS MUÑOZ MUÑOZ, is a slaughterhouse and cutting room for sheep, pig, goat and bovine meat and their derivative products since 1983, with a long business tradition in the meat sector. It produces and commercializes fresh and frozen meats at national and international level, with strict compliance with quality standards.

Their range of products includes entire pieces and cut meat.

No distributors in Balcan countries.

The company is interested in new European markets through distributors specialized in meat products.

## **DIMUR FRUITS, S.L.**

Website : <https://www.dimurfruits.com>

Contact : Ms. Ursula Parra



DIMUR FRUITS is a company specialized in production, marketing and export of fruit and vegetable derivatives such as concentrates, NFC juice, puree concentrates, puree, oils, powders, fillings, etc. specially focused to supply different industry sectors:

The company only process top quality fresh fruit, organic and conventional, to make derivatives under the brand name of Dimur Fruits. Within the range of products, there are stone fruits, summer fruits, red fruits, exotic fruits and, especially, citrus fruits.

Packiging aremainly BIB 5-10-20 Kg, Jerrycan 5-10 Kg, Drums 22-220-240-250-265 kg. It's optional to package in tanks or IBC (Intermediate Bulk Container)

They are open to produce for other client's trade.

Their clients are beverage, jams and sirope producers, confectionary and pastry industries, food and cosmetic industry.

The company would like to contact directly with these type of clients or through food distributors capable to introduce their products in Balcans countries.