



## GAIL (India) Limited

(A Govt. of India Undertaking)

### NOTICE INVITING TENDER (OPEN INTERNATIONAL COMPETATIVE BIDDING)

GAIL (India) Limited invites bids from eligible bidders for **PROCUREMENT OF STEAM SERVICE IBR GATE VALVE FOR GAIL (India) LIMITED, PATA, INDIA** as detailed below:

Sl. No.	E-tender No.	IFB and Bid Document available on website from	Date of Pre Bid Meeting	Last date & time for submission of Bid
1	8000009950	23.08.2016	29.08.2016	23.09.2016

For further details, please visit our e-tender website (<https://etender.gail.co.in>) and Tender website (<http://www.gailtenders.in>) and Govt. website (<http://eprocure.gov.in>).

For any queries, bidders may contact Mr. Sanjay Singh, Manager (C&P), e-mail: [sanjay\\_singh@gail.co.in](mailto:sanjay_singh@gail.co.in) Ph +91-05683-230248 or Mr. V. Srinivasulu, Ch. Manager (C&P) email: [vsrinivasulu@gail.co.in](mailto:vsrinivasulu@gail.co.in); Ph +91-5683-230381 or Mr. Khilendra Singh Chauhan, Sr. Officer (C&P) email: [kschauhan@gail.co.in](mailto:kschauhan@gail.co.in); Ph +91-5683-230398

Any revision, clarification, addendum, corrigendum, time extension, etc. to the above tender will be hosted on the website <http://www.gailtenders.in> and <https://etender.gail.co.in> only and no separate notification shall be issued in the press. Bidders are requested to visit the website regularly to keep themselves updated.



# GAIL (India) Limited

(A Govt. of India Undertaking)

INVITATION FOR BIDS (IFB)  
OPEN INTERNATIONAL COMPETATIVE BIDDING  
FOR PROCUREMENT OF STEAM SERVICE IBR GATE VALVE FOR GAIL (India)  
LIMITED, PATA, INDIA.

M/s GAIL (India) Limited (A Govt. of India Undertaking – A Maharatna Company) invites bids through e-tendering on OPEN INTERNATIONAL COMPETATIVE BIDDING for PROCUREMENT OF STEAM SERVICE IBR GATE VALVE FOR GAIL (India) LIMITED, PATA, INDIA for GAIL's Petro-Chemical Plant at Pata, Dist. Auraiya (U.P.) under single stage two e-envelope system from competent suppliers meeting the Bidder's Evaluation Criteria as detailed herein. Bids submitted online shall only be considered for processing.

## 1.0 Salient Features Of Bid Document

(A)	ITEM / SCOPE OF SUPPLY	PROCUREMENT OF STEAM SERVICE IBR GATE VALVE FOR GAIL (India) LIMITED, PATA, INDIA
(B)	TENDER NO. & DATE	GAIL/PA16/64104/8000009950/SS [E-Tender Bid Invitation No.- 8000009950]
(C)	MODE OF TENDERING	"E-Tendering" on "Limited International Competitive Bidding". (Bids must be submitted only through e-Tendering mode using GAIL's Portal <a href="https://etender.gail.co.in">https://etender.gail.co.in</a> . For necessary/security setting in your PC and detailed instruction regarding e-tendering process, please read 'Ready Reckoner', FAQs and "Help Document" available on above mentioned website)
(D)	TYPE OF BIDDING SYSTEM	TWO BID SYSTEM
(E)	TYPE OF TENDER	OPEN INTERNATIONAL COMPETATIVE BIDDING through GAIL's e-Tender Portal <a href="https://etender.gail.co.in">https://etender.gail.co.in</a>
(F)	DELIVERY SCHEDULE / CONTRACT PERIOD	Refer 'Special Conditions of Contract', Section IV B of tender
(G)	TENDER FEE (NON-REFUNDABLE)	Domestic Bidders – Rs 1500/- Foreign Bidders - USD 200 or equivalent INR (Original Tender fee must reach on or before final due date of bid submission, failing which bid(s) shall not be considered for further evaluation. Further, if a bidder wishes to attend pre-bid meeting, then he has to deposit tender fee before pre-bid meeting). <b>Note:</b> Offers uploaded in GAIL E-tender portal without payment of requisite Bid Document fee will be ignored straightaway. <i>Bidders seeking preference and exemption for EMD/Bid Security under MSMED Act 2006 should be registered for the good/service being quoted in the tender. Also refer Public Procurement Policy (PPP) at Section-II of tender document for complete details.</i>



(H)	BID DOWNLOAD PERIOD	From 23.08.2016 to 23.09.2016 (15:00 Hrs IST) {from GAIL's website <a href="http://gailtenders.in">http://gailtenders.in</a> or <a href="https://etender.gail.co.in">https://etender.gail.co.in</a> (under guest login)}
(I)	BID EVALUATION CRITERIA (BEC)	Please see Appendix-I to IFB
	BID SECURITY / EARNEST MONEY DEPOSIT (EMD) (REFUNDABLE)	Rs. 5,30,000/- (for domestic bidder) and USD 7939 ( or in INR for foreign bidders)  (Original EMD must reach within seven (07) days from final due date of bid submission).  Note: Bidders seeking preference and exemption for EMD/Bid Security under MSMED Act 2006 are required to refer PPP at Section - III of tender document for complete details.  (Refer clause no.14 of ITB)
(K)	DATE, TIME & VENUE OF PRE-BID MEETING	29.08.2016 (11:00 HRS) at GAIL, Pata (UP)  Venue: GAIL (India) Limited, Polymer Bhawan, Pata - 206241, Auraiya Dist, Uttar Pradesh.  (If the particular day is happened to be a declared holiday in GAIL, the next working day shall be considered).
(L)	DUE DATE & TIME OF BID-SUBMISSION	23.09.2016 (15:00 Hrs IST)  (Tender must be submitted within above stipulated date and time through e-tendering mode only).
(M)	DATE AND TIME OF UN-PRICED BID OPENING	23.09.2016 (16:30 Hrs IST)  (If the particular day is happened to be a declared holiday in GAIL, the next working day shall be considered).
(N)	BID EVALUATION CRITERIA (BEC)	Please see Appendix-I to IFB
(O)	REJECTION CRITERIA	Please see General Information to Bidder (ITB)  (Bid with any deviation/ modification/ stipulation to rejection criteria, shall be rejected).
(P)	CONTACT DETAILS	Mr. Sanjay Singh, Manager (C&P), e-mail: <a href="mailto:sanjay_singh@gail.co.in">sanjay_singh@gail.co.in</a> Ph +91-05683-230248  <b>Alternate Contact Person:</b>  Mr. V. Srinivasulu, Ch. Manager (C&P) email: <a href="mailto:vsrinivasulu@gail.co.in">vsrinivasulu@gail.co.in</a> ; Ph +91-5683-230381  Mr. Khilendra Singh Chauhan, Sr. Officer (C&P) email: <a href="mailto:kschauhan@gail.co.in">kschauhan@gail.co.in</a> ; Ph +91-5683-230398
(Q)	BANK DETAILS (FOR CPBG PURPOSE)	State Bank of India (Branch Code: 1937) GAIL (India) Limited, P.O.: Pata, Dist.: Auraiya – 206 241 (U.P.) – India SWIFT code: SBININBB352, Branch Code: 1937 Ph. No. : 91 5683 282391, 91 5683 282356 Extn. 30261



		Fax no. :91 5683 283069; E-mail : sbi.01937@sbi.co.in
(R)	GAIL's PAN No.	AAACG1209J

2.0 Complete Tender Document and Schedule of Rates (for domestic & foreign bidders in separate MS Excel Form) are available on GAIL's/Govt. website and same can be downloaded from GAIL's website <https://etender.gail.co.in/iri/portal> (as a guest user) or <http://gailtenders.in> or <http://tenders.gov.in> or CPP Portal (<http://eprocure.gov.in>). Bidder is requested to download the same and quote their prices strictly as per the format without altering the content of it.

3.0 Corrigendum(s) and Record Notes of pre-bid discussions, if any, shall also be available on the referred web sites, and its bidder(s) responsibility to check website regularly.

4.0 Bid Document is non-transferable.

5.0 Bids complete in all respect should be uploaded on the GAIL's portal online on or before the BID DUE DATE AND TIME.

#### 6.0 PRE-BID MEETING (PBM)

- a) The Bidder(s) or his official representative, are invited to attend a pre-bid meeting on date, time and venue specified above.
- b) The bidder is requested to submit clarifications/questions in the format (Format F-3 refers) provided herewith by e-mail/courier / fax so as to reach GAIL at least three (03) days before the pre-bid meeting. These questions shall be replied during the pre-bid meeting.
- c) Corrigendum(s) and Record Notes of pre-bid discussions, if any, shall also be available on the referred web sites and its bidder(s) responsibility to check website regularly for such updates.
- d) This being an e-Tender process, a Session will also be arranged for bidders to demonstrate the e-Tendering system to facilitate bidders to submit the Bid Online.
- e) Non-attendance of the pre-bid meeting will not be a cause for disqualification of a bidder.

#### 7.0 SUBMISSION OF BIDS:

Any bidder who meets BEC, Techno-commercial requirement of tender document and wishes to quote against this Tender may download the complete Tender Documents & its Corrigendum/Addenda (if any) from GAIL's website <http://gailtenders.in> or "e- Tendering" portal at

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<https://etender.gail.co.in/iri/portal> (log in as guest user) & CPP Portal (<http://eprocure.gov.in>).

Bids are to be uploaded / submitted online in GAIL's e-tendering System (<https://etender.gail.co.in>) only. Bidder shall submit the Prices as well as the Un- Priced Documents as mentioned hereunder through our e-tendering portal only.

Bids submitted in any other form, such as courier (containing documents in physical form) / post / in-person / fax / e-mail/telegram / telex/CD/DVD/documents in pen drive etc. shall not be accepted against this Tender. The "Un-Priced Bid" and "Price Bid" shall contain the documents in the manner specified below:

❖ **PART-I: UN-PRICED/TECHNO-COMMERCIAL BID**

[Refer clause no. 10.1 of ITB of Tender Document]

The "Un-Priced Bid" must contain all technical and commercial details as mentioned in tender document, other than the rate with the following:

- (a) All technical and commercial details other than the rate (refer clause no. 10.1 of ITB at Section - III).
- (b) Documentary evidences towards "Bid Evaluation Criteria [BEC]" and other documents sought under this Tender Document (Refer Section -II of tender).
- (c) Scanned copy of all forms and Format(s) duly filled-in, signed and stamped
- (d) Scanned copy of documents as mentioned hereunder at Sl. No. 9.
- (e) All Documents should be 'digitally signed' through a valid "Class-3B Digital Certificate" to be obtained from certifying agencies as detailed in the Instruction for participation in e-tendering.

❖ **PART-II: PRICE BID /PRICE SCHEDULE**

[Refer clause no. 10.2 of ITB at Section - III of Tender Document]

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It should contain only the "copy of EMD/BG" and no terms and conditions and document(s).

GAIL (India) Limited assumes no responsibility for inability of a bidder to submit bids through GAIL's "e-Tendering" system on account of delay in submission at bidder's end. Bidder shall ensure that they submit the bid well before the "Due Date & Time of Bid-Submission". GAIL shall not be responsible if bidder is not able to submit the bid on account of failure in network / internet connection at bidder's end.

Bidder shall obtain a "Digital Certificate [Class-3B]" on their own and GAIL (India) Limited will be not at all responsible for a bidder not having acquired the valid "Class-3B Digital Certificate". Bidder may refer to addendum to "Instructions to Bidders [ITB]" for getting a valid "Class-3B Digital Certificate".

8. **SUBMISSION OF SCANNED COPIES OF CERTIFICATES/ DOCUMENTARY PROOFS:**

Bidders are required to submit scanned copies of all certificates / documentary evidences towards proof of meeting the stated "BEC" alongwith the other requisite documents duly signed digitally through GAIL's "e-Tendering" system at <https://etender.gail.co.in>. Non-submission of scanned copies of requisite certificates / documents shall render the bid non-responsive, and shall be liable for rejection.



[In addition to above Domestic bidders will have to send Format F-9 for Bank Account Registration along with cancelled cheque for mapping of their bank account with GAIL.]

The above document(s) must be send in a sealed envelope super scribing as "Original EMD & Documents against Tender Reference No. GAIL/PA16/64104/8000009950/SS [E-Tender Bid Invitation No.-8000009950]" so as to reach at following address:

**CENTRAL RECEIPT SECTION (NOT FOR TENDER BOX)**

**KIND ATTN. MR. SANJAY SINGH, MANAGER (C&P)**  
 SECURITY MAIN GATE BUILDING, (NEW ADM GATE)  
 PATA COMPLEX,  
 GAIL (INDIA) LIMITED  
 P.O. – PATA (NEARBY)  
 DIBIYAPUR) DISTRICT -  
 AURAIYA (U.P.), PIN – 206 241

Bidder must ensure that these documents must reach GAIL on or before 07<sup>th</sup> day from the final due date & time of bid opening (Part-1), failing which the bid will not be evaluated further irrespective of their status/ranking in tender and notwithstanding the fact that a copy of EMD was earlier uploaded by the bidder Above Document(s)/Bid(s) received after stipulated last date and time, due to any reasons what-so-ever, including postal delays will not be considered.

**LOCAL COURIER DETAILS:**

GAIL Petrochemical Plant, Pata is situated near Dibiyaipur, Distt. Auraiya (U.P.). As per best of GAIL's knowledge, the following courier companies are having their offices in vicinity of Pata in addition to Indian Postal Department:

<b>A) FIRST FLIGHT COURIER :</b>	
<p><b><u>DIBIYAPUR BRANCH</u></b>                  Near Sahara India Ltd, Auraiya Road                  Dibiyaipur                  Contact Person: Mr. A. K.Tiwari                  Contact Details: Mobile 9918486882 /                  9548988908                  E-mail: <a href="mailto:dibiyaipur@firstflight.net">dibiyaipur@firstflight.net</a></p>	<p><b><u>AURAIYA BRANCH</u></b>                  Jap Bhavan Market, Infront of                  HDFC Bank Ltd.                  Kanpur Road, Auraiya                  Contact Person: Mr. Ajay Singh                  Contact details: 9336587325                  E-mail: <a href="mailto:auraiya@firstflight.net">auraiya@firstflight.net</a></p>
<p><b><u>B) DTDC COURIER AND CARGO LTD.</u></b>                  Khanpur Churaha, Maa Ambey                  Lodge Yamuna Road, Auraiya                  Contact Details : Ph. 9889818437</p>	



*The above list is indicative only and other couriers may also be operating from nearby places. Further, bidders are requested to verify the details from the websites of respective courier companies. GAIL shall not be responsible for any deficiency in the services by the above mentioned courier companies.*

**9 EARNEST MONEY DEPOSIT (EMD)/BID SECURITY:**

Bid Security for shall be as detailed below:

**For Indian Bidders: Rs. 5,30,000/- (for domestic bidder) and USD 7939 ( or in INR for foreign bidders)**

For details, please refer clause no. 14 of Section III of tender (Instructions to Bidders).

The Earnest Money Deposit (EMD) for the amount as mentioned above shall be submitted in the form of crossed Bank Demand Draft drawn on any Nationalized/Scheduled bank in favour of GAIL (India) Limited, payable at State Bank of India, Pata (Branch Code, 1937), Auraiya (U.P.). Alternatively, Earnest Money deposit may also be submitted through Bank Guarantee from any Indian Scheduled Bank or a branch of an International Bank situated in India and registered with Reserve Bank of India as scheduled foreign bank in the proforma attached with the Tender Document. However, other than the Nationalized/Scheduled Indian Banks, the banks whose BGs are furnished must be commercial banks having net worth in excess of Rs. 100 crores and a declaration to this effect should be made by such commercial bank either in the bank guarantee itself or separately on a letter head.

Validity of EMD/BG shall be minimum 02 months beyond the validity of the offer. In event of non-availability of copy of EMD in bid (C-Folder/ Sub Folder-EMD), such bids may not be considered/opened.

Firms registered with Micro or Small Enterprises registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom or any other body specified by Ministry of Micro, Small and Medium Enterprises are exempted from furnishing Bid Security provided they are registered for the manufacturing of tendered items. Such bidders shall submit relevant documents as per clause 31.5(c) of this ITB (section-III).

Further, the Government Department / PSUs will also be exempted from the payment of bid document fee.

For the information of the bidders the list of Local Banks presently operating in Dibiyaipur, Pin Code – 206241 (near to GAIL, Petrochemical Complex at Pata) is given below:





2. ICICI BANK
3. HDFC BANK
4. CENTRAL BANK OF INDIA
5. PUNJAB NATIONAL BANK
6. BANK OF BARODA
7. BANK OF INDIA
8. ALLAHABAD BANK
9. SYNDICATE BANK

**10. DOCUMENTS AGAINST BEC:**

The bidder is required to read BEC [Refer Section – II of tender] carefully and ensures to furnish complete documentary evidences towards meeting BEC, as bid(s) of only those bidders who meet BEC in totality will be considered for further evaluation.

**11. ZERO DEVIATION:**

Please note that this is a zero deviation tender. Bidders are advised to strictly confirm compliance to tender conditions and not to stipulate any deviation / conditions in their offer. Subsequent to bid submission, GAIL may not seek confirmations / clarifications from the bidders. Bidders are also requested to submit the documents / confirmations strictly as per the check list enclosed and as mentioned in the tender document.

In addition to above, bid with any deviation/modification to Rejection Criteria (refer clause no. 20, Section-III) and SCC (Section-V-B) of bidding document shall be categorically rejected, without any clarification.

- 12.** All the bidders including those who are not willing to submit their bid against in this tender, are required to submit format F-1 "Acknowledgement Cum Consent Letter" attached in the tender along with reason(s) for non-participation in the failing, if applicable within 07 days from receipt of tender information, **failing which GAIL may not issue any tender to such bidder in future.**

GAIL reserves the right to accept or reject any or all offers without assigning any reason, whatsoever or to place order for part quantity at the sole discretion of GAIL. However, bidder if so desires may seek in writing the reasons for rejection of their bid, to which Gail shall respond promptly.

GAIL reserves the right to carry out capability assessment of the bidder including referral to in-house information.

GAIL will not be responsible or liable for cost incurred in preparation & delivery of bids, regardless of the conduct or outcome of the bidding process. Bidder should not be under liquidation, court receivership or similar proceedings. Further, Bidder should not be black listed with any PSU and should not be on holiday list of GAIL and its PMC (i.e. EIL, MECON, Suez Tractebel, J P Kenny etc.).

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Corrigendum/Addendum, if any, shall also be available on the referred Websites. Further, bidder shall give an undertaking in Agreed Terms & conditions that the content of the bidding document have not been altered or modified.

No extension in the bid due date/time shall be considered on account of delay in receipt of any document.

GAIL will follow purchase preference policy as per prevailing guidelines of Government of India.

Bidder should not be banned with any PSU and should not be on holiday list of GAIL and its PMC (i.e. EIL, Mecon, Tractebel and JP Kenny).

Bids sent through Fax / E-mail / Courier / Computer floppy / CD / Pen Drive or any other mode other than thru e-tender portal shall not be accepted.

*SAP generated RFQ (if any) shall also form an integral part of the Tender Document.*

Thanking You,

Yours faithfully,  
for GAIL (India) Limited

**(Sanjay Singh)**  
Manager (C&P)  
GAIL (India) Limited,  
Ph: +91- 5683- 230248; +91 9720006517  
E-mail: sanjay\_singh@gail.co.in



**SECTION - II**

**BID EVALUATION**  
**CRITERIA (BEC)**



## SECTION - II

### BID EVALUATION CRITERIA

**A) The bidder should be manufacturer of Industrial Valve.**

Bidder to submit any one of the following documents evidencing that the bidder is manufacturer of Industrial Valves.

- a) Factory Registration certificate/ certificate issued by Govt. body/ statutory bodies.
- b) Valid certificates/ monogram for bidder's established plant from such agencies as BS, ISO, BIS etc. if any.
- c) Valid equipment registration/ empanelment certificate from Purchaser/ Consultants of oil/ gas sector such as GAIL/ IOC/ ONGC/ EIL etc., if any.

AND

B) Bidder must have executed a purchase order for supply of at least one GATE valve of minimum 16 IN and minimum 2500# pressure rating of material C12A/F91 in the preceding 07 years from one day prior to bid opening date in any Petrochemical /Refinery/Power plant/ Gas Processing Unit/ Chemical plant /Fertilizer Plant. Bidder is to submit following document in support:

- (a) Copy of complete Purchase order clearly indicating detailed technical specifications of the supplied valves

(AND)

- (b) Copy of execution proof (Inspection release Note (IRN)/ PO execution certificate issued by end user/ any other documents clearly evidencing execution of submitted purchase order) having reference of purchase order on the same.

Supply executed by a bidder for its own plant /projects will not be considered as experience for the requirement of meeting BEC of the tender. However Supply executed by subsidiary / fellow subsidiary / holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory auditor of the bidder towards payments of statutory tax in support of the job executed for subsidiary / fellow subsidiary / holding company. Such bidders to submit these documents in addition to the documents specified in the bidding documents to meet BEC.

#### 2.2.2 FINANCIAL BEC CRITERIA:

- (i) The annual turnover of the bidder should be at least Rs. 13.28 Million (US\$ 0.20 Million or equivalent in any other Currency) in any one of the three preceding Audited Annual Financial Statement.
- (ii) The net worth of the bidder should be positive as per the last Annual Audited Financial Statement.



- (iii) The bidder should have Working Capital of at least Rs. 2.66 Million (US\$ 0.04 Million or equivalent in any other currency) as per the last Annual Audited Financial Statement.

If the working capital of the bidder is less than Rs. 2.66 Million (US\$ 0.04 or equivalent in any other currency) then the bidder should supplement this with a letter from bank, having net worth not less than Rs.1000 Million (US\$ 14.95 Million or equivalent in any other currency), confirming the availability of line of credit for at least Rs. 2.66 Million (US\$ 0.04 Million or equivalent in any other currency or equivalent in any other currency).

Bidder must submit copies of Audited Annual Balance Sheet and Profit & Loss account for the relevant year as per tender provision and details of financial capabilities in the prescribed format in the tender. In case bidder is having their Subsidiaries/ Joint Venture/ Associate Company then they have the option to submit their Consolidated Audited Annual Balance Sheet and Profit & Loss account for the relevant year, which will be considered for financial BEC.

### **2.2.3 DOCUMENTS REQUIRED FOR BEC:**

- (i) All documents in support of Technical Criteria of Bid Evaluation Criteria (BEC) to be furnished by the bidders shall be as under:
  - (a) For Indian bidder: duly certified/ attested by Chartered Engineer and Notary Public with legible stamp.
  - (b) For Foreign bidder: duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer/EurEta Registered Engineer/ Eur Ing or Equivalent Registered Engineer of bidder's country with legible stamp.

Further, supporting document pertaining to technical BEC should also be certified true copies, duly signed, dated and stamped by an official, authorized for this purpose in Indian Embassy/ High Commission in bidder's country. However, member countries of Hague Convention 1961, supporting document pertaining to Technical BEC certified by 'Apostille affixed by Competent authorities designated by the government of bidder's country' shall also be acceptable.

- (ii) All documents in support of Financial Criteria of Bid Evaluation criteria (BEC) to be furnished by the bidders shall be as under:
  - (a) For Indian bidder: shall submit "Details of Financial Capability of Bidder" in prescribed format of the tender document duly signed and stamped by a Chartered Accountant.

Further, copy of Audited Annual Financial Statements submitted in bid shall be duly certified/ attested by Notary Public with legible stamp.

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(b) For Foreign bidder, shall submit "Details of Financial Capability of Bidder"

in prescribed format of the tender document duly signed and stamped by a Chartered Accountant or equivalent.

Further, copy of Audited Annual Financial Statements submitted in bid shall be duly certified true copies, duly signed, dated and stamped by an official, authorized for this purpose in Indian Embassy/High Commission in bidder's country. However, member countries of Hague Convention 1961, supporting document pertaining to Financial BEC certified by 'Apostille affixed by Competent authorities designated by the government of bidder's country' shall also be acceptable.