

BULGARIA & ROMANIA ONLINE B2B MEETINGS

MARCH
23-26,
2021

MEET 15 TURKISH MANUFACTURERS

HVAC INDUSTRY

6 Turkish Producers from Heating, Cooling, Ventilating and Air Conditioning industry.

CHEMICALS

Chemicals for different industries; such as Automotive, Construction, Furniture and so on.

OTHER INDUSTRY

Meet Turkish Manufacturers from various industries like Medical, Textile, Kitchenware and Electronics.



REPUBLIC OF TURKEY
MINISTRY OF TRADE



ABOUT TURKISH EXPORTERS' ASSEMBLY

Türkiye, which gives foreign trade surplus, is rising with export...



Turkish Exporters Assembly (TİM) is to give direction to Türkiye's foreign trade, determine export policy, improve market diversity, and for facilitating the competition of exporters in the international arena; its roots, on the instructions of Gazi Mustafa Kemal Atatürk, the founder of our Republic; It is the umbrella organization of our Exporters Associations based on Turkish Joint Stock Company of The Union of Exporters of Live Animal, which was established by Decree No. 2/6107 on March 4, 1937. TİM is the only umbrella organization of Turkish exports, representing more than 95,000 exporters with 27 sectors, 61 Exporters Association. Our Assembly, which was established in 1993 by the decision of the Council of Ministers, continues its activities within the framework of the Law published in the Official Gazette in 2009 (July 3, 2009, Official Gazette, Issue: 27277, Law No. 5910 Turkish Exporters Assembly and Law on the Establishment and Duties of Exporters Associations).

TİM, strongly carries out activities aimed at removing all obstacles to industry, production, and exports to ensure the uninterrupted continuation of dialogue between the public and exporters. Our Assembly, which prepares and shares strategic plans for the development of the country's economy and exports with the Government, coordinates important works such as export strategy, innovation strategy, incubation centers, and the promotion of Türkiye and Turkish Trade Centers. TİM, which is increasingly effective with its audience through its affiliated Exporters Associations, also coordinates relations with the foreign trade communities of the countries in which it cooperates. Within this framework, our Assembly, which is a member of the International Trade Center (ITC), represents Türkiye under the ITC and develops its relations with other foreign trade development organizations that are members of the ITC.

TİM organizes many organizations and trade delegations to ensure the promotion of the commercial activities of the Turkish exporter abroad; it plays an important role in the development of relations by signing goodwill contracts with countries that are commercial partners. Also, TİM conducts research activities on the reputation of Turkish export goods abroad and field research essays on the awareness, reliability, and preference of Turkish goods. TİM contributes to the efforts of providing many incentives and supports to ensure exporters have an advantage in production and foreign trade; by creating an ecosystem in R&D, design, and entrepreneurship, it also helps our entrepreneurs to open up abroad and achieve success in the international arena. For this goal, our Assembly carries out the work TİM Anatolian Assembly and TİM SME Export Education Mobilization which is an open communication platform in many regions of Anatolia.

Turkish Exporters' Assembly

Phone: +90 212 454 04 90 / +90 212 454 04 91 - Fax: +90 212 454 04 13 / +90 212 454 04 83

Web Site: www.tim.org.tr - E-Mail: tim@tim.org.tr



HVAC INDUSTRY

6 Turkish Producers from Heating, Cooling, Ventilating and Air Conditioning industry.



1 ALARKO CARRIER
Combi Boiler, Condensing Boiler, Panel Radiator, Circulation Pump, Submersible Pump, Water Booster

2 DEMIR DOKUM
Steel panel radiator, Cast iron radiator, Gas water heater, Wall Hung Boiler

3 ECOSTAR & ECODENSE
Monoblock Burners Up To 12.000 Kw - Gas, Liquid Fuel, And Dual-Fuel Burners, Industrial Monoblock/Duoblock Burners Up To 60 Mw - Such As Process Burner, High Ratio Burner, Duct Burner, Etc.,

4 FRITERM
Finned Tube Heat Exchangers, Propylene Unit Coolers, Freon Dx Coolers, Co2 Gas Cooler, Co2 Dx Coolers, Etc.

5 IFYIL
Wood Stoves, Pellet Stoves, Pellet Boilers, Radiators - Towel Radiators, Hot Water Tanks, Heating Devices

6 UNTES
Air Handling and Ventilation Units, Fan Coil Units and Control Systems, Package Air Conditioning, Water Chillers and Heat Pumps systems.



ALARKO CARRIER

Combi And Condensing Boilers, Steel Panel Radiators, Circulation Pumps

Flat Steel
Panel Radiators



Commercial
Condensing Boilers



Submersible
Pumps



The foundation of Alarko and its development step by step is the story of two young entrepreneurs who do not have any capital other than their ambition and intelligence. Founded in 1954 by Ishak Alaton and Uzeyir Garih as a collective company.

Alarko became Alarko Sanayi ve Ticaret A.Ş. and turned into a joint-stock company in 1963. In 1998, after a partnership with Carrier, the world leader in the airconditioning sector, with equal shares, our title became Alarko Carrier Sanayi and Ticaret A.Ş.

Being open to the stock market since 1992 and declaring no loss until today, our company is one of Turkey's most respected and powerful companies.



[Download Catalog](#)

[Book Online B2B Meeting](#)



DEMIR DOKUM

Steel Panel Radiator, Cast Iron Radiator, Gas Water Heater, Wall Hung Boiler



DemirDokum, carrying out its activities in heating, water heating, and air conditioning sectors, was established in İstanbul in 1954. Since its establishment, DemirDokum has made contributions to the development of Turkish industry, realized many new investments, provided advanced technology to its consumers, and increased the quality in the sector every day. Turkish consumers have met many devices, systems, and services in heating sector via DemirDokum.

The brand of our company, which realized the production of the first cast iron radiator, boiler, heating stove, floor standing, gas water heater, panel radiator and wall hung boiler in Turkey, has been identified with "heat comfort".



[**Download Catalog**](#)

[**Book Online B2B Meeting**](#)



ECOSTAR & ECODENSE

Monoblock Burners Up To 12.000 Kw - Gas, Liquid Fuel, And Dual-Fuel Burners, Industrial Monoblock/Duoblock Burners Up To 60 Mw – Such As Process Burner, High Ratio Burner, Duct Burner, Etc., Condensing Boilers- Wall Hung Type, Floor Type, Roof Top, And Cascade Systems, Hot Air/Gas Generators- Direct And Indirect.



Termo Isı Sistemleri Ticaret ve Sanayi A.Ş., which was established in 1967 in Istanbul, is now among the leading companies in the heating sector with the brands Ecostar and Ecodense. Termo Isı, having its headquarters in Istanbul realizes his production in its factory with 50.000 m² open and 15.000 m² closed area in Tekirdağ / Çorlu. It meets the demands of its customers in world standards with its domestic and international sales offices. Ecostar is specialized in two main groups of products as monoblock and duoblock burners.

It realizes the production and sales located under the brand of Ecodense started production in 2016, specialized in 2 main groups as Wall Type Condensing Boiler and Floor Type Condensing Boilers, also with options Individual, Domestic and High Capacity.



[Download Catalog](#)

[Book Online B2B Meeting](#)



FRITERM

Finned Tube Heat Exchangers • Glycol & Propylene Unit Coolers, • Freon Dx Coolers, • CO2 Gas Cooler • CO2 Dx Coolers, • CO2 Vaporisers • NH3 & CO2 Pumped Coolers • NH3 DX Coolers • NH3 Air Cooled Condenser +Adiabatic PreCooling • Dry Coolers – Wet/Dry Coolers, • Adiabatic Pre Coolers with cooling pad, • Air cooled Condensers, • Air cooled Condenser for Steam&Geothermal turbines • Blast Freezers, • Starbox Condensing Unit, • Display Cabinet Coils, • Charge air coolers, • LT/HT Radiators, • Oil Coolers, • Run Around Heat Recovery Units, • Heat Pipe Heat Recovery Units • Horseshoe Heat Pipes, • Fin Fan Coolers for Industrial Applications • Falling Film Heat Exchangers (Absorption Systems)



FRITERM is at the disposal of the sector with its two manufacturing plants on an indoor area of 19,000 m² in Tuzla - Istanbul with 246 competent staff and modern machinery park. FRITERM will reinforce its role as a leading supplier in the Air Conditioning and Energy Sector with its New Facility at Makine Ihtisas Organized Industrial Zone built on an indoor area of 36,000 m² over 60-decares of land, which will start to operate at the second quarter of 2016. The Manufacturing and the Office Buildings have been designed to use natural resources such as solar and wind showing utmost attention to protect the environment to obtain the BREEAM certificate for the Manufacturing Building and the LEED Certificate for the Office Building. Following the commissioning of the facility, the FRITERM ACADEMY, R&D and Lab in the Tuzla Facility activities will grow exponentially and FRITERM's contribution to the science of Heat Transfer will increase.



[**Download Catalog**](#)

[**Book Online B2B Meeting**](#)





IFYIL®

IFYIL

**Wood Stoves, Pellet Stoves, Pellet Boilers,
Radiators - Towel Radiators, Hot Water Tanks,
Heating Devices**



Ifyil offers modern innovative solutions for space heating on the basis of green energy since 2009. Ifyil's high-tech products heat not only the room that are set but also whole house with low fuel consumption. Besides, Ifyil's hightech products give utmost pleasure and comfort by providing hot water for its special users. Some of our products has cooking system adding to hot water and space heating properties.

Ifyil continues its activities with the aim of becoming a learning organization. Ifyil develops R&D studies under the technical office department that has laboratory facilities equipped with technological equipment. In order to adapt to today's competitive conditions, Ifyil adopts customer satisfaction oriented production.



[Download Catalog](#)

[Book Online B2B Meeting](#)



www.b2b-europe.org

UNTES

Air Handling and Ventilation Units, Fan Coil Units and Control Systems, Package Air Conditioning, Water Chillers and Heat Pumps systems.



Untes Air Conditioning is a well-established Turkish HVAC manufacturer and targets to be a global provider of efficient air conditioning solutions, with 53 years' experience. We provide integrated air conditioning systems and for the commercial and industrial buildings, differentiated through innovation and service and delivered with a total customer focused attitude. We manufacture in two separated factories and export to customers in over 55 countries, across commercial, industrial and public sectors.

A pioneer in air conditioning technology, industry leader in central cooling and the largest manufacturer in Turkey; customers benefit from our extensive HVAC experience, including centralized air conditioning systems and aftersales servicing.

MISSION
Critical
ENVIRONMENT



Download Catalog

Book Online B2B Meeting





CHEMICAL INDUSTRY

4 Turkish Companies Produce Chemicals for different industries; such as Automotive, Construction, Furniture, Etc.



1

NANOKSIA

Floor and Surface Disinfectant

3

PLUSKIM

Polyurethane Raw Materials

2

OPET LUBRICANTS

Motor Oils, Passenger Car Oils, Commercial Vehicle Oils, Motorcycle Oils, Agriculture(Tractor) Oils, Gear Oils, Automatic Transmission Fluids, Hydraulic Oils, Brake Fluids, Antifreeze.

4

POLIKIM

Rods, Tubes, Sheets, Bearings, Sheaves, Pulleys, Machine Components, Conveyor Belts, Bunker Linings, Silo Linings, Gaskets, Electric Insulators, O-Rings, V-Rings, Gears, Bearings, Bushes, Pumps

NANOKSIA

Floor And Surface Disinfectant

Nanoksia Biotechnology produces biological nanomaterials from silver, zinc, iron, and various metals using different types of plants. Therefore, we provide eco-friendly and harmless plant-based industrial products. Studies have shown that plant-based biological nanoparticle solutions have strong antimicrobial effects on many bacteria species. These findings are impressive and encouraging. The cytotoxic high effect on the carcinogenic cells has also been proved experimentally. We are focused on developing high quality, easy to apply nanomaterials for health, energy, food, and defence industries.



[Download Catalog](#)

[Book Online B2B Meeting](#)



OPET LUBRICANTS

**Automotive & Industrial Lubricants, Greases,
Hydraulics, Brake Fluid, Antifreeze**



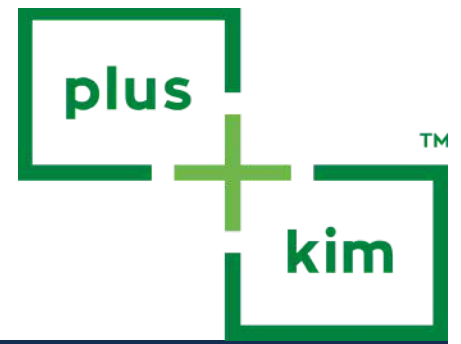
Opet Fuchs Madeni Yag A.S. was founded with equal shareholding by OPET Petrolculuk A.S. and Fuchs Petrolub SE companies. It offers with its more than 200 expert and skilled employees and wide network across Turkey production, sales and after-sales services in automotive and industrial lubricants, auto care products. OPET FUCHS manufactures lubricants, auto care products in its production facility located in Izmir Aliaga. ISO 9001:2008 Quality Management System, ISO 14001:2004 Environmental Management System, OHSAS 18001:2007 – Occupational Health and Safety Management System and ISO/TS 16949 Automotive Production and Quality Management Systems are applied for Relevant Spare Part Manufacturing Companies.



[Download Catalog](#)

[Book Online B2B Meeting](#)





PLUSKIM

Polyurethane Raw Materials for different industries; Sandwich Panel Producer, Fridge And Freezer, Cold Room Panel Producer, Office Seat And Foam Producer, Decorative Polyurethane Panel Producer, Footwear Sole and Sandal Producer, Safety Shoes Producer



Pluskim is producer Polyurethane Raw Materials for different industries; Footwear, Sandwich Panel, Spray Application, Flexible furniture systems and 45.000 Ton/year system capacity We aim to respond to requests and orders from all around the world instantly, thanks to our technical competence and to our steady growth.

PLUSKIM does not only seek to be an integrated brand by only a product based, but also to look after our customer satisfaction. With a team which is fast, young, sincere and open to learn and teach, it continues to grow by transferring the experiences gained by 2008 to be beneficial to its customers. The paths we take and our goals are open and transparent to the outside in order to offer the best service and products for you.



[Download Catalog](#)

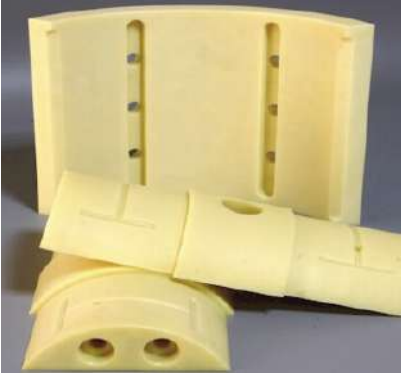
[Book Online B2B Meeting](#)



www.b2b-europe.org

POLIKİM

PA6G Rods,Tubes, Sheets,Bearings, Sheaves, Pulleys, Machine components -PE Rods,Tubes, Sheets, Conveyor Belts, Bunker linings, Silo liningsPTFE Rods,Tubes, Sheets, Gaskets, Electric Insulators, O-Rings, V-Rings, Gaskets -POM Rods,Tubes, Sheets, Gears, Bearings, Bushes, Pumps



Polikim has 50 years of experience in the industrial plastics market as the leading manufacturer and exporter of turkey, who always focuses on producing goods with advanced technology.

Polikim manufactures semi-finished products (rods, tubes, sheet) of PA6G,PE,PTFE,POM and provide full engineering solutions from initial concept to completion. Polikim products in the categories construction, mining, agriculture, energy, iron & steel, petroleum, textile are bearings, sliding bearings, pulleys, sheaves, electric insulators, o-rings, seal elements, gaskets, piston rings, machine components.



Download Catalog

Book Online B2B Meeting





OTHER INDUSTRIES

5 Turkish Manufacturers from various industries like Medical, Textile, Furniture, Kitchenware and Electronics.



1

ACTR MEDICAL

Surgical Gowns, Surgical Drapes, Procedure Packs, Custom Procedure Trays

4

KLEO

Minibar, Safe Box, Welcome Tray, Luggage Tray, Minibar Trolley

2

BARONESS

Silicon Kitchenwares, Plastic Kitchenwares, Plastic-Metal Kitchenwares

5

MET FABRICS

Woven fabrics in various compositions such as; cotton, viscose, linen, polyester, polyamide, liocel and these mixtures with lycra or elastane



3

GANTE

Kitchen, Door, TV units, Bookshelf, Desk, Wardrobe, Bathroom Vanity

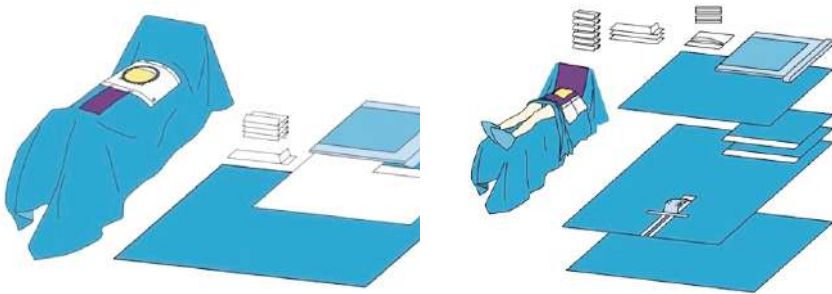




ACTR MEDICAL
Serving Disposable Solutions

ACTR MEDICAL

Surgical Gowns, Surgical Drapes, Procedure Packs, Custom Procedure Trays



■ SMS



■ SMS ■ Reinforced

ACTR Medical is a manufacturer, distributor and exporter company located in the heart of Turkey. We are positioned in city of Bursa, Turkey which is very close to seaport and international airport. From design phase to sterilization process, all of our processes comply with EU Medical Device Regulation. With vast know-how on medical disposable products, ACTR Medical can help medical companies to source their needs with desired quality, in budget and on time.

ACTR Medical has solid advantages like quick response time as we have an experienced team, reliability and quality as we have all production phases, from design to sterilization, under our control, great price as we work with reliable raw material suppliers.



Download Catalog

Book Online B2B Meeting



www.b2b-europe.org

BARONESS

Household & Kitchenware

BARONESS

**Silicon Kitchenwares, Plastic Kitchenwares,
Plastic-Metal Kitchenwares**



“Bastonlu Zuccaciye” aims to meet today’s consumer needs in terms of quality and design with the practical home and kitchen appliances produced under the Baroness brand. As it increases its awareness in the market every day, it renews and improves itself and enriches its product range. Set out to make people’s lives easier, Baroness has found a place in the showcases in a very short time and has gained the attention of the consumers. Our products also get attention abroad, and now available to people in dozens of countries. Our company’s priorities are quality, durability, and health, but we also try to make our products to be economical as well as practical and elegant.



[Download Catalog](#)

[Book Online B2B Meeting](#)



www.b2b-europe.org

GANTE KITCHEN & DOOR

GANTE

**Kitchen, Door, TV units, Bookshelf, Desk,
Wardrobe, Bathroom Vanity**



Having started its journey to be the best and persistent, Saglamcilar stepped into the market by selling veneer and timber in the year of 1962. After gaining strength, end user experience and international project management experience with GANTE, it was deemed necessary and inevitable to open a new page with the new brand LIGNUMIA to the movable/disassembled boxed furnitures. Saglamcilar Inc., having annual production volume of 800.000 sqm kitchen door, 125.000 pieces of interior door, is formed of a young and dynamic team with the aim of following the current and future designs. With the regular investments in technology and software, Saglamcilar Inc. has succeeded to become popular both in domestic and international market. The company is leading the sector in terms of quality with 850 employees and 45.000 sqm indoor area. Lignumia aims to achieve producing high quality collections, unique designs, undamaged just in time shipment, easy installation, competitive price and innovator in sector with the power of production lines.

Book Online B2B Meeting



www.b2b-europe.org

KLEO MINIBAR

Minibar, Safe Box, Welcome Tray, Luggage Tray, Minibar Trolley



KLEO produce minibars, mini coolers for hotels, hospitals, beverage & food companies in Turkey.

KLEO accredited with hotel chains such as Wyndham, Accor, Hilton, Rixos, most of their hotels already using our minibar.

Apart from that, in many hotels, our minibars are used with the brand name of Kleo or with different brands used by our suppliers. We would like to express that we will be very happy to work with you on your special projects



**T-Time
Welcome Tray
Kettle**



[Download Catalog](#)

*MIDDLE

WOODEN TRAY SPECIFICATIONS

- 100% Solid beech
- Anti-theft system
- Easy to clean (computerized CNC process)



*SMALL

[Book Online B2B Meeting](#)



MET FABRICS

Woven fabrics in various compositions such as; cotton, viscose, linen, polyester, polyamide, liocel and these mixtures with lycra or elasthane



We are a woven fabric supplier. We have a flexible woven fabric production capability of having subcontractors of weavers, all over print houses, and fabric dye houses that we have a wide range of fabric production and sales for our EU garment exporter customers in Turkey. We can produce and export below composition fabrics 100% cotton, viscose, polyester, linen, cotton mixtures with Liocell and all these mixtures with Lycra and Elasthane. We also have yarn dyed fabric production capability.

Our minimum production capacities are related with the minimum dye, print and weave minimums. So, basically you can assume; 500mt yarn dye designs, 1000mt uni dyecolors, 1000mt printed design/colorway we have collection capability with surcharged costs due to fabric types. Our lead times are for collection 3-5 weeks and for bulk productions 4-6 weeks after lab color approvals ex factory.

Book Online B2B Meeting



BULGARIA & ROMANIA ONLINE B2B MEETINGS

MARCH
23-26,
2021

ORGANIZED BY SHEDU CONSULTING

TURKEY

Mr. Deniz Kutlu +90 533 684 64 36
Ms. Cigdem Kutlu +90 533 052 50 30

BULGARIA

Ms. Sengul Terzieva +35 9894 696 566

ROMANIA

Ms. Gozde Isaac Pala +40 748 466 189

europa@sheduconsulting.com



REPUBLIC OF TURKEY
MINISTRY OF TRADE

