



Dear Stakeholder,

It is a privilege to have the opportunity to contact you.

As the CEO of Hualing Free Industrial Zone, I want to introduce our company and vision of future partnership with you.

Our project is part of diversified investment portfolio of “Hualing Group”, holding company that has been heavily investing in Georgia during the last 15 years reaching USD 600 mln by 2020 with main focus on real estate and industrial development.

Georgia’s attractive investment environment, strategic geographical location, easiness and real transparency of doing business, as well as other numerous advantages of the country were key factors for the Group to make the decision to invest in the country.

The Free Zone project itself, is located in Kutaisi (the second largest city in Georgia). Since its establishment in 2016, it has become the fastest growing tax-free zone in Georgia where manufacturing, processing, trading and other types of companies are infinitely 100% exempt from all corporate taxes. Dozens of various business profile trading and manufacturing companies registered in our Free Zone cover 45 different countries from practically all continents. How did we achieve this? Firstly, we offer cost-effective solutions and operational benefits to companies registered in Hualing FIZ:

1. Fast and easy registration of the company in one day, with/without physical presence of the owner/director.
2. Wide variety of Ready buildings for production and/or storage of goods at the most competitive tariffs guaranteed.
3. Tax Free Trade treaties of Georgia with EU, China, Turkey, Ukraine & CIS countries giving us the unique status in terms of trade advantages with these countries.

Our focus is to suggest maximum flexibility to support especially SMEs right from the start of their business activities in the Zone through provision of necessary infrastructure/utilities on concessional terms and, thus easing burden of their initial capex. On the other hand, we try to provide versatile services from A to Z to our international entrepreneurs who are new to Georgia, thus need support in smooth start-up. So, ongoing support in finding solutions around all aspects

related to their corporate & operational matters, predominantly free of charge is another key ingredient of our success.

It should be noted that, within the framework of close cooperation with the Government of Georgia and their support, we were given the opportunity to have a joint strategy to attract investments in the country. On the other side, the Government is ready to provide various financial support through its agency - "Enterprise Georgia", to stimulate industrial projects in the country in post-covid era.

Upon your request, we are ready to provide more detailed information to you or you may visit our website:

- ✓ Website: <https://hualingfiz.ge/>
- ✓ or you can fill out the form on the link provided and our representative will contact you: <https://freezone.hualingfiz.ge/eng/>

Respectfully,



Executive Director

Ioseb Nibladze

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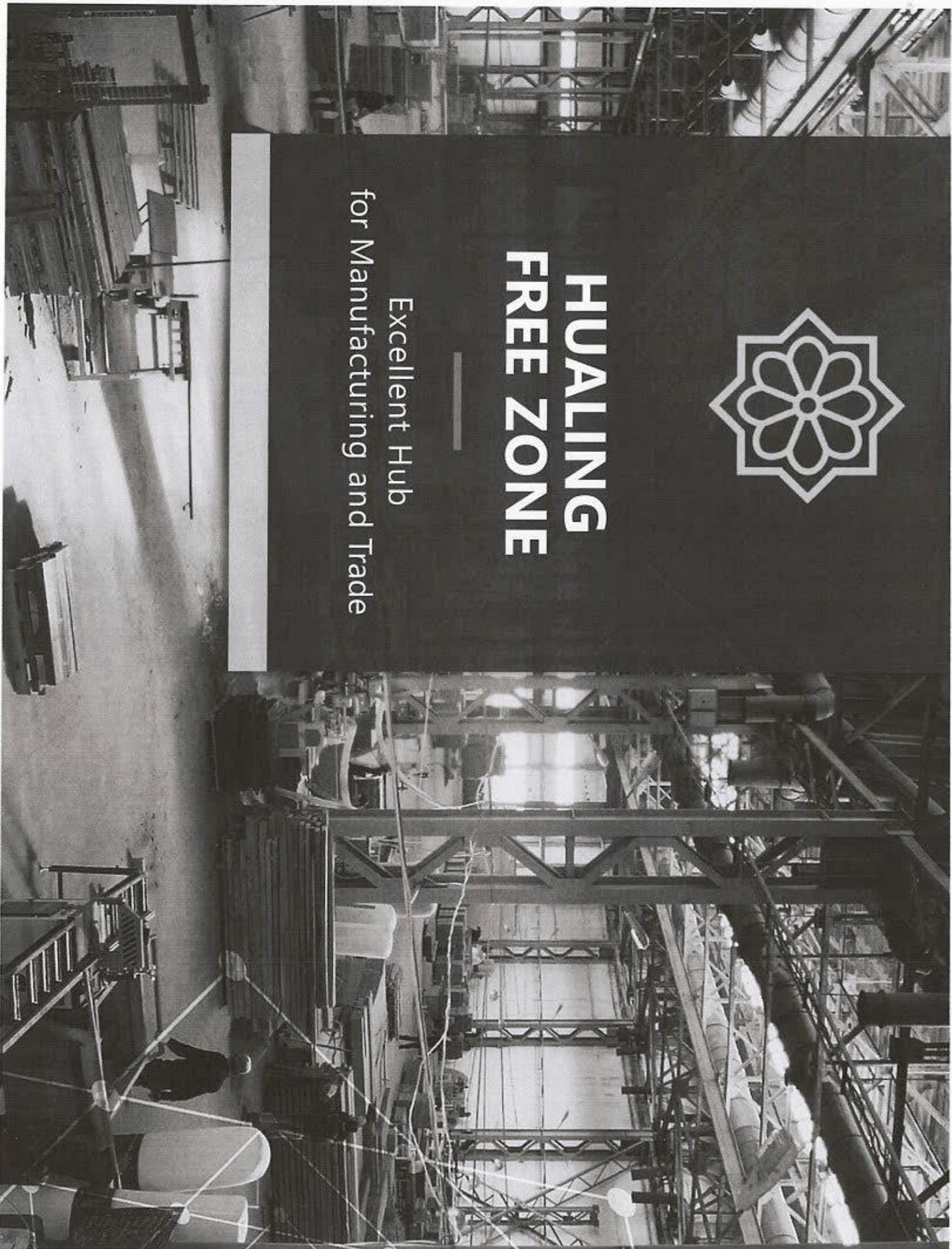
საქართველო, თბილისი. 0190 ვარკეთილის IV მ/რ-ის მიმდებარედ. ჰუალინგი.თბილისის ზღვის პლაზა

[www.hualingfiz.ge](http://www.hualingfiz.ge) | [info@hualingfiz.ge](mailto:info@hualingfiz.ge) | (+995 32) 2 580 580



# HUALING FREE ZONE

Excellent Hub  
for Manufacturing and Trade





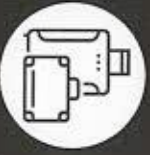
# UNIQUE GEORGIA



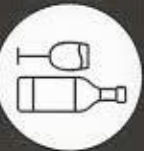
3 UNESCO  
World Heritage  
Sites



12 Unique  
Climate Zones



4th Fastest Growing  
Tourist Destination  
In The World



Oldest Wine  
Producing Nation  
>8,000 years



Georgia's Cuisine  
- 4th in Europe



Ushguli – Highest  
Continuously Inhabited  
Settlement in Europe



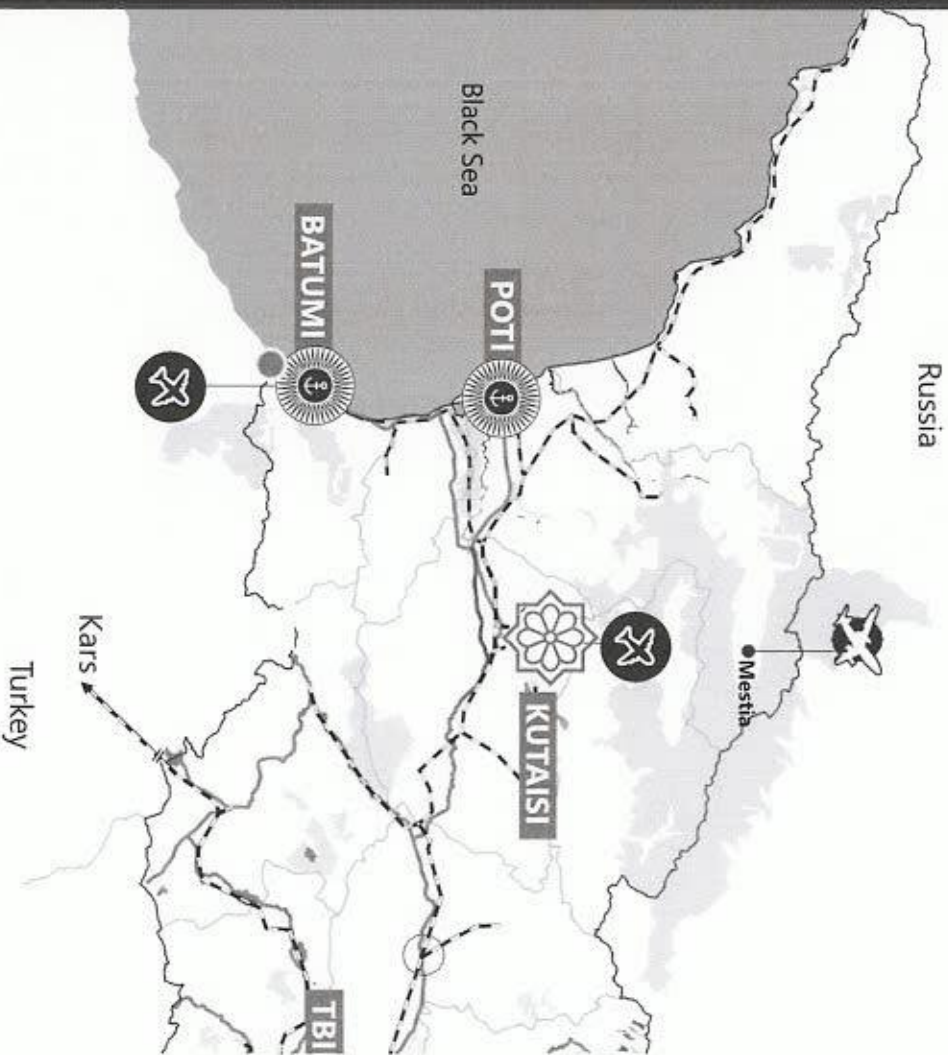
4th in  
Safety Index



Duty Free  
Access To  
2.3 Bln Customers



TOP Country By  
Ethnic And Cultural  
Diversity





# GEORGIA IN INDEXES



WORLD BANK GROUP

6<sup>th</sup> Ease of doing business 2019

2<sup>nd</sup> Starting a Business

2<sup>nd</sup> Protecting Minority Interest

4<sup>th</sup> Registering Property

FitchRatings

BB



The Heritage Foundation

8<sup>th</sup> Trade Freedom Index

16<sup>th</sup> Economic freedom Index

MOODY'S  
INVESTORS SERVICE

BA



TRANSPARENCY INTERNATIONAL  
The global coalition against corruption

1<sup>th</sup> Global Corruption Perception Index 2019, Eastern Europe & Central Asia

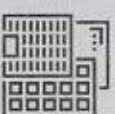
STANDARD & POOR'S

BI

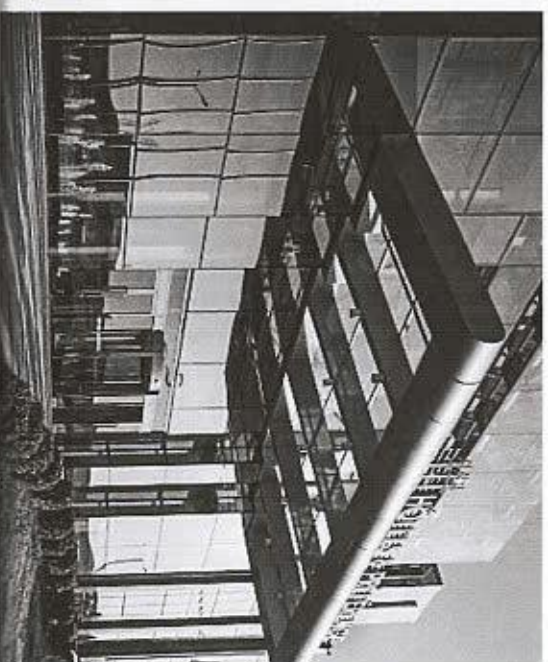
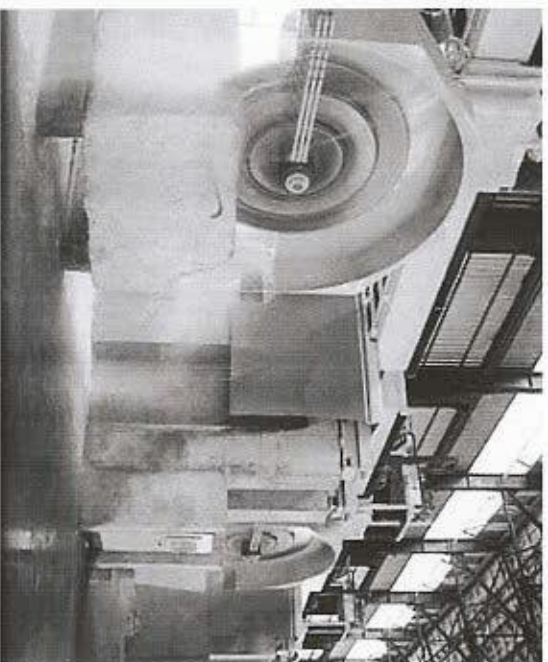
# HUALING GROUP IN GEORGIA >>>



Investing in Georgia  
Since 2007



Launched  
8 Large Projects



HUALING FREEZONE,  
KUTASI



TBILISI SEA NEW CITY  
- DEVELOPMENT PROJECT



HUALING · TBILISI SEA PLAZA  
COMMERCIAL AREA



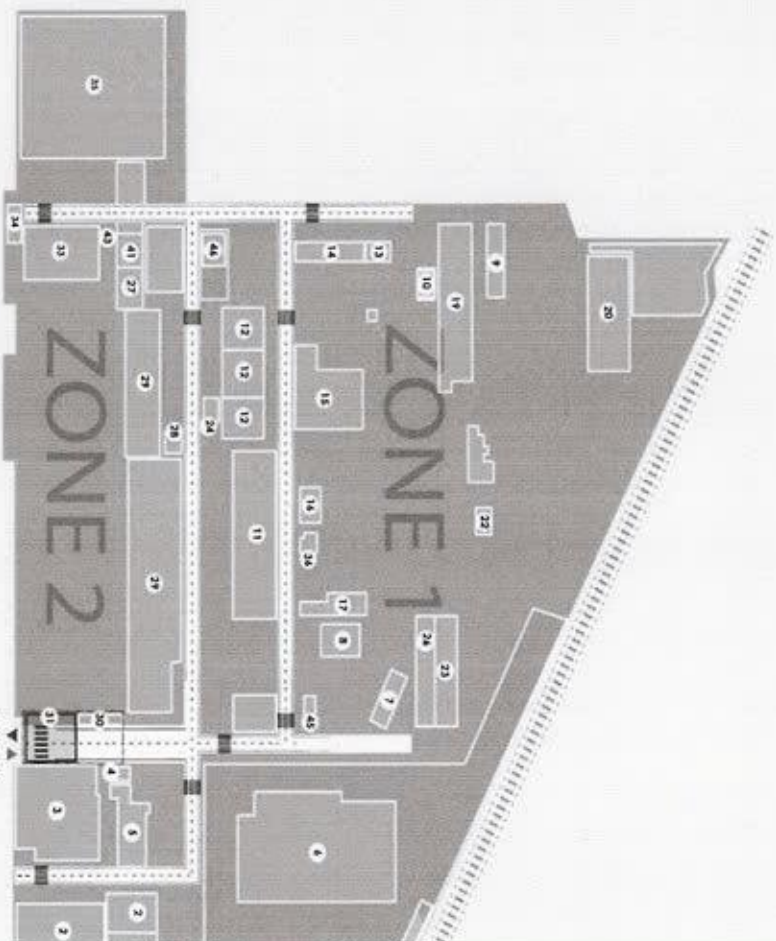
HOTELS & PREFERENCE  
HUALING TBILISI





# HUALING FIZ

OPERATIONAL SINCE  
OCTOBER 2015

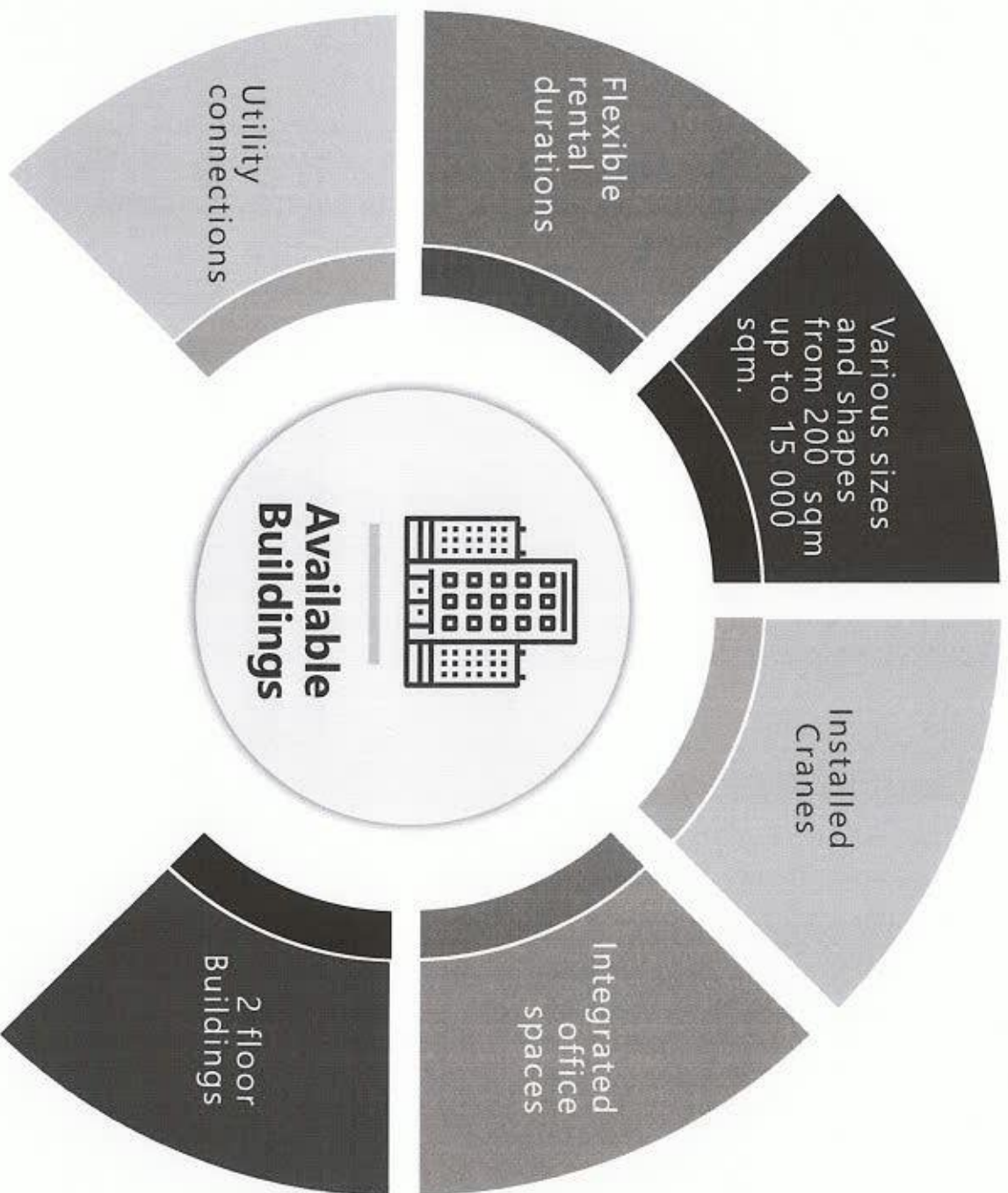


**Status:** Multi-profile Trade & Industrial  
**Free zone area:** 36ha  
**Total Non-FZ Area:** 35ha  
**Location:** Kutaisi  
**2<sup>nd</sup> largest population** in Georgia  
**Main Industrial City** of Georgia

// Trough its close proximity highway, International A and the ports, Hualing an excellent industrial, I hub between Asia and E

# HUALING FIZ - OFFERINGS

BUILDINGS FOR STORAGE AND PROCESSING ACTIVITIES:  
ASSEMBLY, PACKAGING, WORKSHOP FACILITIES.





# HUALING FIZ - OFFERINGS



## LAND PLOTS

Hualing FIZ provides **land plots** ideal for companies wishing to construct their own facility

**No land filling** or any value added land preparing activities required for starting construction



## OFFICES

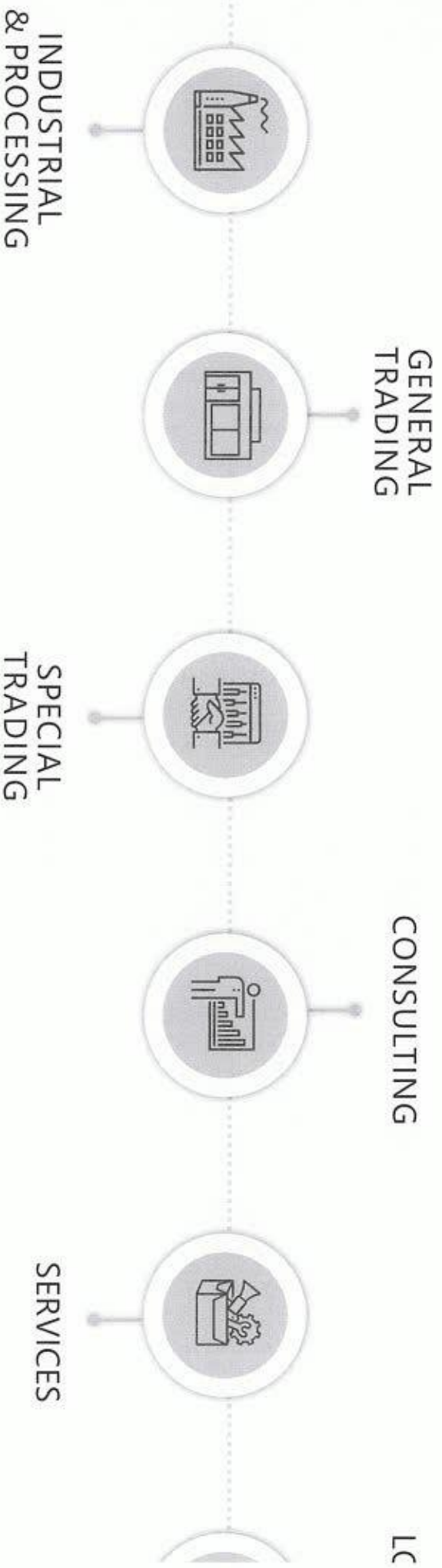
Hualing FIZ provides **well-equipped integrated offices** / **desks** in the comfortable environment inside the Free Zone

Hualing FIZ provides  
**Small** offices  
corporate  
advice  
preparation  
in the Free Zone



# OPERATING IN HUALING FREE ZONE

## LICENSE TYPES



## REGISTRATION PROCESS - FINALIZED IN 2-3 DAYS

**STEP 1**

APPLICATION FORM



**STEP 2**

LOCAL & STATE REGISTRATION



**STEP 3**

SIGNATURE OF AGREEMENT



# KEY ADVANTAGES

## TAX FREE ENVIRONMENT

TYPES OF TAXES
VAT
CORPORATE PROFIT TAX*
TAX ON GOVERNMENT WITHDRAWAL*
PROPERTY
IMPORT
SALE TO GEORGIA
PERSONAL INCOME TAX

GEORGIA MAINLAND COMPANY
18%
15%
5%
UP TO 1%
12% / 15% / 0%
0%
20%

FREE

20

# FREE ZONE VS GEORGIA

## HUALING FIZ

IMPORT TAX - 0 %  
IMPORT VAT - 0 %

IMPORT

### TAXATION

CORPORATE PROFIT TAX - 0 %  
DIVIDEND TAX - 0 %  
PROPERTY TAX - 0 %  
VAT - 0 %  
PERSONAL INCOME - 0 %  
(NO OBLIGATION FOR THE EMPLOYER)

HUALING FIZ

SAI

## GEORGIA

IMPORT TAX - 0 %, 5%, 12 %  
IMPORT VAT - 18 %

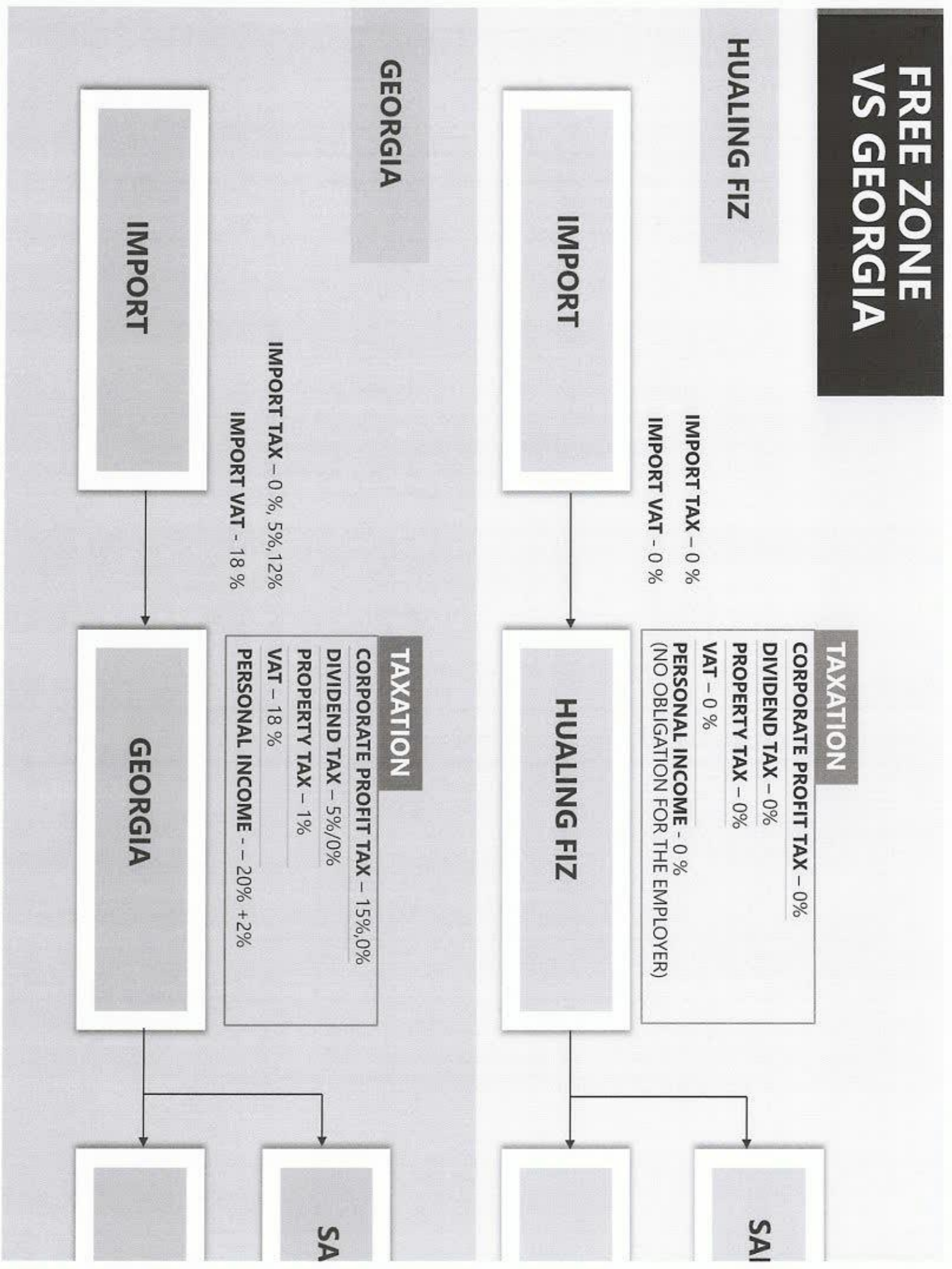
IMPORT

### TAXATION

CORPORATE PROFIT TAX - 15%, 0 %  
DIVIDEND TAX - 5%/0 %  
PROPERTY TAX - 1 %  
VAT - 18 %  
PERSONAL INCOME - - 20% + 2%

GEORGIA

SA



# TRADE BENEFITS

FREE TRADE AGREEMENTS WITH 2.3 BLN CONSUMER MARKET >>>>

01

DCFTA WITH THE EUROPEAN UNION



02

FTA WITH CISCOUNTRIES



03

FTA WITH THE PEOPLE'S REPUBLIC OF CHINA  
(INCLUDING HONGKONG)



04

FTA WITH UKRAINE & TURKEY



05

FTA WITH EFTACOUNTRIES



# KEY ADVANTAGES

COST-EFFECTIVE OPERATIONS



## BUSINESS START-UP SIMPLE AND FAST

Company registration  
in **1 day**

**100% foreign ownership**  
allowed

**No initial capital** or  
minimum investment  
required

**Quick bank account**  
set-up

**Smart office** for getting a  
legal address (for  
companies not needing any  
facility in HUALING FIZ)



## EASIER & CHEAPER OPERATIONS

**Lowest utility tariffs**

**Quick customs clearance**  
operations

Building permits provided  
by fiz, free of charge,  
**within 30 days**

**International trading**  
permitted without  
physical import of goods

**No price control** on  
import/export

**No additional/hidden  
costs**



General

Cargo  
service

Certifi  
obtain

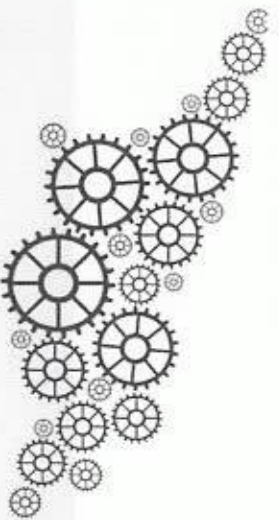
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of en'

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entra

Laboi  
servic

Visa i  
servic



# INDUSTRIAL COMPONENT

ENTERPRISE GEORGIA

*“ Offering support mechanisms tailored to the specific stages of de financial needs of a business . ”*

## IN TERMS OF THE COMMERCIAL BANKS

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The 11.5% co-financing of bank loan interest rate for the first 36 months

Minimum loan volume – GEL 50 000

Maximum loan volume – GEL 10 000 000

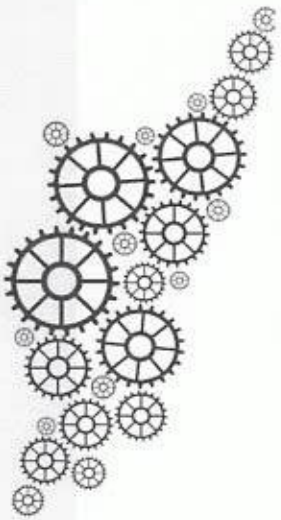
## PROGRAM CONDITIC

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The end product should be on the priority list approved by the Georgian Government

New enterprise should be put into operation within 36 months from the loan issuance

Existing enterprise should start production within 24 months from the loan issuance



# INDUSTRIAL COMPONENTS

ENTERPRISE GEORGIA

*“ Offering support mechanisms tailored to the specific stages of development and financial needs of a business . ”*

## LEASING

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The 13.5% co-financing of the annual interest rate for the first 36 months

The initial value of the project should be at least GEL 50 000 while the maximum should not exceed GEL 10 000 000

## PROGRAM CONDITIONS

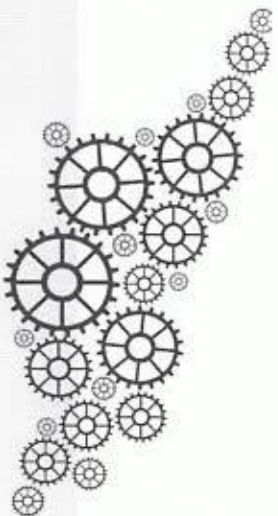
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The end product should be on the priority sectors list approved by the Government

New enterprise should be put into operation within 36 months from obtaining the license

Existing enterprise should be put into operation within 24 months from obtaining the license





# CREDIT GUARANTEE MECH

**ENTERPRISE GEORGIA**

*“The program aims to improve access to finance for small and medium lending and ensure inclusive economic growth .”*

## **IN TERMS OF THE COMMERCIAL BANKS**

Credit Guarantee Scheme will be based on Portfolio Guarantees and the loan will be evaluated by Commercial Bank/Microfinance

A security provided by the Agency for up to 90% of the principal amount for each loan disbursed by commercial bank within the framework of the program. Guarantee shall be issued for each bank participating in the program for up to 35% of the disbursed loan portfolio within this program, at any moment

In the case of a commercial bank minimum loan volume – GEL 50 000, while maximum loan volume GEL 5 000 000

In the case of a microfinance organization minimum loan volume – GEL 20 000, while maximum loan volume – GEL5 000 000

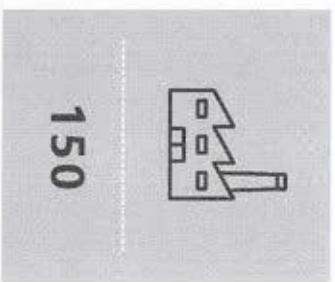
The maximum loan warranty period is 10 years

# HUALING FIZ ACHIEVEMENTS

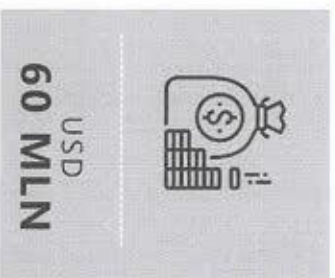
Hualing FIZ is becoming the special place for investors from different countries and industries. "The best place to start production and strategic location" - AE SOLAR



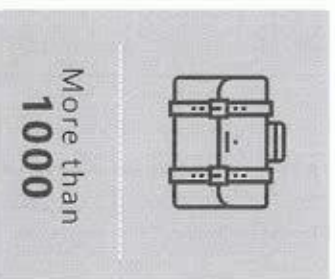
## INVESTMENT IN HUALING FREE INDUSTRIAL ZONE



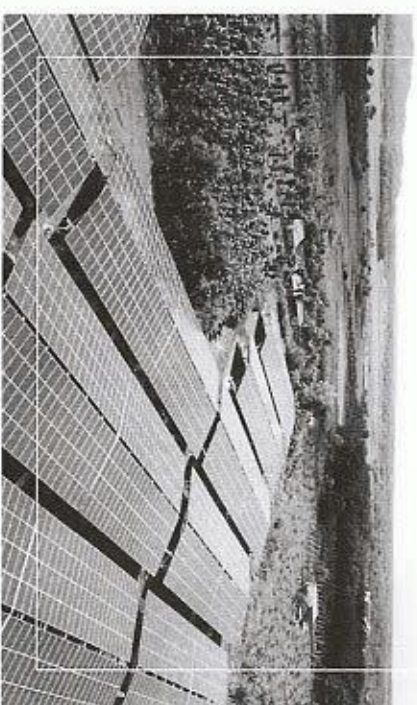
Businesses



Investment



Jobs



# INDUSTRIES IN HUALING FREE ZONE



Wood



Pharmaceuticals



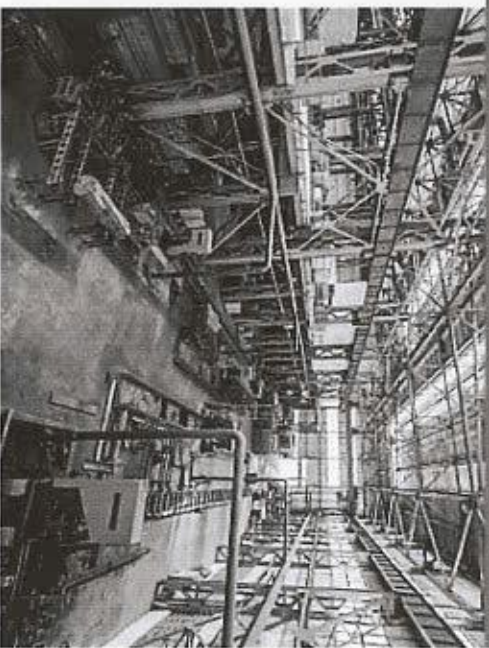
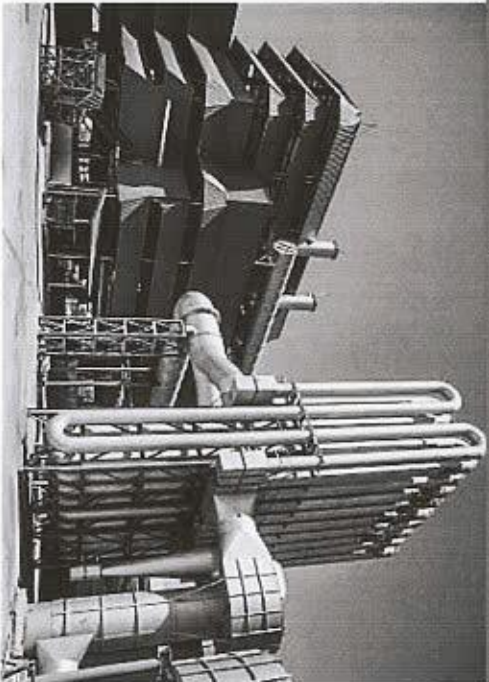
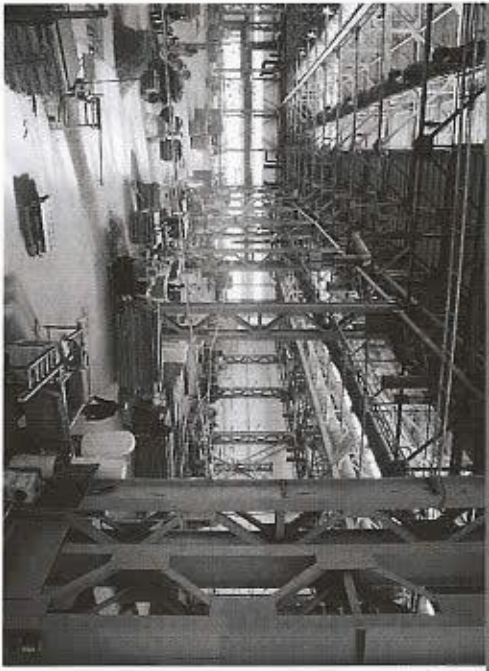
Furniture



Solar Panel modules  
manufacturing



End-Proc



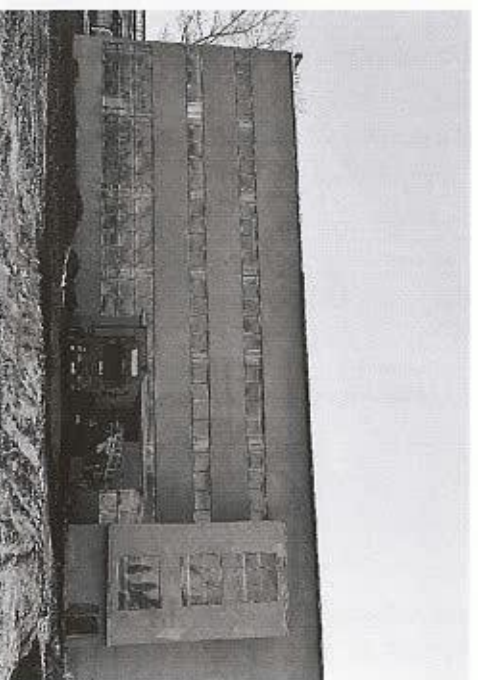
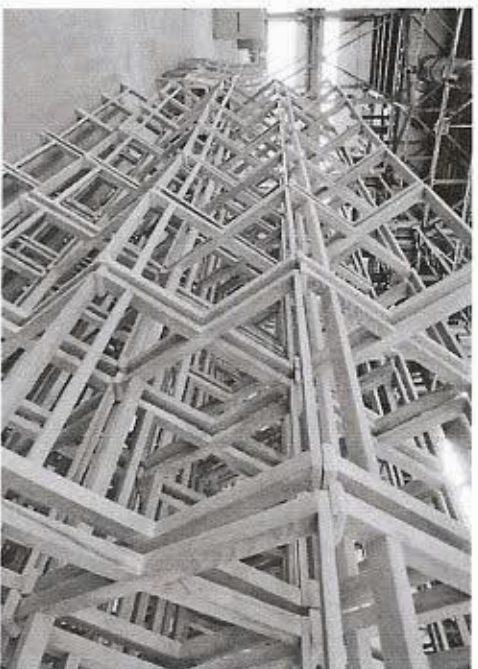
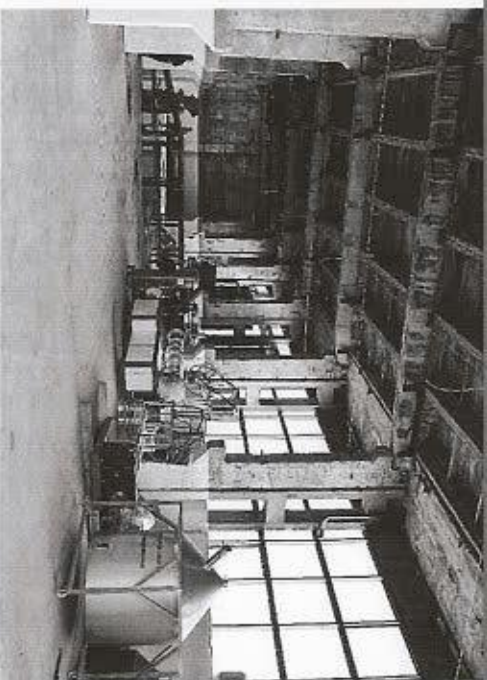
# PROJECTS UNDER DEVELOPMENT



Plastic  
processing



Ferro alloys  
plant



# FUTURE IN GLANCE

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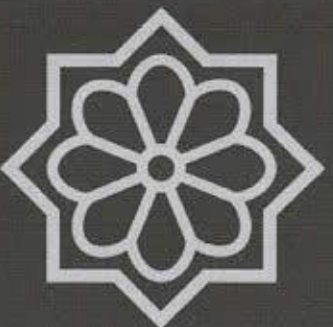
EXISTING FREE ZONE AREA:  
**36 ha**

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1<sup>st</sup> Stage Expansion Area +**23 ha**

2<sup>nd</sup> Stage Expansion Area +**100 ha**





# HUALING FREE ZONE

Excellent Hub  
for Manufacturing and Trade



[info@hualingfiz.ge](mailto:info@hualingfiz.ge)



[www.hualingfiz.ge](http://www.hualingfiz.ge)