

Japan - Bulgaria Business Forum

Introducing NEC and its R&D

June 24, 2025

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Corporate Profile



NEC at a Glance

Establishment

1899

Longstanding relationships of trust with customers

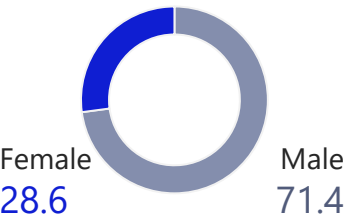


Technological capabilities

Global
No.1



Ratio of male and female hires



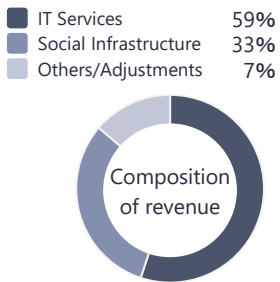
Ratio of female managers

10.2 %

Revenue

*5

3,423.4 billion yen



Number of patents

*7

Approximately
43,000

R&D expenses

*4

115.8 billion yen

Ratio of employees returning after childcare leave

*3

99.6 %

Ratio of employees with disabilities

*8

2.54 %

Employees

*7

Approximately
104,000

Inclusion in the CDP Climate Change , Water Security and Supplier Engagement A List

A List



Number of cases of serious involvement with cartels and/or bid-rigging

*4

0 cases

*1 Ranked 1st multiple times in benchmark testing held by the U.S. National Institute of Standards and Technology (NIST)
*2 Ranked 1st in benchmark testing sponsored by the NIST
Note: NIST testing results do not constitute an endorsement by the U.S. government of any particular system, product, service, or company.
*3 For NEC Corporation on a standalone basis.
*4 Actual results for the fiscal year ended March 31, 2024
*5 Actual results for the fiscal year ended March 31, 2025
*6 As of March 31, 2024
*7 As of March 31, 2025
*8 Based on the Act on Employment Promotion etc. of Persons with Disabilities as of June 1, 2024
NEC Corporation, NEC Friendly Staff, NEC Business Intelligence

125 years of history and transformation

Moving Beyond DX in Our Third Era

1899

The first era

Telecommunications equipment

NEC was founded as the first foreign-affiliated venture company in Japan.

1977

The second era

C&C

Computers & Communications

NEC foresaw the internet-centric world of today and became one of the top five companies in the world in the areas of computers, communications, and the semiconductors that connect them.

2013

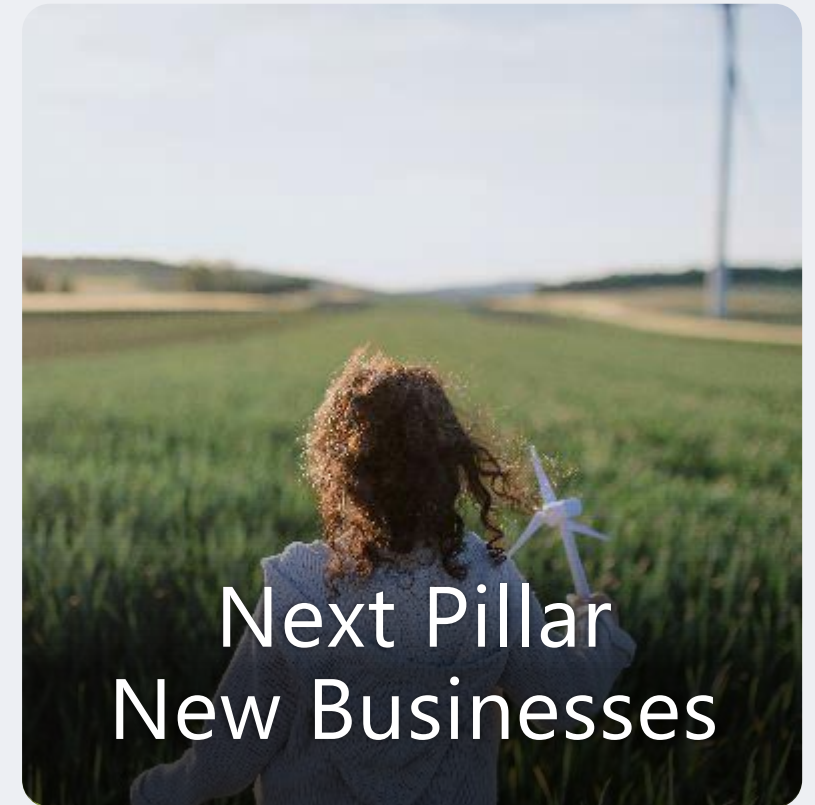
The third era

Social value innovator

DX & AI

- 2019 DX offerings and common platform
- 2020 Strategy consulting approach
- 2021 Global alliances
- 2022 Expansion of DX business
- 2023 Centralization of DX functions

Our Business : Overview



Digitalization of Public Administration and Finance

Realization of a Well-Being Society

For government institutions, NEC provides administrative systems and provide solutions mainly in the UK and Denmark, and for the financial sector, NEC is now developing a core banking platform, focusing on the wealth management area where market growth is expected in Switzerland, Europe, and APAC.

By securely utilizing increasing amounts of data, NEC aims to enable people around the world to enjoy a variety of administrative and financial services fairly and efficiently, regardless of time or location.



NEC
NEC Software Solutions UK

KMD
An NEC Company

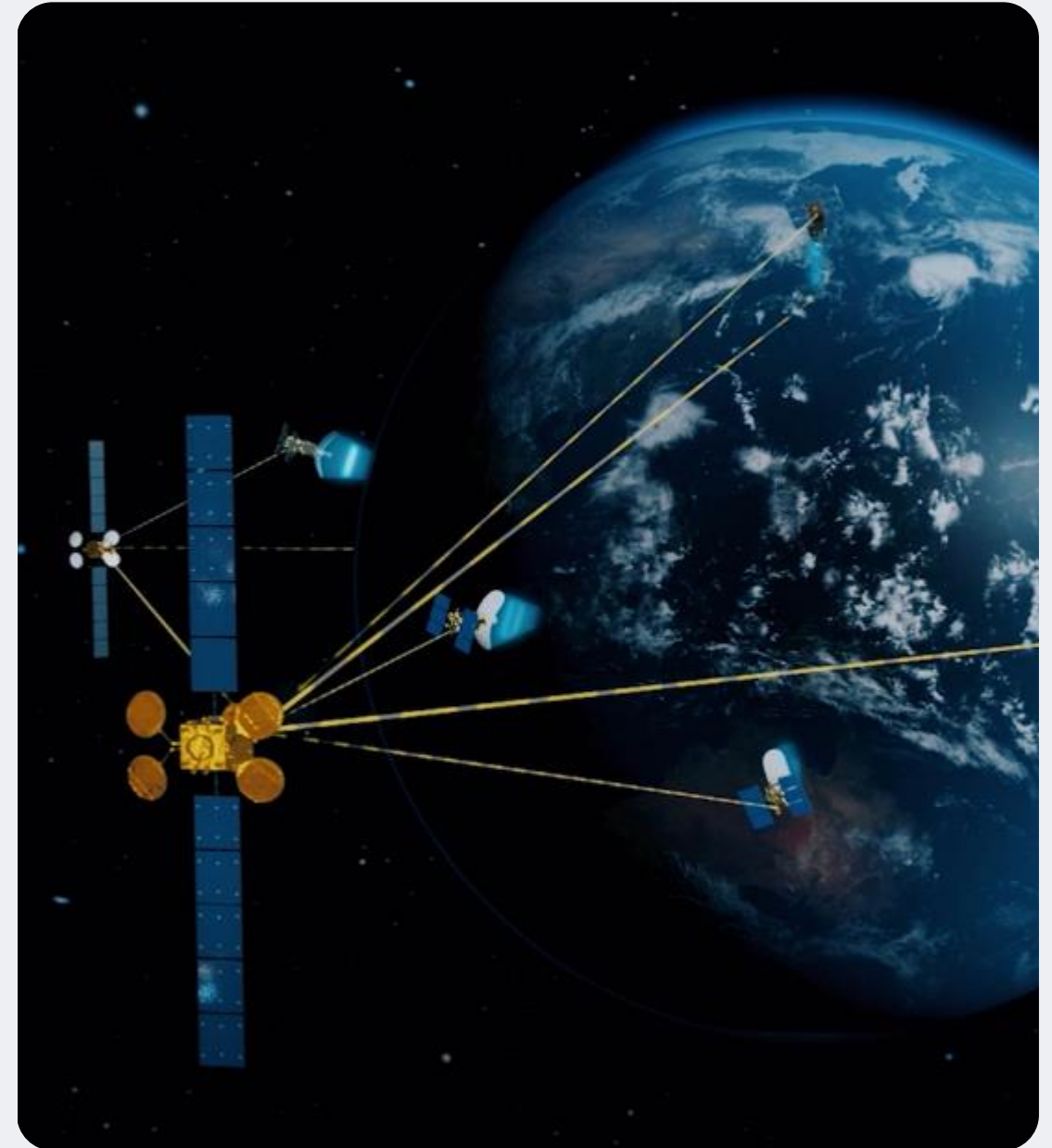
avaloo
An NEC Company

Optical Inter-satellite Communication

Real time connection from space to earth

NEC contributed to the world's first successful bi-directional optical inter-satellite communication experiment in 2005. NEC and Japan Aerospace Exploration Agency performed world's first successful transmission of huge volume mission data using 1.5 μm optical inter-satellite communication in 2025.

Compared to radio waves, optical communications in space enable high-capacity communications, and therefore, it is expected to create a communications network that can be accessed from anywhere in the world regardless of geographical restrictions. NEC will build next-generation communications technologies by integrating NEC's technologies.



Our Business : Next Pillar New Businesses

Adaptive Financing

Accelerating Social Resilience new-gen Financial Mechanisms through IT

Digital twins will visualize the ROI of disaster prevention solution, such as the cost of raising the river embankment. This technology will encourage financial institutions to do risk assessment and design financial product like non-life insurance, ESG bond, etc. NEC is hoping that this will accelerate investment into adaptation and alter our society more resilient toward the big climate change.

Results of 4°C scenario Flood simulation

Results of raising the river dike by 1m

Simulator development : Gaia Vision Inc.,
NEC Corporation

CropScope

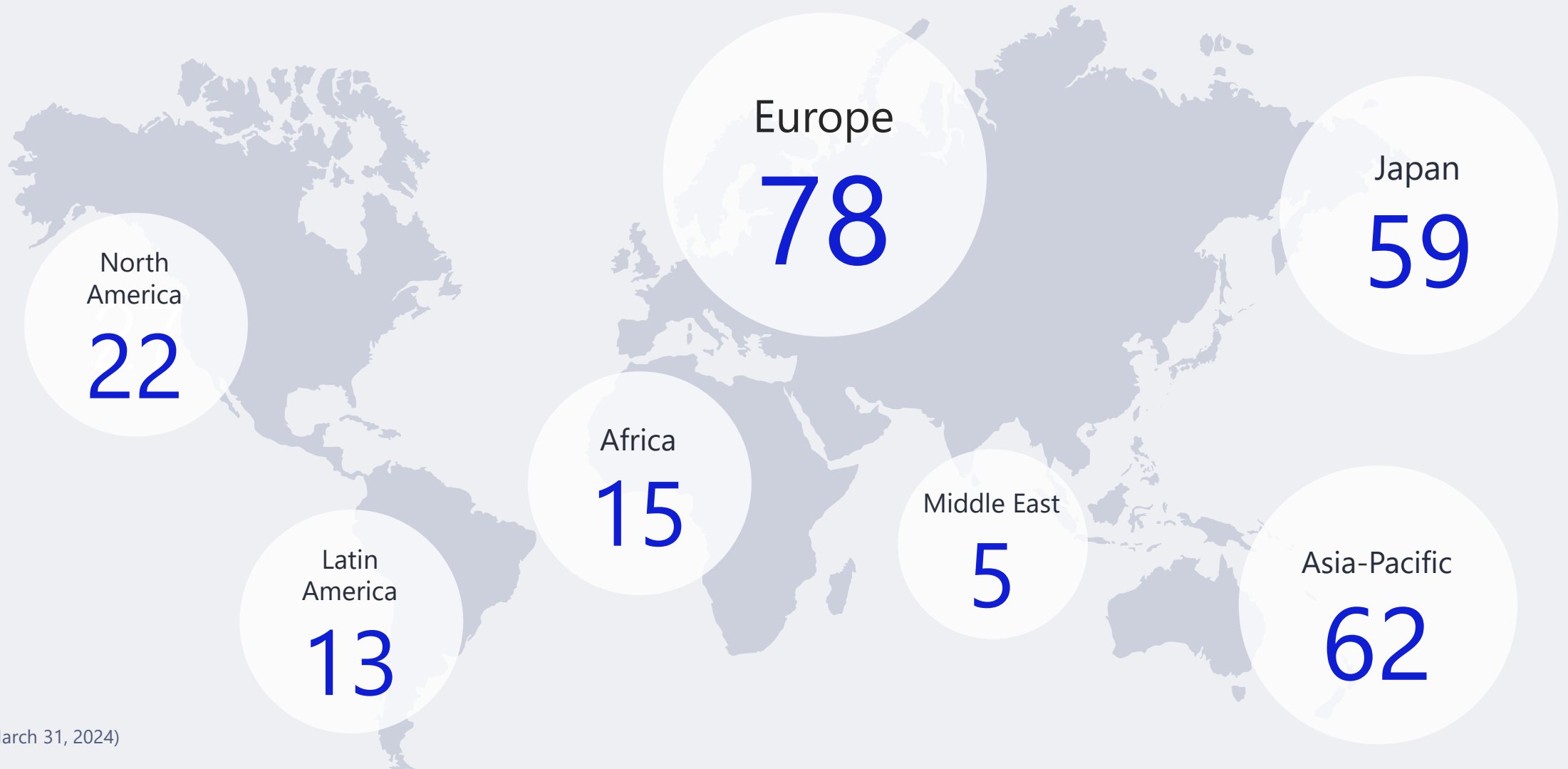
More environment-friendly and profitable farming using AI

CropScope, an agricultural ICT platform which provides farming advice and harvest forecasts by AI-based visualization of field conditions has reduced irrigation and increased yields in large-scale farmland tomato cultivation in Europe in 2023. We will work to optimize the entire value chain in food and agriculture.



The Global NEC Network

254 group companies doing business in more than 50 countries



(As of March 31, 2024)

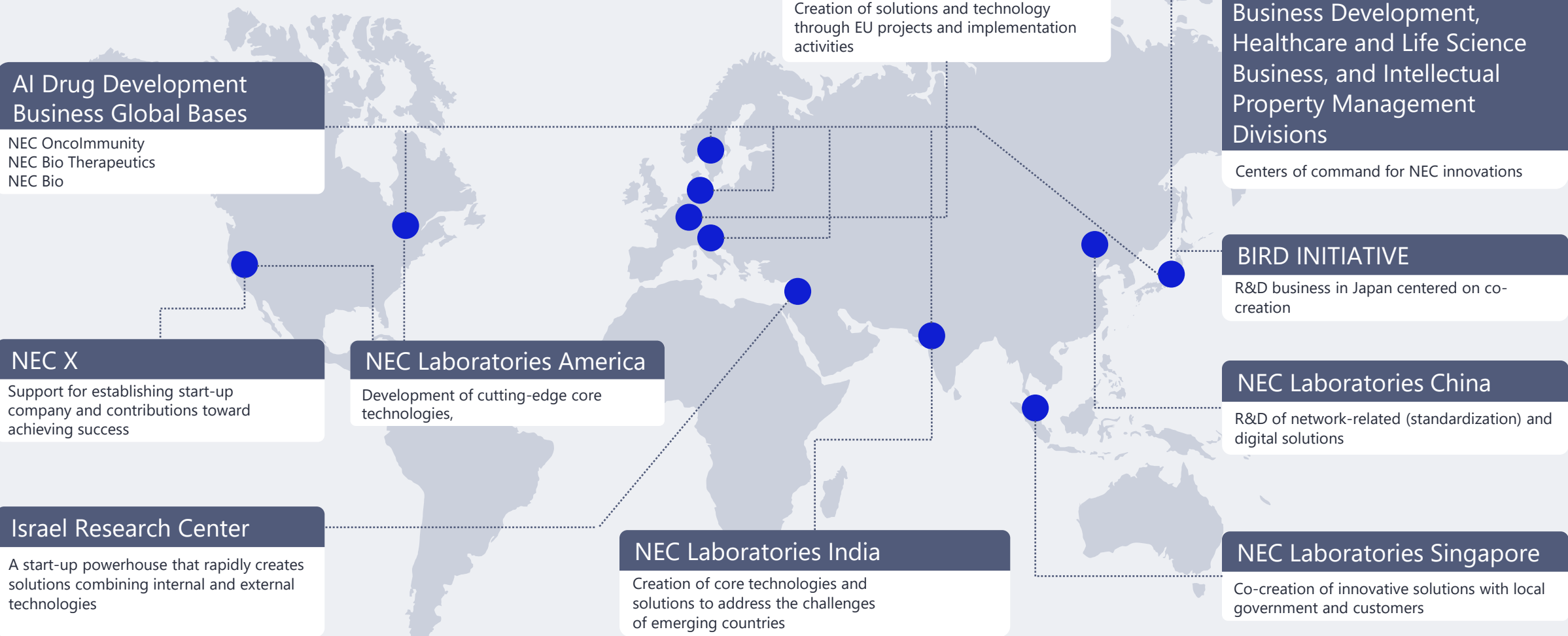


R&D (Research and Development)













NEC is highly competitive globally in the areas of AI, communications, and security. Based on these technological capabilities, NEC will quickly adapt to rapidly changing social issues and diverse needs, improve the creativity and productivity of society as a whole, and provide high value-added services and products.

NEC Laboratories

NEC has R&D bases in 7 locations across the world.



Our Technology Vision: We are entering a transformative with breakthroughs in generative AI, quantum computing, satellite networks, and life sciences.

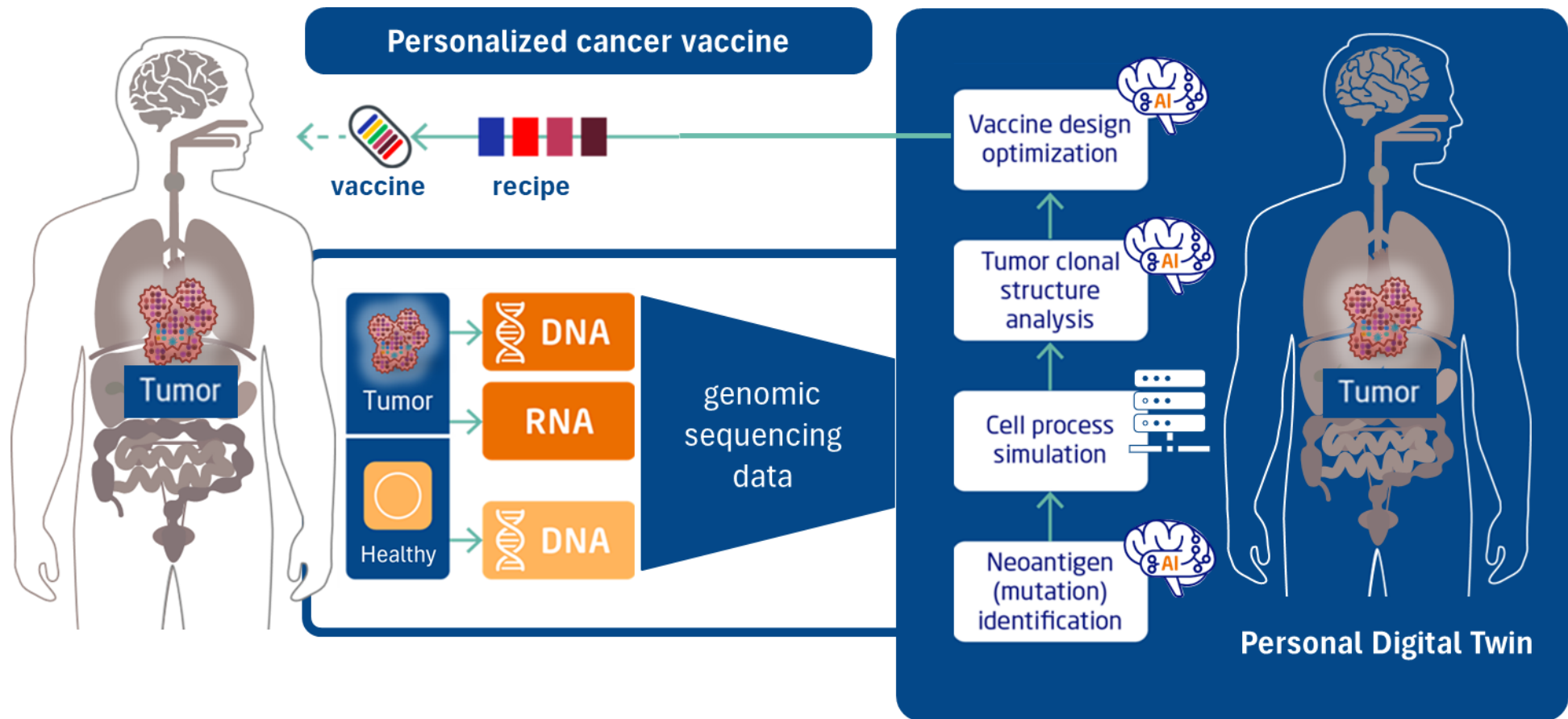
| | | | |
|--|--|--|---|
| <div>Generative AI</div> <div></div> | <div>Quantum computing</div> <div></div> | <div>Space Technology</div> <div></div> | <div>Life Science</div> <div></div> |
| Potential to simulate advanced human expertise | Advancements in error correction and the resolution of technical challenges | Civilian applications of satellite networks and sensing | Overcoming a wide range of diseases through genome analysis |
| <p>The integration of AI into diverse social activities is driving significant transformation across society, industry, and daily life</p> | <p>Accelerated quantum and molecular computations could dramatically speed up the development of new materials and pharmaceuticals</p> | <p>Building resilient social infrastructure equipped with robust communication functions to ensure reliability during disasters and emergencies</p> | <p>Leveraging AI and cutting-edge HPC* technologies for genome analysis to drive IP creation, develop new drug businesses, and revolutionize social infrastructure</p> |
| <div>NEC technology</div> <div>NEC cotomi: our lightweight and advanced generative AI solution</div> <div></div> | <div>NEC technology</div> <div>Quantum computing technology</div> <div></div> | <div>NEC technology</div> <div>Long-range optical inter-satellite communication (Gbps/40,000km)</div> <div></div> | <div>NEC technology</div> <div>AI drug development technology (Infectious diseases, various types of cancer)</div> <div></div> |

Accelerate Transformation with AI you can Trust

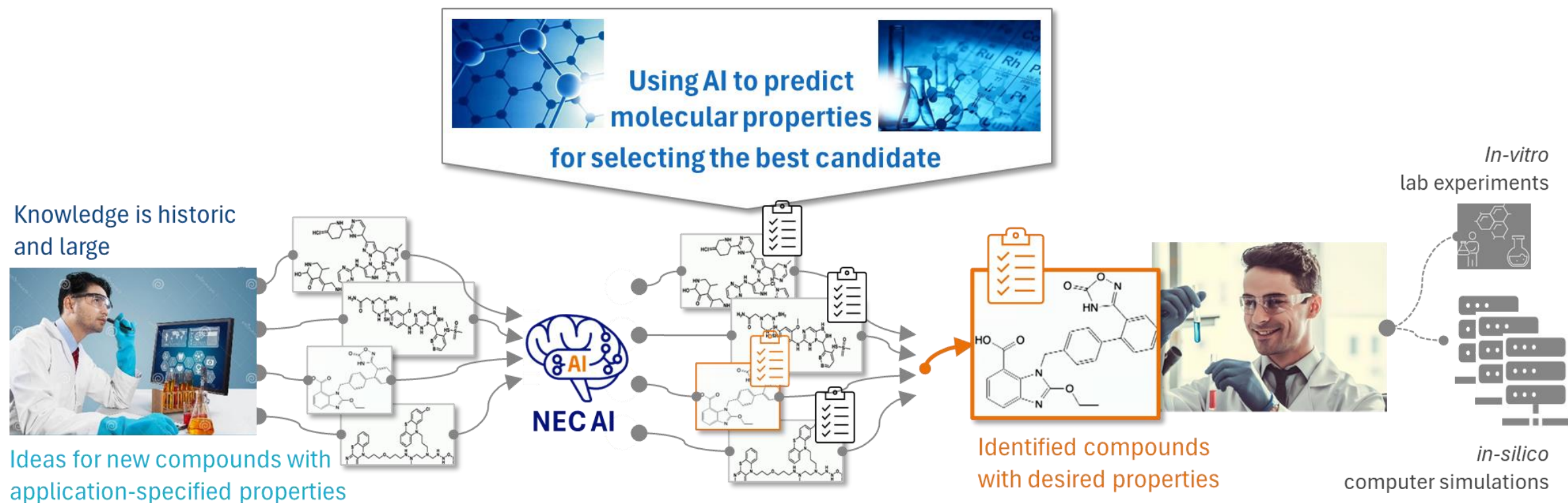
Providing trusted AI by accompanying you from concept development to implementation, operation and HR development.



Significantly enhancing treatment efficacy and patient health outcome.



Accelerate success: Lower costs, fewer failures and faster market entry





To conclude

Summary

Collaboration Opportunities

At NEC, we define ourselves not just as a technology provider, but as a **Social Value Innovator**, committed to creating solutions that not only drive business success but also contribute meaningfully to society.

Our mission is to **orchestrate a brighter world** by integrating advanced ICT with deep societal insight. We seek partnerships with organizations that share this vision.

Key Areas for Collaboration:

- **AI Innovations**
Co-developing ethical, secure, and scalable solutions for both public and private sectors.
- **Next-Generation Networks**
Collaborating on 5G/6G ecosystems to empower critical industries and enable digital transformation.
- **Smart Cities & Infrastructure**
Building resilient, data-driven urban environments that enhance quality of life and operational efficiency.
- **Healthcare & Life Sciences**
Advancing digital health through patient data analytics, remote diagnostics, and AI-powered platforms.
- **Horizon Europe Collaboration**
As NEC's European R&D hub, we are actively seeking partners for joint research under EU public funding frameworks.

NEC

\Orchestrating a brighter world